

# Professional, Commercial, and Service Equipment and Supplies: 2002

Issued October 2004

EC02-42I-12

## 2002 Economic Census

*Wholesale Trade*

Industry Series



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Economics and Statistics Administration  
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-- Not applicable for this report.

# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in "2" and "7."

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the federal government use the data to monitor economic activity and to assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## INDUSTRY CLASSIFICATIONS

Data from the 2002 Economic Census are published primarily according to the 2002 North American Industry Classification System (NAICS). NAICS was first adopted in the United States, Canada, and Mexico in 1997. The 2002 Economic Census covers the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information
52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Food Services
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), largely covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 100 subsectors (three-digit codes), 317 industry groups (four-digit codes), and, as implemented in the United States, 1,179 industries (six-digit codes).



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## RELATIONSHIP TO HISTORICAL INDUSTRY CLASSIFICATIONS

Prior to the 1997 Economic Census, data were published according to the Standard Industrial Classification (SIC) system. While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The 1997 Economic Census *Bridge Between NAICS and SIC* demonstrates the relationships between NAICS and SIC industries. Where changes are significant, it may not be possible to construct time series that include data for points both before and after 1997.

Most industry classifications remained unchanged between 1997 and 2002, but NAICS 2002 includes substantial revisions within the construction and wholesale trade sectors, and a number of revisions for the retail trade and information sectors. These changes are noted in industry definitions and will be demonstrated in the *Bridge Between NAICS 2002 and NAICS 1997*.

For 2002, data for enterprise support establishments (those functioning primarily to support the activities of their company's operating establishments, such as a warehouse or a research and development laboratory) are included in the industry that reflects their activities (such as warehousing). For 1997, such establishments were termed auxiliaries and were excluded from industry totals.

## BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company. (For selected industries, only payroll, employment, and classification are collected for individual establishments, while other data are collected on a consolidated basis.)

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for states, metropolitan and micropolitan statistical areas, counties, and corporate municipalities (places) including cities, towns, townships, villages, and boroughs. Respondents were required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from administrative sources is used as a basis for coding.

## AVAILABILITY OF ADDITIONAL DATA

All results of the 2002 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on digital versatile discs (DVD-ROMs) for sale by the Census Bureau. The American FactFinder system at the Internet site allows selective retrieval and downloading of the data. For more information, including a description of reports being issued, see the Internet site, write to the U.S. Census Bureau, Washington, DC 20233-6100, or call Customer Services at 301-763-4100.

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart

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from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some service trades in 1933. Censuses of construction, manufacturing, and the other business censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated, providing comparable census data across economic sectors and using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census report forms.

The range of industries covered in the economic census expanded between 1967 and 2002. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity. New for 2002 is coverage of four industries classified in the agriculture, forestry, and fishing sector under the SIC system: landscape architectural services, landscaping services, veterinary services, and pet care services.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. Reports for 1997 were published primarily on the Internet and copies of 1992 reports are also available there. CD-ROMs issued from the 1987, 1992, and 1997 Economic Censuses contain databases that include all or nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

#### **SOURCES FOR MORE INFORMATION**

More information about the scope, coverage, classification system, data items, and publications for the 2002 Economic Census and related surveys is published in the *Guide to the 2002 Economic Census* at [www.census.gov/econ/census02/guide](http://www.census.gov/econ/census02/guide). More information on the methodology, procedures, and history of the census will be published in the *History of the 2002 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of —

1. goods for resale (i.e., goods sold to other wholesalers or retailers),
2. capital or durable nonconsumer goods, or
3. raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet or other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: merchant wholesalers that sell goods on their own account and business to business electronic markets, and agents and brokers that arrange sales and purchases for others generally for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, and import/export merchants. Also included as wholesale merchants are sales offices and sales branches (but not retail stores) maintained by manufacturing, refining, or mining enterprises apart from their plants or mines for the purpose of marketing their products. Merchant wholesale establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods, generally on a commission basis, are known as business to business electronic markets, agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturer's products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain, or a limited number of retail chains, and provide a variety of products needed by the retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

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**Exclusions.** Excluded from this sector are governmental organizations classified in the covered industries except for liquor wholesalers operated by state and local governments.

The tabulations for this sector do not include central administrative offices or other establishments that serve wholesale establishments within the same organization. Data for such establishments are classified according to the nature of the service they provide. For example, separate headquarters establishments are reported in NAICS sector 55, Management of Companies and Enterprises.

The reports described below exclude establishments of firms with no paid employees. These “nonemployers,” typically self-employed individuals or partnerships operating businesses that they have not chosen to incorporate, are reported separately in Nonemployer Statistics. The contribution of nonemployers may be examined at [www.census.gov/nonemployerimpact](http://www.census.gov/nonemployerimpact).

**Definitions.** Industry categories are defined in Appendix B, NAICS Codes, Titles, and Descriptions. Other terms are defined in Appendix A, Explanation of Terms.

## REPORTS

The following reports provide statistics on this sector.

**Industry Series.** There are 19 reports, each covering a group of related industries. The reports present, by kind of business for the United States, general statistics for establishments of firms with payroll on number of establishments, sales, payroll, and employment; comparative statistics for 2002 and 1997; product lines; and concentration of business activity in the largest firms. The data in industry reports are preliminary and subject to change in the following reports.

**Geographic Area Series.** There is a separate report for each state, the District of Columbia, and the United States. Each state report presents, for establishments of firms with payroll, general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventory by kind of business for the state, metropolitan and micropolitan statistical areas, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. The United States report presents data for the United States as a whole for detailed kind-of-business classifications.

### Subject Series:

- **Product Lines.** This report presents sources of sales data for establishments of firms with payroll by kind of business. Data are presented for the United States and states.
- **Establishment and Firm Size (Including Legal Form of Organization).** This report presents sales, payroll, and employment data for the United States by sales size, by employment size, and by legal form of organization for establishments of firms with payroll; and by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits) for firms with payroll.
- **Miscellaneous Subjects.** This report presents data for a variety of industry-specific questions for establishments of firms with payroll. Presentation of data varies by kind of business.

**Other reports.** Data for this sector are also included in reports with multisector coverage, including *Nonemployer Statistics*, *Comparative Statistics*, *Bridge Between 2002 NAICS and 1997 NAICS*, *Business Expenses*, and the Survey of Business Owners reports.

## GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Maps are available at [www.census.gov/econ2002maps](http://www.census.gov/econ2002maps). Notes specific to areas in the state are included in Appendix D, Geographic Notes. Data may be presented for —

1. The United States as a whole.
2. States and the District of Columbia.

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3. Metropolitan and micropolitan statistical areas. A core based statistical area (CBSA) contains a core area with a substantial population nucleus, together with adjacent communities having a high degree of social and economic integration with that core. CBSAs are differentiated into metropolitan and micropolitan statistical areas based on size criteria. Both metropolitan and micropolitan statistical areas are defined in terms of entire counties, and are listed in Appendix E, Metropolitan and Micropolitan Statistical Areas.
    - a. Metropolitan Statistical Areas (metro areas). Metro areas have at least one urbanized area of 50,000 or more population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - b. Micropolitan Statistical Areas (micro areas). Micro areas have at least one urban cluster of at least 10,000 but less than 50,000 population, plus adjacent territory that has a high degree of social and economic integration with the core as measured by commuting ties.
    - c. Metropolitan Divisions (metro divisions). If specified criteria are met, a metro area containing a single core with a population of 2.5 million or more may be subdivided to form smaller groupings of counties referred to as Metropolitan Divisions.
    - d. Combined Statistical Areas (combined areas). If specified criteria are met, adjacent metro and micro areas, in various combinations, may become the components of a new set of areas called Combined Statistical Areas. The areas that combine retain their own designations as metro or micro areas within the larger combined area.
  4. Counties and county equivalents defined as of January 1, 2002. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs, census areas, and city and boroughs. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
  5. Economic places.
    - a. Municipalities of 2,500 inhabitants or more defined as of January 1, 2002. These are areas of significant population incorporated as cities, boroughs, villages, or towns according to the 2000 Census of Population. For the economic census, boroughs, census areas, and city and boroughs in Alaska and boroughs in New York are not included in this category.
    - b. Consolidated cities defined as of January 1, 2002. Consolidated cities are consolidated governments that consist of separately incorporated municipalities.
    - c. Townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 2000 Census of Population).
    - d. Balance of county. Areas outside the entities listed above, including incorporated municipalities with populations of fewer than 2,500, towns and townships not qualifying as noted above, and the remainders of counties outside places are categorized as "Balance of county".

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 2002 data are expressed in 2002 dollars, and 1997 data, in 1997 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **COMPARABILITY OF THE 1997 AND 2002 ECONOMIC CENSUSES**

Both the 2002 Economic Census and the 1997 Economic Census present data based on the North American Industry Classification System (NAICS). Under the 1997 NAICS, Wholesale Trade was comprised of two subsectors: 421, Wholesale Trade, Durable Goods, and 422, Wholesale Trade,

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Nondurable Goods. In addition, the U.S. Census Bureau presented data in the Wholesale Trade sector by three type-of-operation categories: 1) Merchant wholesalers, 2) Manufacturers' sales branches and offices, and 3) Agents, brokers, and commission merchants.

Under the 2002 NAICS, to recognize production differences in some types of operation, the Wholesale Trade sector was reorganized into three subsectors: 423, Merchant Wholesalers, Durable Goods; 424, Merchant Wholesalers, Nondurable Goods; and 425, Wholesale Electronic Markets and Agents and Brokers. The 2002 NAICS industry definitions for Merchant Wholesalers in subsectors 423 and 424 include type-of-operation categories for manufacturers' sales branches and offices, as well as the 1997 Census Bureau defined merchant wholesalers. Agents and brokers are defined as a separate NAICS industry in subsector 425 and are no longer included in the type-of-operation structure. For 2002, data are presented by two type-of-operation categories: 1) Merchant wholesalers, except manufacturers' sales branches and offices, and 2) Manufacturers' sales branches and offices. For more details, see Types of Operation in Appendix A.

### **RELIABILITY OF DATA**

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. Data presented in the Miscellaneous Subjects and Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data, as by the percentages shown in the tables. Precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. More information on the reliability of the data is included in Appendix C, Methodology.

### **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

### **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county, and Statistics of U.S. Businesses provides annual statistics classified by the employment size of the enterprise, further classified by industry for the United States, and by broader categories for states and metropolitan areas.

### **CONTACTS FOR DATA USERS**

Questions about these data may be directed to the U.S. Census Bureau, Services Sector Statistics Division, Wholesale Census Branch, 1-800-541-8345 or [wcb@census.gov](mailto:wcb@census.gov).

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## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with these data:

D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals
N	Not available or not comparable
S	Withheld because estimates did not meet publication standards
X	Not applicable
Z	Less than half the unit shown
a	0 to 19 employees
b	20 to 99 employees
c	100 to 249 employees
e	250 to 499 employees
f	500 to 999 employees
g	1,000 to 2,499 employees
h	2,500 to 4,999 employees
i	5,000 to 9,999 employees
j	10,000 to 24,999 employees
k	25,000 to 49,999 employees
l	50,000 to 99,999 employees
m	100,000 employees or more
r	Revised
—	Represents zero (page image/print only)
(CC)	Consolidated city
(IC)	Independent city

**Table 1. Summary Statistics for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Type of operation and kind of business¹	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Percent of sales—	
							From admini- strative records²	Estimated³
	<b>WHOLESALE TRADE</b>							
42341	Photographic equipment and supplies merchant wholesalers ..	1 143	21 028 392	1 259 148	320 926	22 693	2.2	2.8
423410	Photographic equipment and supplies merchant wholesalers .....	1 143	21 028 392	1 259 148	320 926	22 693	2.2	2.8
42342	Office equipment merchant wholesalers .....	5 777	34 724 010	5 501 070	1 350 945	130 144	3.3	6.4
423420	Office equipment merchant wholesalers .....	5 777	34 724 010	5 501 070	1 350 945	130 144	3.3	6.4
42344	Other commercial equipment merchant wholesalers .....	4 779	14 387 224	1 833 831	440 803	47 547	9.7	6.4
423440	Other commercial equipment merchant wholesalers .....	4 779	14 387 224	1 833 831	440 803	47 547	9.7	6.4
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 800	79 754 180	7 560 852	1 847 029	126 288	3.3	16.9
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 800	79 754 180	7 560 852	1 847 029	126 288	3.3	16.9
42346	Ophthalmic goods merchant wholesalers .....	1 396	6 950 039	868 764	210 433	25 059	7.5	9.5
423460	Ophthalmic goods merchant wholesalers .....	1 396	6 950 039	868 764	210 433	25 059	7.5	9.5
42349	Other professional equipment and supplies merchant wholesalers .....	2 611	15 192 168	1 559 897	371 089	34 655	3.8	7.4
423490	Other professional equipment and supplies merchant wholesalers .....	2 611	15 192 168	1 559 897	371 089	34 655	3.8	7.4
42385	Service establishment equipment and supplies merchant wholesalers .....	5 594	15 972 795	1 902 007	466 364	52 804	7.9	7.7
423850	Service establishment equipment and supplies merchant wholesalers .....	5 594	15 972 795	1 902 007	466 364	52 804	7.9	7.7
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>							
42341	Photographic equipment and supplies merchant wholesalers ..	1 078	10 340 486	862 925	213 335	17 170	4.4	4.3
423410	Photographic equipment and supplies merchant wholesalers .....	1 078	10 340 486	862 925	213 335	17 170	4.4	4.3
42342	Office equipment merchant wholesalers .....	5 432	25 926 619	4 227 695	1 034 291	103 870	4.5	7.4
423420	Office equipment merchant wholesalers .....	5 432	25 926 619	4 227 695	1 034 291	103 870	4.5	7.4
42344	Other commercial equipment merchant wholesalers .....	4 689	13 897 578	1 784 781	428 558	46 311	10.0	6.2
423440	Other commercial equipment merchant wholesalers .....	4 689	13 897 578	1 784 781	428 558	46 311	10.0	6.2
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 561	52 985 096	5 561 928	1 341 622	102 777	5.0	8.7
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 561	52 985 096	5 561 928	1 341 622	102 777	5.0	8.7
42346	Ophthalmic goods merchant wholesalers .....	1 346	5 364 213	774 715	186 818	22 048	9.7	11.6
423460	Ophthalmic goods merchant wholesalers .....	1 346	5 364 213	774 715	186 818	22 048	9.7	11.6
42349	Other professional equipment and supplies merchant wholesalers .....	2 543	12 338 629	1 411 247	334 246	32 335	4.7	5.7
423490	Other professional equipment and supplies merchant wholesalers .....	2 543	12 338 629	1 411 247	334 246	32 335	4.7	5.7
42385	Service establishment equipment and supplies merchant wholesalers .....	5 480	13 179 945	1 760 747	429 845	50 222	9.4	9.0
423850	Service establishment equipment and supplies merchant wholesalers .....	5 480	13 179 945	1 760 747	429 845	50 222	9.4	9.0
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>							
42341	Photographic equipment and supplies merchant wholesalers ..	65	10 687 906	396 223	107 591	5 523	—	1.3
423410	Photographic equipment and supplies merchant wholesalers .....	65	10 687 906	396 223	107 591	5 523	—	1.3
42342	Office equipment merchant wholesalers .....	345	8 797 391	1 273 375	316 654	26 274	—	3.6
423420	Office equipment merchant wholesalers .....	345	8 797 391	1 273 375	316 654	26 274	—	3.6
42344	Other commercial equipment merchant wholesalers .....	90	489 646	49 050	12 245	1 236	—	12.9
423440	Other commercial equipment merchant wholesalers .....	90	489 646	49 050	12 245	1 236	—	12.9
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	239	26 769 084	1 998 924	505 407	23 511	—	33.2
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers .....	239	26 769 084	1 998 924	505 407	23 511	—	33.2
42346	Ophthalmic goods merchant wholesalers .....	50	1 585 826	94 049	23 615	3 011	—	2.5
423460	Ophthalmic goods merchant wholesalers .....	50	1 585 826	94 049	23 615	3 011	—	2.5
42349	Other professional equipment and supplies merchant wholesalers .....	68	2 853 539	148 650	36 843	2 320	—	14.6
423490	Other professional equipment and supplies merchant wholesalers .....	68	2 853 539	148 650	36 843	2 320	—	14.6
42385	Service establishment equipment and supplies merchant wholesalers .....	114	2 792 850	141 260	36 519	2 582	—	1.6
423850	Service establishment equipment and supplies merchant wholesalers .....	114	2 792 850	141 260	36 519	2 582	—	1.6

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

<sup>2</sup>Includes sales information obtained from administrative records of other federal agencies.

<sup>3</sup>Includes sales information that was imputed based on historic data, administrative data, industry averages, or other statistical methods.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.



**Table 2. Comparative Statistics for the United States (1997 NAICS Basis): 2002 and 1997**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 and 1997 Economic Censuses. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

1997 NAICS code	Type of operation and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	Paid employees for pay period including March 12 (number)
<b>WHOLESALE TRADE</b>					
42141	Photographic equipment and supplies wholesalers..... 2002..	1 184	21 218 885	1 265 978	22 827
	..... 1997..	1 379	16 679 051	929 865	21 195
421410	Photographic equipment and supplies wholesalers..... 2002..	1 184	21 218 885	1 265 978	22 827
	..... 1997..	1 379	16 679 051	929 865	21 195
42142	Office equipment wholesalers ..... 2002..	5 988	35 554 045	5 549 461	131 428
	..... 1997..	7 319	36 646 598	5 421 076	143 381
421420	Office equipment wholesalers ..... 2002..	5 988	35 554 045	5 549 461	131 428
	..... 1997..	7 319	36 646 598	5 421 076	143 381
42144	Other commercial equipment wholesalers ..... 2002..	5 190	17 442 323	1 943 697	49 884
	..... 1997..	5 380	15 914 735	1 754 684	52 186
421440	Other commercial equipment wholesalers ..... 2002..	5 190	17 442 323	1 943 697	49 884
	..... 1997..	5 380	15 914 735	1 754 684	52 186
42145	Medical, dental, and hospital equipment and supplies wholesalers .. 2002..	8 901	86 541 620	8 026 929	131 787
	..... 1997..	9 782	58 791 711	5 746 165	121 572
421450	Medical, dental, and hospital equipment and supplies wholesalers..... 2002..	8 901	86 541 620	8 026 929	131 787
	..... 1997..	9 782	58 791 711	5 746 165	121 572
42146	Ophthalmic goods wholesalers ..... 2002..	1 509	7 280 386	882 163	25 303
	..... 1997..	1 781	6 865 265	867 808	28 260
421460	Ophthalmic goods wholesalers ..... 2002..	1 509	7 280 386	882 163	25 303
	..... 1997..	1 781	6 865 265	867 808	28 260
42149	Other professional equipment and supplies wholesalers ..... 2002..	2 826	15 883 867	1 593 544	35 311
	..... 1997..	2 781	11 038 778	1 267 327	31 857
421490	Other professional equipment and supplies wholesalers ..... 2002..	2 826	15 883 867	1 593 544	35 311
	..... 1997..	2 781	11 038 778	1 267 327	31 857
42185	Service establishment equipment and supplies wholesalers ..... 2002..	5 888	17 942 750	1 965 115	54 115
	..... 1997..	6 808	16 038 492	1 804 565	59 878
421850	Service establishment equipment and supplies wholesalers ..... 2002..	5 888	17 942 750	1 965 115	54 115
	..... 1997..	6 808	16 038 492	1 804 565	59 878
<b>MERCHANT WHOLESALERS</b>					
42141	Photographic equipment and supplies wholesalers..... 2002..	1 078	10 340 486	862 925	17 170
	..... 1997..	1 207	8 347 662	656 569	16 320
421410	Photographic equipment and supplies wholesalers..... 2002..	1 078	10 340 486	862 925	17 170
	..... 1997..	1 207	8 347 662	656 569	16 320
42142	Office equipment wholesalers ..... 2002..	5 432	25 926 619	4 227 695	103 870
	..... 1997..	6 291	24 496 462	3 709 687	110 654
421420	Office equipment wholesalers ..... 2002..	5 432	25 926 619	4 227 695	103 870
	..... 1997..	6 291	24 496 462	3 709 687	110 654
42144	Other commercial equipment wholesalers ..... 2002..	4 689	13 897 578	1 784 781	46 311
	..... 1997..	4 658	12 215 821	1 550 219	47 048
421440	Other commercial equipment wholesalers ..... 2002..	4 689	13 897 578	1 784 781	46 311
	..... 1997..	4 658	12 215 821	1 550 219	47 048
42145	Medical, dental, and hospital equipment and supplies wholesalers .. 2002..	7 561	52 985 096	5 561 928	102 777
	..... 1997..	7 850	35 599 345	3 918 018	93 520
421450	Medical, dental, and hospital equipment and supplies wholesalers..... 2002..	7 561	52 985 096	5 561 928	102 777
	..... 1997..	7 850	35 599 345	3 918 018	93 520
42146	Ophthalmic goods wholesalers ..... 2002..	1 346	5 364 213	774 715	22 048
	..... 1997..	1 551	5 713 821	783 497	26 022
421460	Ophthalmic goods wholesalers ..... 2002..	1 346	5 364 213	774 715	22 048
	..... 1997..	1 551	5 713 821	783 497	26 022
42149	Other professional equipment and supplies wholesalers ..... 2002..	2 543	12 338 629	1 411 247	32 335
	..... 1997..	2 350	8 745 477	1 105 863	28 627
421490	Other professional equipment and supplies wholesalers ..... 2002..	2 543	12 338 629	1 411 247	32 335
	..... 1997..	2 350	8 745 477	1 105 863	28 627
42185	Service establishment equipment and supplies wholesalers ..... 2002..	5 480	13 179 945	1 760 747	50 222
	..... 1997..	6 233	11 044 612	1 646 019	56 364
421850	Service establishment equipment and supplies wholesalers ..... 2002..	5 480	13 179 945	1 760 747	50 222
	..... 1997..	6 233	11 044 612	1 646 019	56 364

Note: The data in this table are based on the 2002 and 1997 Economic Censuses. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 3. Product Lines by Kind of Business for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42341		<b>WHOLESALE TRADE</b>							
		Photographic equipment and supplies merchant wholesalers . . . . .	1 143	X	21 028 392	X	100.0	60.1	
	10420	Office and business furniture . . . . .	7	23 163	1 965	8.5	Z	X	
	10800	Photographic equipment and supplies . . . . .	1 143	21 028 392	17 526 359	83.3	83.3	48.8	
	10811	Still picture photographic equipment . . . . .	376	14 327 185	3 698 366	25.8	17.6	X	
	10812	Motion picture photographic equipment . . . . .	176	1 744 233	329 525	18.9	1.6	X	
	10813	Photographic film . . . . .	467	13 044 373	5 557 616	42.6	26.4	X	
	10814	Developing supplies . . . . .	306	12 382 449	1 745 041	14.1	8.3	X	
	10815	Other photographic equipment and supplies . . . . .	840	18 327 322	6 195 811	33.8	29.5	X	
	10900	Office equipment, excluding computers . . . . .	28	8 377 490	473 515	5.7	2.3	X	
	10920	New computer equipment . . . . .	103	10 738 443	315 273	2.9	1.5	X	
	10950	Packaged computer software, including game software and cartridges . .	31	1 876 902	180 866	9.6	.9	X	
	11400	Electrical apparatus and equipment . . . . .	18	132 255	25 129	19.0	.1	47.6	
	11418	Lighting fixtures . . . . .	7	47 251	2 883	6.1	Z	X	
	11419	Industrial controls . . . . .	11	85 004	22 246	26.2	.1	X	
	11500	Electric household appliances, including gas clothes dryers . . . . .	31	1 856 841	392 135	21.1	1.9	58.2	
	11511	Televisions . . . . .	14	8 504	459	5.4	Z	X	
	11512	Radios, stereos, tape players, and CD players . . . . .	14	42 633	2 184	5.1	Z	X	
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles . . . . .	28	1 856 321	389 492	21.0	1.9	X	
	11600	Electronic parts and equipment, excluding communications equipment . .	47	2 655 127	109 926	4.1	.5	X	
	11650	Communications equipment and supplies . . . . .	13	64 318	7 652	11.9	Z	33.7	
	11651	Telephones . . . . .	13	64 318	7 652	11.9	Z	X	
	12700	Sporting and recreational goods and supplies . . . . .	7	9 513	2 378	25.0	Z	X	
	13200	Printing and writing paper . . . . .	11	29 470	2 999	10.2	Z	35.9	
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail . . . . .	11	29 470	2 999	10.2	Z	X	
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	18	71 763	8 480	11.8	Z	X	
	13400	Paper and plastic products . . . . .	11	42 706	7 755	18.2	Z	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . .	11	60 078	10 962	18.2	.1	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	29	106 610	14 581	13.7	.1	X	
	19700	Service receipts and labor charges, including installed parts . . . . .	258	9 388 004	842 002	9.0	4.0	59.9	
	19701	Labor charges for repair work . . . . .	225	8 442 756	590 471	7.0	2.8	X	
	19702	Parts installed in repair work . . . . .	163	3 205 135	44 471	1.4	.2	X	
	19703	Other service receipts and labor charges . . . . .	53	8 457 480	207 060	2.4	1.0	X	
	19720	Receipts for service contracts . . . . .	16	23 576	2 689	11.4	Z	X	
	19740	Receipts for installing equipment . . . . .	47	212 497	5 377	2.5	Z	X	
	19810	Miscellaneous commodities . . . . .	87	10 485 233	823 073	7.9	3.9	X	
	19940	Rental and operating lease receipts . . . . .	45	209 395	16 339	7.8	.1	X	
	423410		Photographic equipment and supplies merchant wholesalers . . . . .	1 143	X	21 028 392	X	100.0	60.1
		10420	Office and business furniture . . . . .	7	23 163	1 965	8.5	Z	X
		10800	Photographic equipment and supplies . . . . .	1 143	21 028 392	17 526 359	83.3	83.3	48.8
		10811	Still picture photographic equipment . . . . .	376	14 327 185	3 698 366	25.8	17.6	X
		10812	Motion picture photographic equipment . . . . .	176	1 744 233	329 525	18.9	1.6	X
		10813	Photographic film . . . . .	467	13 044 373	5 557 616	42.6	26.4	X
		10814	Developing supplies . . . . .	306	12 382 449	1 745 041	14.1	8.3	X
		10815	Other photographic equipment and supplies . . . . .	840	18 327 322	6 195 811	33.8	29.5	X
		10900	Office equipment, excluding computers . . . . .	28	8 377 490	473 515	5.7	2.3	X
		10920	New computer equipment . . . . .	103	10 738 443	315 273	2.9	1.5	X
10950		Packaged computer software, including game software and cartridges . .	31	1 876 902	180 866	9.6	.9	X	
11400		Electrical apparatus and equipment . . . . .	18	132 255	25 129	19.0	.1	47.6	
11418		Lighting fixtures . . . . .	7	47 251	2 883	6.1	Z	X	
11419		Industrial controls . . . . .	11	85 004	22 246	26.2	.1	X	
11500		Electric household appliances, including gas clothes dryers . . . . .	31	1 856 841	392 135	21.1	1.9	58.2	
11511		Televisions . . . . .	14	8 504	459	5.4	Z	X	
11512		Radios, stereos, tape players, and CD players . . . . .	14	42 633	2 184	5.1	Z	X	
11513		VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles . . . . .	28	1 856 321	389 492	21.0	1.9	X	
11600		Electronic parts and equipment, excluding communications equipment . .	47	2 655 127	109 926	4.1	.5	X	
11650		Communications equipment and supplies . . . . .	13	64 318	7 652	11.9	Z	33.7	
11651		Telephones . . . . .	13	64 318	7 652	11.9	Z	X	
12700		Sporting and recreational goods and supplies . . . . .	7	9 513	2 378	25.0	Z	X	
13200		Printing and writing paper . . . . .	11	29 470	2 999	10.2	Z	35.9	
13213		Other printing and writing paper, including paper used in brochures, catalogs, and direct mail . . . . .	11	29 470	2 999	10.2	Z	X	
13300		Office paper, office supplies, greeting cards, and labels . . . . .	18	71 763	8 480	11.8	Z	X	
13400		Paper and plastic products . . . . .	11	42 706	7 755	18.2	Z	X	
13500		Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . .	11	60 078	10 962	18.2	.1	X	
15330		Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	29	106 610	14 581	13.7	.1	X	
19700		Service receipts and labor charges, including installed parts . . . . .	258	9 388 004	842 002	9.0	4.0	59.9	
19701		Labor charges for repair work . . . . .	225	8 442 756	590 471	7.0	2.8	X	
19702	Parts installed in repair work . . . . .	163	3 205 135	44 471	1.4	.2	X		
19703	Other service receipts and labor charges . . . . .	53	8 457 480	207 060	2.4	1.0	X		
19720	Receipts for service contracts . . . . .	16	23 576	2 689	11.4	Z	X		
19740	Receipts for installing equipment . . . . .	47	212 497	5 377	2.5	Z	X		
19810	Miscellaneous commodities . . . . .	87	10 485 233	823 073	7.9	3.9	X		
19940	Rental and operating lease receipts . . . . .	45	209 395	16 339	7.8	.1	X		

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
42342		<b>WHOLESALE TRADE—Con.</b>						
		Office equipment merchant wholesalers .....	5 777	X	34 724 010	X	100.0	56.3
	10420	Office and business furniture .....	166	385 812	56 758	14.7	.2	X
	10800	Photographic equipment and supplies .....	72	4 286 707	473 380	11.0	1.4	X
	10900	Office equipment, excluding computers .....	5 777	34 724 010	22 273 625	64.1	64.1	48.0
	10911	Typewriters .....	373	5 225 630	41 358	.8	.1	X
	10912	Calculators .....	369	5 539 531	262 180	4.7	.8	X
	10913	Copiers and copier parts and equipment .....	4 891	27 948 910	19 167 127	68.6	55.2	X
	10914	Dictating, transcribing, and recording machines .....	249	658 774	117 561	17.8	.3	X
	10915	Mailing, letter handling, and addressing machines .....	791	11 318 121	2 685 399	23.7	7.7	X
	10920	New computer equipment .....	919	12 415 147	472 167	3.8	1.4	40.2
	10921	Computers .....	575	7 508 377	129 920	1.7	.4	X
	10922	Computer storage devices .....	34	178 303	7 532	4.2	Z	X
	10923	Computer printers .....	700	11 384 855	254 839	2.2	.7	X
	10924	Other computer peripheral equipment .....	381	8 935 552	79 876	.9	.2	X
	10930	Used computer equipment .....	26	50 816	6 748	13.3	Z	X
	10950	Packaged computer software, including game software and cartridges ..	140	4 792 932	929 784	19.4	2.7	X
	10960	Restaurant and hotel equipment and supplies .....	9	12 704	2 335	18.4	Z	X
	10970	Store machines and equipment .....	50	161 004	8 305	5.2	Z	X
	11050	Miscellaneous professional equipment and supplies .....	9	14 519	1 817	12.5	Z	35.5
	11052	Drafting instruments and supplies .....	9	14 519	1 817	12.5	Z	X
	11400	Electrical apparatus and equipment .....	15	23 593	2 855	12.1	Z	46.3
	11419	Industrial controls .....	8	9 291	2 186	23.5	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	31	4 082 924	201 913	4.9	.6	56.0
	11511	Televisions .....	6	41 932	1 090	2.6	Z	X
	11512	Radios, stereos, tape players, and CD players .....	6	11 555	1 221	10.6	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles .....	25	4 046 178	199 602	4.9	.6	X
	11600	Electronic parts and equipment, excluding communications equipment ..	85	4 080 591	186 082	4.6	.5	X
	11650	Communications equipment and supplies .....	168	398 233	39 189	9.8	.1	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	7	50 557	3 114	6.2	Z	48.9
	11813	Plumbing fixtures .....	7	50 557	3 114	6.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	20	15 037	1 558	10.4	Z	X
	12360	Other industrial machinery, equipment, and parts .....	9	14 000	3 373	24.1	Z	30.1
	12363	New printing trades machinery, equipment, and supplies .....	9	14 000	3 373	24.1	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	7	7 000	1 038	14.8	Z	X
	13000	Jewelry, diamonds, gemstones, and watches .....	7	24 112	2 596	10.8	Z	51.4
	13014	Watches, clocks, and watch parts .....	7	24 112	2 596	10.8	Z	X
	13150	Miscellaneous durable goods .....	9	21 001	520	2.5	Z	X
	13200	Printing and writing paper .....	181	802 561	72 188	9.0	.2	X
	13300	Office paper, office supplies, greeting cards, and labels .....	1 565	8 006 399	1 089 547	13.6	3.1	X
	13400	Paper and plastic products .....	9	9 852	1 038	10.5	Z	X
	13800	Men's and boys' wear .....	7	21 778	2 596	11.9	Z	X
	19700	Service receipts and labor charges, including installed parts .....	2 846	16 546 723	1 017 805	6.2	2.9	55.6
	19701	Labor charges for repair work .....	2 691	16 088 075	678 997	4.2	2.0	X
	19702	Parts installed in repair work .....	1 832	10 129 959	185 959	1.8	.5	X
	19703	Other service receipts and labor charges .....	317	1 050 166	152 849	14.6	.4	X
	19720	Receipts for service contracts .....	2 899	17 956 563	4 293 507	23.9	12.4	X
	19740	Receipts for installing equipment .....	379	1 913 993	87 122	4.6	.3	X
	19810	Miscellaneous commodities .....	328	4 888 855	159 148	3.3	.5	X
	19930	Sales of integrated systems .....	39	233 340	21 800	9.3	.1	X
	19940	Rental and operating lease receipts .....	2 242	19 155 684	2 970 768	15.5	8.6	55.6
	19941	Computer rental and leasing receipts .....	249	1 084 587	25 389	2.3	.1	X
	19942	Photocopying machine rental .....	1 510	11 674 297	471 099	4.0	1.4	X
	19943	Other office machine rental receipts .....	521	7 455 717	2 416 771	32.4	7.0	X
	19944	Other rental receipts .....	75	306 535	57 509	18.8	.2	X
	19960	Custom computer software .....	345	5 642 402	301 360	5.3	.9	X
423420		Office equipment merchant wholesalers .....	5 777	X	34 724 010	X	100.0	56.3
	10420	Office and business furniture .....	166	385 812	56 758	14.7	.2	X
	10800	Photographic equipment and supplies .....	72	4 286 707	473 380	11.0	1.4	X
	10900	Office equipment, excluding computers .....	5 777	34 724 010	22 273 625	64.1	64.1	48.0
	10911	Typewriters .....	373	5 225 630	41 358	.8	.1	X
	10912	Calculators .....	369	5 539 531	262 180	4.7	.8	X
	10913	Copiers and copier parts and equipment .....	4 891	27 948 910	19 167 127	68.6	55.2	X
	10914	Dictating, transcribing, and recording machines .....	249	658 774	117 561	17.8	.3	X
	10915	Mailing, letter handling, and addressing machines .....	791	11 318 121	2 685 399	23.7	7.7	X
	10920	New computer equipment .....	919	12 415 147	472 167	3.8	1.4	40.2
	10921	Computers .....	575	7 508 377	129 920	1.7	.4	X
	10922	Computer storage devices .....	34	178 303	7 532	4.2	Z	X
	10923	Computer printers .....	700	11 384 855	254 839	2.2	.7	X
	10924	Other computer peripheral equipment .....	381	8 935 552	79 876	.9	.2	X
	10930	Used computer equipment .....	26	50 816	6 748	13.3	Z	X
	10950	Packaged computer software, including game software and cartridges ..	140	4 792 932	929 784	19.4	2.7	X
	10960	Restaurant and hotel equipment and supplies .....	9	12 704	2 335	18.4	Z	X
	10970	Store machines and equipment .....	50	161 004	8 305	5.2	Z	X
	11050	Miscellaneous professional equipment and supplies .....	9	14 519	1 817	12.5	Z	35.5
	11052	Drafting instruments and supplies .....	9	14 519	1 817	12.5	Z	X
	11400	Electrical apparatus and equipment .....	15	23 593	2 855	12.1	Z	46.3
	11419	Industrial controls .....	8	9 291	2 186	23.5	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
423420		<b>WHOLESALE TRADE—Con.</b>							
		Office equipment merchant wholesalers—Con.							
	11500	Electric household appliances, including gas clothes dryers .....	31	4 082 924	201 913	4.9	.6	56.0	
	11511	Televisions .....	6	41 932	1 090	2.6	Z	X	
	11512	Radios, stereos, tape players, and CD players .....	6	11 555	1 221	10.6	Z	X	
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles .....	25	4 046 178	199 602	4.9	.6	X	
	11600	Electronic parts and equipment, excluding communications equipment ..	85	4 080 591	186 082	4.6	.5	X	
	11650	Communications equipment and supplies .....	168	398 233	39 189	9.8	.1	X	
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	7	50 557	3 114	6.2	Z	48.9	
	11813	Plumbing fixtures .....	7	50 557	3 114	6.2	Z	X	
	12320	General-purpose industrial machinery, equipment, and parts .....	20	15 037	1 558	10.4	Z	X	
	12360	Other industrial machinery, equipment, and parts .....	9	14 000	3 373	24.1	Z	30.1	
	12363	New printing trades machinery, equipment, and supplies .....	9	14 000	3 373	24.1	Z	X	
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	7	7 000	1 038	14.8	Z	X	
	13000	Jewelry, diamonds, gemstones, and watches .....	7	24 112	2 596	10.8	Z	51.4	
	13014	Watches, clocks, and watch parts .....	7	24 112	2 596	10.8	Z	X	
	13150	Miscellaneous durable goods .....	9	21 001	520	2.5	Z	X	
	13200	Printing and writing paper .....	181	802 561	72 188	9.0	.2	X	
	13300	Office paper, office supplies, greeting cards, and labels .....	1 565	8 006 399	1 089 547	13.6	3.1	X	
	13400	Paper and plastic products .....	9	9 852	1 038	10.5	Z	X	
	13800	Men's and boys' wear .....	7	21 778	2 596	11.9	Z	X	
	19700	Service receipts and labor charges, including installed parts .....	2 846	16 546 723	1 017 805	6.2	2.9	55.6	
	19701	Labor charges for repair work .....	2 691	16 088 075	678 997	4.2	2.0	X	
	19702	Parts installed in repair work .....	1 832	10 129 959	185 959	1.8	.5	X	
	19703	Other service receipts and labor charges .....	317	1 050 166	152 849	14.6	.4	X	
	19720	Receipts for service contracts .....	2 899	17 956 563	4 293 507	23.9	12.4	X	
	19740	Receipts for installing equipment .....	379	1 913 993	87 122	4.6	.3	X	
	19810	Miscellaneous commodities .....	328	4 888 855	159 148	3.3	.5	X	
	19930	Sales of integrated systems .....	39	233 340	21 800	9.3	.1	X	
	19940	Rental and operating lease receipts .....	2 242	19 155 684	2 970 768	15.5	8.6	55.6	
	19941	Computer rental and leasing receipts .....	249	1 084 587	25 389	2.3	.1	X	
	19942	Photocopying machine rental .....	1 510	11 674 297	471 099	4.0	1.4	X	
	19943	Other office machine rental receipts .....	521	7 455 717	2 416 771	32.4	7.0	X	
	19944	Other rental receipts .....	75	306 535	57 509	18.8	.2	X	
	19960	Custom computer software .....	345	5 642 402	301 360	5.3	.9	X	
	42344		Other commercial equipment merchant wholesalers .....	4 779	X	14 387 224	X	100.0	72.8
		10400	Household and lawn furniture .....	15	281 659	18 081	6.4	.1	X
		10420	Office and business furniture .....	64	143 404	15 698	10.9	.1	X
		10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	15	35 259	1 722	4.9	Z	X
		10520	Linens, domestics, curtains, and draperies .....	15	76 698	12 462	16.2	.1	71.1
		10524	Towels and washcloths .....	15	76 698	7 492	9.8	.1	X
		10525	Other linens and domestics .....	6	49 506	2 703	5.5	Z	X
10530		Flooring and floor coverings .....	13	306 386	4 661	1.5	Z	X	
10540		Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	116	476 140	41 824	8.8	.3	X	
10620		Plywood and millwork .....	16	42 216	7 003	16.6	Z	39.5	
10622		Other panels products, including hardwood plywood, hardwood veneer, and particleboard .....	12	27 829	5 686	20.4	Z	X	
10900		Office equipment, excluding computers .....	63	178 496	9 779	5.5	.1	X	
10920		New computer equipment .....	108	277 242	15 321	5.5	.1	57.5	
10921		Computers .....	98	276 493	10 802	3.9	.1	X	
10922		Computer storage devices .....	7	1 882	94	5.0	Z	X	
10923		Computer printers .....	69	254 615	2 652	1.0	Z	X	
10924		Other computer peripheral equipment .....	69	80 343	1 773	2.2	Z	X	
10930		Used computer equipment .....	12	12 210	530	4.3	Z	X	
10950		Packaged computer software, including game software and cartridges ..	74	196 765	9 245	4.7	.1	X	
10960		Restaurant and hotel equipment and supplies .....	2 891	10 854 268	9 578 704	88.2	66.6	X	
10970		Store machines and equipment .....	2 098	4 126 280	3 455 433	83.7	24.0	47.7	
10971		Vending machines .....	455	1 015 470	685 721	67.5	4.8	X	
10972		Other store machines and equipment .....	1 714	3 458 691	2 769 712	80.1	19.3	X	
11000		Medical, hospital, and surgical supplies .....	6	312 018	42 547	13.6	.3	X	
11050		Miscellaneous professional equipment and supplies .....	7	10 538	2 339	22.2	Z	72.8	
11054		Laboratory equipment and supplies .....	7	10 538	2 339	22.2	Z	X	
11400		Electrical apparatus and equipment .....	16	24 438	1 349	5.5	Z	26.1	
11418		Lighting fixtures .....	11	20 973	709	3.4	Z	X	
11500		Electric household appliances, including gas clothes dryers .....	45	400 965	10 262	2.6	.1	X	
11600		Electronic parts and equipment, excluding communications equipment ..	60	382 889	12 045	3.1	.1	X	
11650		Communications equipment and supplies .....	7	79 739	22 180	27.8	.2	X	
11700		Hardware .....	29	309 050	5 156	1.7	Z	60.1	
11711		Hand tools, including power driven tools .....	6	267 921	425	.2	Z	X	
11712		Bolts, nuts, rivets, and other fasteners, excluding nails .....	15	29 587	1 216	4.1	Z	X	
11713		Cutlery .....	11	277 212	3 515	1.3	Z	X	
11800		Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	53	371 585	21 514	5.8	.2	46.9	
11811		Plastic pipe fittings and valves, excluding pipes and tubing .....	16	359 777	558	.2	Z	X	
11812		Metal pipe fittings and valves, excluding pipes and tubing .....	16	359 777	219	.1	Z	X	
11813		Plumbing fixtures .....	40	368 532	2 778	.8	Z	X	
11814		Hydronic and gas furnaces, stoves, water heaters, excluding electric ..	16	359 777	3 476	1.0	Z	X	
11815		Boilers, radiators, and convectors .....	8	356 753	6 843	1.9	Z	X	
11818		Other plumbing and heating equipment and supplies .....	24	360 212	7 301	2.0	.1	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42344		<b>WHOLESALE TRADE—Con.</b>							
		Other commercial equipment merchant wholesalers—Con.							
	11900	Forced air heating and air-conditioning equipment and supplies .....	13	260 489	5 370	2.1	Z	72.8	
	11911	Forced air furnaces .....	6	13 970	587	4.2	Z	X	
	11917	Compressors for air-conditioners .....	6	10 446	485	4.6	Z	X	
	12000	Refrigeration equipment and supplies, including commercial refrigerators .....	566	1 722 303	236 995	13.8	1.6	X	
	12230	Food-processing machinery, equipment, and parts .....	11	21 236	4 927	23.2	Z	72.8	
	12231	New commercial food-processing machinery, including baking machinery, slicers, and choppers .....	11	21 236	4 487	21.1	Z	X	
	12320	General-purpose industrial machinery, equipment, and parts .....	18	46 296	3 075	6.6	Z	X	
	12340	Materials handling machinery, equipment, and parts .....	23	282 936	15 268	5.4	.1	X	
	12450	Industrial containers and supplies .....	16	410 941	33 437	8.1	.2	X	
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	7	235 790	1 587	.7	Z	X	
	12520	Janitorial equipment and supplies .....	245	1 109 947	65 751	5.9	.5	X	
	12530	Laundry and dry-cleaning equipment and supplies .....	23	64 197	3 500	5.5	Z	X	
	12700	Sporting and recreational goods and supplies .....	14	273 311	6 510	2.4	Z	X	
	13150	Miscellaneous durable goods .....	10	20 185	3 879	19.2	Z	X	
	13200	Printing and writing paper .....	23	87 773	4 501	5.1	Z	X	
	13300	Office paper, office supplies, greeting cards, and labels .....	117	215 203	7 863	3.7	.1	X	
	13400	Paper and plastic products .....	239	778 093	125 761	16.2	.9	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	9	26 174	5 449	20.8	Z	X	
	14100	Packaged frozen food .....	13	82 636	7 436	9.0	.1	X	
	14400	Confectioneries .....	13	12 257	1 189	9.7	Z	X	
	14800	Coffee, tea, and spices .....	8	10 502	2 752	26.2	Z	70.7	
	14811	Coffee .....	6	2 330	290	12.4	Z	X	
	14820	Bread and baked goods .....	6	71 694	9 949	13.9	.1	X	
	14830	Canned food .....	6	7 295	507	7.0	Z	63.2	
	14831	Canned and bottled fruits, vegetables, and juices .....	6	7 295	443	6.1	Z	X	
	14850	Soft drinks and bottled water .....	15	25 633	2 432	9.5	Z	62.9	
	14851	Packaged soft drinks .....	8	15 029	1 217	8.1	Z	X	
	14852	Pre-mix and post-mix bulk soft drinks .....	8	10 604	1 181	11.1	Z	X	
	14860	Grocery specialties .....	19	105 027	20 501	19.5	.1	X	
	15300	Plastics materials and basic shapes .....	18	46 627	5 825	12.5	Z	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	91	508 516	16 110	3.2	.1	X	
	19700	Service receipts and labor charges, including installed parts .....	1 089	2 502 133	282 885	11.3	2.0	67.4	
	19701	Labor charges for repair work .....	934	1 611 522	142 275	8.8	1.0	X	
	19702	Parts installed in repair work .....	734	1 350 909	79 068	5.9	.6	X	
	19703	Other service receipts and labor charges .....	253	915 103	61 542	6.7	.4	X	
	19720	Receipts for service contracts .....	154	361 556	44 725	12.4	.3	X	
	19740	Receipts for installing equipment .....	376	962 630	69 918	7.3	.5	X	
	19810	Miscellaneous commodities .....	216	426 814	43 561	10.2	.3	X	
	19930	Sales of integrated systems .....	12	44 888	1 506	3.4	Z	X	
	19940	Rental and operating lease receipts .....	263	393 200	29 298	7.5	.2	X	
	19960	Custom computer software .....	24	48 051	2 674	5.6	Z	X	
	423440		Other commercial equipment merchant wholesalers .....	4 779	X	14 387 224	X	100.0	72.8
		10400	Household and lawn furniture .....	15	281 659	18 081	6.4	.1	X
		10420	Office and business furniture .....	64	143 404	15 698	10.9	.1	X
		10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	15	35 259	1 722	4.9	Z	X
		10520	Linens, domestics, curtains, and draperies .....	15	76 698	12 462	16.2	.1	71.1
		10524	Towels and washcloths .....	15	76 698	7 492	9.8	.1	X
		10525	Other linens and domestics .....	6	49 506	2 703	5.5	Z	X
		10530	Flooring and floor coverings .....	13	306 386	4 661	1.5	Z	X
		10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	116	476 140	41 824	8.8	.3	X
		10620	Plywood and millwork .....	16	42 216	7 003	16.6	Z	39.5
10622		Other panels products, including hardwood plywood, hardwood veneer, and particleboard .....	12	27 829	5 686	20.4	Z	X	
10900		Office equipment, excluding computers .....	63	178 496	9 779	5.5	.1	X	
10920		New computer equipment .....	108	277 242	15 321	5.5	.1	57.5	
10921		Computers .....	98	276 493	10 802	3.9	.1	X	
10922		Computer storage devices .....	7	1 882	94	5.0	Z	X	
10923		Computer printers .....	69	254 615	2 652	1.0	Z	X	
10924		Other computer peripheral equipment .....	69	80 343	1 773	2.2	Z	X	
10930		Used computer equipment .....	12	12 210	530	4.3	Z	X	
10950		Packaged computer software, including game software and cartridges ..	74	196 765	9 245	4.7	.1	X	
10960		Restaurant and hotel equipment and supplies .....	2 891	10 854 268	9 578 704	88.2	66.6	X	
10970		Store machines and equipment .....	2 098	4 126 280	3 455 433	83.7	24.0	47.7	
10971		Vending machines .....	455	1 015 470	685 721	67.5	4.8	X	
10972		Other store machines and equipment .....	1 714	3 458 691	2 769 712	80.1	19.3	X	
11000		Medical, hospital, and surgical supplies .....	6	312 018	42 547	13.6	.3	X	
11050		Miscellaneous professional equipment and supplies .....	7	10 538	2 339	22.2	Z	72.8	
11054		Laboratory equipment and supplies .....	7	10 538	2 339	22.2	Z	X	
11400		Electrical apparatus and equipment .....	16	24 438	1 349	5.5	Z	26.1	
11418		Lighting fixtures .....	11	20 973	709	3.4	Z	X	
11500		Electric household appliances, including gas clothes dryers .....	45	400 965	10 262	2.6	.1	X	
11600		Electronic parts and equipment, excluding communications equipment ..	60	382 889	12 045	3.1	.1	X	
11650		Communications equipment and supplies .....	7	79 739	22 180	27.8	.2	X	
11700		Hardware .....	29	309 050	5 156	1.7	Z	60.1	
11711		Hand tools, including power driven tools .....	6	267 921	425	.2	Z	X	
11712		Bolts, nuts, rivets, and other fasteners, excluding nails .....	15	29 587	1 216	4.1	Z	X	
11713		Cutlery .....	11	277 212	3 515	1.3	Z	X	

See footnotes at end of table.

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423440		<b>WHOLESALE TRADE—Con.</b>						
		Other commercial equipment merchant wholesalers—Con.						
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters . . . . .	53	371 585	21 514	5.8	.2	46.9
	11811	Plastic pipe fittings and valves, excluding pipes and tubing . . . . .	16	359 777	558	.2	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing . . . . .	16	359 777	219	.1	Z	X
	11813	Plumbing fixtures . . . . .	40	368 532	2 778	.8	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric . .	16	359 777	3 476	1.0	Z	X
	11815	Boilers, radiators, and convectors . . . . .	8	356 753	6 843	1.9	Z	X
	11818	Other plumbing and heating equipment and supplies . . . . .	24	360 212	7 301	2.0	.1	X
	11900	Forced air heating and air-conditioning equipment and supplies . . . . .	13	260 489	5 370	2.1	Z	72.8
	11911	Forced air furnaces . . . . .	6	13 970	587	4.2	Z	X
	11917	Compressors for air-conditioners . . . . .	6	10 446	485	4.6	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators . . . . .	566	1 722 303	236 995	13.8	1.6	X
	12230	Food-processing machinery, equipment, and parts . . . . .	11	21 236	4 927	23.2	Z	72.8
	12231	New commercial food-processing machinery, including baking machinery, slicers, and choppers . . . . .	11	21 236	4 487	21.1	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	18	46 296	3 075	6.6	Z	X
	12340	Materials handling machinery, equipment, and parts . . . . .	23	282 936	15 268	5.4	.1	X
	12450	Industrial containers and supplies . . . . .	16	410 941	33 437	8.1	.2	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods . . . . .	7	235 790	1 587	.7	Z	X
	12520	Janitorial equipment and supplies . . . . .	245	1 109 947	65 751	5.9	.5	X
	12530	Laundry and dry-cleaning equipment and supplies . . . . .	23	64 197	3 500	5.5	Z	X
	12700	Sporting and recreational goods and supplies . . . . .	14	273 311	6 510	2.4	Z	X
	13150	Miscellaneous durable goods . . . . .	10	20 185	3 879	19.2	Z	X
	13200	Printing and writing paper . . . . .	23	87 773	4 501	5.1	Z	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	117	215 203	7 863	3.7	.1	X
	13400	Paper and plastic products . . . . .	239	778 093	125 761	16.2	.9	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . .	9	26 174	5 449	20.8	Z	X
	14100	Packaged frozen food . . . . .	13	82 636	7 436	9.0	.1	X
	14400	Confectioneries . . . . .	13	12 257	1 189	9.7	Z	X
	14800	Coffee, tea, and spices . . . . .	8	10 502	2 752	26.2	Z	70.7
	14811	Coffee . . . . .	6	2 330	290	12.4	Z	X
	14820	Bread and baked goods . . . . .	6	71 694	9 949	13.9	.1	X
	14830	Canned food . . . . .	6	7 295	507	7.0	Z	63.2
	14831	Canned and bottled fruits, vegetables, and juices . . . . .	6	7 295	443	6.1	Z	X
	14850	Soft drinks and bottled water . . . . .	15	25 633	2 432	9.5	Z	62.9
	14851	Packaged soft drinks . . . . .	8	15 029	1 217	8.1	Z	X
	14852	Pre-mix and post-mix bulk soft drinks . . . . .	8	10 604	1 181	11.1	Z	X
	14860	Grocery specialties . . . . .	19	105 027	20 501	19.5	.1	X
	15300	Plastics materials and basic shapes . . . . .	18	46 627	5 825	12.5	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	91	508 516	16 110	3.2	.1	X
	19700	Service receipts and labor charges, including installed parts . . . . .	1 089	2 502 133	282 885	11.3	2.0	67.4
	19701	Labor charges for repair work . . . . .	934	1 611 522	142 275	8.8	1.0	X
	19702	Parts installed in repair work . . . . .	734	1 350 909	79 068	5.9	.6	X
	19703	Other service receipts and labor charges . . . . .	253	915 103	61 542	6.7	.4	X
	19720	Receipts for service contracts . . . . .	154	361 556	44 725	12.4	.3	X
	19740	Receipts for installing equipment . . . . .	376	962 630	69 918	7.3	.5	X
	19810	Miscellaneous commodities . . . . .	216	426 814	43 561	10.2	.3	X
	19930	Sales of integrated systems . . . . .	12	44 888	1 506	3.4	Z	X
	19940	Rental and operating lease receipts . . . . .	263	393 200	29 298	7.5	.2	X
	19960	Custom computer software . . . . .	24	48 051	2 674	5.6	Z	X
42345		Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 800	X	79 754 180	X	100.0	62.9
	10420	Office and business furniture . . . . .	43	191 381	16 074	8.4	Z	X
	10800	Photographic equipment and supplies . . . . .	12	58 596	2 364	4.0	Z	X
	10900	Office equipment, excluding computers . . . . .	19	30 286	473	1.6	Z	X
	10920	New computer equipment . . . . .	43	158 654	21 747	13.7	Z	X
	10950	Packaged computer software, including game software and cartridges . .	29	80 406	7 091	8.8	Z	X
	11000	Medical, hospital, and surgical supplies . . . . .	6 873	75 265 432	70 568 483	93.8	88.5	53.1
	11011	Surgical and medical instruments and equipment . . . . .	4 557	62 660 330	40 933 292	65.3	51.3	X
	11012	Orthopedic and prosthetic appliances and supplies . . . . .	1 234	16 275 244	1 969 469	12.1	2.5	X
	11013	Other surgical, medical, and hospital supplies . . . . .	3 623	41 079 622	27 665 722	67.3	34.7	X
	11020	Dental equipment, instruments, and supplies . . . . .	1 278	9 318 480	5 129 366	55.0	6.4	60.9
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . .	691	5 026 349	1 299 527	25.9	1.6	X
	11022	Dental instruments and supplies . . . . .	945	8 414 978	3 829 839	45.5	4.8	X
	11030	Optical and ophthalmic goods and supplies . . . . .	114	226 144	27 133	12.0	Z	45.3
	11031	Ophthalmic goods . . . . .	50	88 677	10 595	11.9	Z	X
	11033	Optometric equipment and supplies . . . . .	45	71 202	1 919	2.7	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	14	16 641	1 668	10.0	Z	X
	11040	Religious and school supplies . . . . .	41	48 632	3 123	6.4	Z	62.9
	11041	Religious supplies . . . . .	10	7 990	348	4.4	Z	X
	11042	School supplies . . . . .	34	42 591	2 775	6.5	Z	X
	11050	Miscellaneous professional equipment and supplies . . . . .	612	7 891 948	643 873	8.2	.8	62.8
	11053	Engineers' equipment and supplies . . . . .	10	26 396	9 324	35.3	Z	X
	11054	Laboratory equipment and supplies . . . . .	333	4 844 069	354 744	7.3	.4	X
	11055	Scientific instruments . . . . .	48	97 893	11 128	11.4	Z	X
	11056	Veterinarians' equipment and supplies . . . . .	269	4 344 187	141 163	3.2	.2	X
	11057	Other professional equipment and supplies . . . . .	121	1 288 564	127 514	9.9	.2	X
	11400	Electrical apparatus and equipment . . . . .	14	20 792	2 364	11.4	Z	29.2
	11413	Motors and generators, including motor-generator sets . . . . .	9	11 203	81	.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment . .	45	159 720	10 401	6.5	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
42345		<b>WHOLESALE TRADE—Con.</b>						
		Medical, dental, and hospital equipment and supplies merchant wholesalers—Con.						
	11650	Communications equipment and supplies . . . . .	17	53 398	8 982	16.8	Z	X
	11700	Hardware . . . . .	7	7 476	1 089	14.6	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	11	12 202	588	4.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	155	1 694 358	42 812	2.5	.1	X
	13400	Paper and plastic products . . . . .	24	106 795	14 182	13.3	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . . .	523	10 355 867	1 886 701	18.2	2.4	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	52 925	473	.9	Z	X
	14860	Grocery specialties . . . . .	9	66 156	6 146	9.3	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . . . . .	163	1 276 373	57 203	4.5	.1	X
	19700	Service receipts and labor charges, including installed parts . . . . .	1 343	10 695 858	847 771	7.9	1.1	61.1
	19701	Labor charges for repair work . . . . .	1 171	9 532 225	464 020	4.9	.6	X
	19702	Parts installed in repair work . . . . .	966	8 351 462	217 585	2.6	.3	X
	19703	Other service receipts and labor charges . . . . .	238	1 689 012	166 166	9.8	.2	X
	19720	Receipts for service contracts . . . . .	250	2 740 696	186 299	6.8	.2	X
	19740	Receipts for installing equipment . . . . .	141	1 476 586	29 688	2.0	Z	X
	19810	Miscellaneous commodities . . . . .	207	1 774 140	144 105	8.1	.2	X
	19940	Rental and operating lease receipts . . . . .	187	947 515	64 758	6.8	.1	X
	423450		Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	7 800	X	79 754 180	X	100.0
10420		Office and business furniture . . . . .	43	191 381	16 074	8.4	Z	X
10800		Photographic equipment and supplies . . . . .	12	58 596	2 364	4.0	Z	X
10900		Office equipment, excluding computers . . . . .	19	30 286	473	1.6	Z	X
10920		New computer equipment . . . . .	43	158 654	21 747	13.7	Z	X
10950		Packaged computer software, including game software and cartridges . . . . .	29	80 406	7 091	8.8	Z	X
11000		Medical, hospital, and surgical supplies . . . . .	6 873	75 265 432	70 568 483	93.8	88.5	53.1
11011		Surgical and medical instruments and equipment . . . . .	4 557	62 660 330	40 933 292	65.3	51.3	X
11012		Orthopedic and prosthetic appliances and supplies . . . . .	1 234	16 275 244	1 969 469	12.1	2.5	X
11013		Other surgical, medical, and hospital supplies . . . . .	3 623	41 079 622	27 665 722	67.3	34.7	X
11020		Dental equipment, instruments, and supplies . . . . .	1 278	9 318 480	5 129 366	55.0	6.4	60.9
11021		Dental equipment, including chairs, x-ray machines, and cabinets . . . . .	691	5 026 349	1 299 527	25.9	1.6	X
11022		Dental instruments and supplies . . . . .	945	8 414 978	3 829 839	45.5	4.8	X
11030		Optical and ophthalmic goods and supplies . . . . .	114	226 144	27 133	12.0	Z	45.3
11031		Ophthalmic goods . . . . .	50	88 677	10 595	11.9	Z	X
11033		Optometric equipment and supplies . . . . .	45	71 202	1 919	2.7	Z	X
11034		Eyeglasses, contact lenses, and other optical goods . . . . .	14	16 641	1 668	10.0	Z	X
11040		Religious and school supplies . . . . .	41	48 632	3 123	6.4	Z	62.9
11041		Religious supplies . . . . .	10	7 990	348	4.4	Z	X
11042		School supplies . . . . .	34	42 591	2 775	6.5	Z	X
11050		Miscellaneous professional equipment and supplies . . . . .	612	7 891 948	643 873	8.2	.8	62.8
11053		Engineers' equipment and supplies . . . . .	10	26 396	9 324	35.3	Z	X
11054		Laboratory equipment and supplies . . . . .	333	4 844 069	354 744	7.3	.4	X
11055		Scientific instruments . . . . .	48	97 893	11 128	11.4	Z	X
11056		Veterinarians' equipment and supplies . . . . .	269	4 344 187	141 163	3.2	.2	X
11057		Other professional equipment and supplies . . . . .	121	1 288 564	127 514	9.9	.2	X
11400		Electrical apparatus and equipment . . . . .	14	20 792	2 364	11.4	Z	29.2
11413		Motors and generators, including motor-generator sets . . . . .	9	11 203	81	.7	Z	X
11600		Electronic parts and equipment, excluding communications equipment . . . . .	45	159 720	10 401	6.5	Z	X
11650		Communications equipment and supplies . . . . .	17	53 398	8 982	16.8	Z	X
11700		Hardware . . . . .	7	7 476	1 089	14.6	Z	X
12320		General-purpose industrial machinery, equipment, and parts . . . . .	11	12 202	588	4.8	Z	X
13300		Office paper, office supplies, greeting cards, and labels . . . . .	155	1 694 358	42 812	2.5	.1	X
13400		Paper and plastic products . . . . .	24	106 795	14 182	13.3	Z	X
13500		Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . . .	523	10 355 867	1 886 701	18.2	2.4	X
13700		Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	52 925	473	.9	Z	X
14860		Grocery specialties . . . . .	9	66 156	6 146	9.3	Z	X
15330		Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . . . . .	163	1 276 373	57 203	4.5	.1	X
19700		Service receipts and labor charges, including installed parts . . . . .	1 343	10 695 858	847 771	7.9	1.1	61.1
19701		Labor charges for repair work . . . . .	1 171	9 532 225	464 020	4.9	.6	X
19702		Parts installed in repair work . . . . .	966	8 351 462	217 585	2.6	.3	X
19703		Other service receipts and labor charges . . . . .	238	1 689 012	166 166	9.8	.2	X
19720		Receipts for service contracts . . . . .	250	2 740 696	186 299	6.8	.2	X
19740		Receipts for installing equipment . . . . .	141	1 476 586	29 688	2.0	Z	X
19810		Miscellaneous commodities . . . . .	207	1 774 140	144 105	8.1	.2	X
19940		Rental and operating lease receipts . . . . .	187	947 515	64 758	6.8	.1	X
42346		Ophthalmic goods merchant wholesalers . . . . .	1 396	X	6 950 039	X	100.0	68.9
	11000	Medical, hospital, and surgical supplies . . . . .	24	121 499	22 315	18.4	.3	68.9
	11011	Surgical and medical instruments and equipment . . . . .	15	60 651	18 594	30.7	.3	X
	11013	Other surgical, medical, and hospital supplies . . . . .	9	60 562	3 625	6.0	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	1 396	6 950 039	6 632 665	95.4	95.4	60.7
	11031	Ophthalmic goods . . . . .	410	2 112 673	1 885 716	89.3	27.1	X
	11032	Prescription grinding . . . . .	118	265 763	41 118	15.5	.6	X
	11033	Optometric equipment and supplies . . . . .	231	741 780	292 661	39.5	4.2	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	946	4 876 077	4 413 170	90.5	63.5	X
	11050	Miscellaneous professional equipment and supplies . . . . .	23	296 909	58 683	19.8	.8	67.4
	11054	Laboratory equipment and supplies . . . . .	10	39 124	9 921	25.4	.1	X
	11057	Other professional equipment and supplies . . . . .	6	241 334	47 034	19.5	.7	X

See footnotes at end of table.



**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
42346		<b>WHOLESALE TRADE—Con.</b>						
		Ophthalmic goods merchant wholesalers—Con.						
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	14	214 998	59 166	27.5	.9	56.2
	13016	Other jewelry, silverware, and plated ware, including costume jewelry .	14	214 998	59 166	27.5	.9	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	12	77 191	20 545	26.6	.3	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	86 096	13 732	16.0	.2	X
	13900	Women's, misses', and girls' wear . . . . .	7	179 647	2 897	1.6	Z	X
	19700	Service receipts and labor charges, including installed parts . . . . .	128	418 736	58 339	13.9	.8	68.2
	19701	Labor charges for repair work . . . . .	74	295 952	16 582	5.6	.2	X
	19702	Parts installed in repair work . . . . .	39	235 033	8 959	3.8	.1	X
	19703	Other service receipts and labor charges . . . . .	56	126 308	32 798	26.0	.5	X
	19720	Receipts for service contracts . . . . .	14	71 666	2 843	4.0	Z	X
	19740	Receipts for installing equipment . . . . .	29	105 675	1 663	1.6	Z	X
	19810	Miscellaneous commodities . . . . .	26	357 149	26 231	7.3	.4	X
	19940	Rental and operating lease receipts . . . . .	7	37 710	590	1.6	Z	X
423460		Ophthalmic goods merchant wholesalers . . . . .	1 396	X	6 950 039	X	100.0	68.9
	11000	Medical, hospital, and surgical supplies . . . . .	24	121 499	22 315	18.4	.3	68.9
	11011	Surgical and medical instruments and equipment . . . . .	15	60 651	18 594	30.7	.3	X
	11013	Other surgical, medical, and hospital supplies . . . . .	9	60 562	3 625	6.0	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	1 396	6 950 039	6 632 665	95.4	95.4	60.7
	11031	Ophthalmic goods . . . . .	410	2 112 673	1 885 716	89.3	27.1	X
	11032	Prescription grinding . . . . .	118	265 763	41 118	15.5	.6	X
	11033	Optometric equipment and supplies . . . . .	231	741 780	292 661	39.5	4.2	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	946	4 876 077	4 413 170	90.5	63.5	X
	11050	Miscellaneous professional equipment and supplies . . . . .	23	296 909	58 683	19.8	.8	67.4
	11054	Laboratory equipment and supplies . . . . .	10	39 124	9 921	25.4	.1	X
	11057	Other professional equipment and supplies . . . . .	6	241 334	47 034	19.5	.7	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	14	214 998	59 166	27.5	.9	56.2
	13016	Other jewelry, silverware, and plated ware, including costume jewelry .	14	214 998	59 166	27.5	.9	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	12	77 191	20 545	26.6	.3	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	86 096	13 732	16.0	.2	X
	13900	Women's, misses', and girls' wear . . . . .	7	179 647	2 897	1.6	Z	X
	19700	Service receipts and labor charges, including installed parts . . . . .	128	418 736	58 339	13.9	.8	68.2
	19701	Labor charges for repair work . . . . .	74	295 952	16 582	5.6	.2	X
	19702	Parts installed in repair work . . . . .	39	235 033	8 959	3.8	.1	X
	19703	Other service receipts and labor charges . . . . .	56	126 308	32 798	26.0	.5	X
	19720	Receipts for service contracts . . . . .	14	71 666	2 843	4.0	Z	X
	19740	Receipts for installing equipment . . . . .	29	105 675	1 663	1.6	Z	X
	19810	Miscellaneous commodities . . . . .	26	357 149	26 231	7.3	.4	X
	19940	Rental and operating lease receipts . . . . .	7	37 710	590	1.6	Z	X
42349		Other professional equipment and supplies merchant wholesalers . . . . .	2 611	X	15 192 168	X	100.0	66.9
	10420	Office and business furniture . . . . .	77	792 446	25 120	3.2	.2	X
	10800	Photographic equipment and supplies . . . . .	19	46 039	3 672	8.0	Z	X
	10900	Office equipment, excluding computers . . . . .	44	66 695	7 097	10.6	Z	X
	10920	New computer equipment . . . . .	34	159 378	13 436	8.4	.1	X
	10950	Packaged computer software, including game software and cartridges . .	35	119 010	15 581	13.1	.1	X
	11000	Medical, hospital, and surgical supplies . . . . .	155	592 748	89 136	15.0	.6	64.8
	11011	Surgical and medical instruments and equipment . . . . .	109	448 822	46 680	10.4	.3	X
	11012	Orthopedic and prosthetic appliances and supplies . . . . .	11	6 459	1 098	17.0	Z	X
	11013	Other surgical, medical, and hospital supplies . . . . .	70	320 668	41 358	12.9	.3	X
	11020	Dental equipment, instruments, and supplies . . . . .	35	106 782	9 463	8.9	.1	66.9
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . .	12	31 353	1 677	5.3	Z	X
	11022	Dental instruments and supplies . . . . .	25	83 108	7 786	9.4	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	26	54 269	6 102	11.2	Z	66.9
	11031	Ophthalmic goods . . . . .	7	19 903	1 668	8.4	Z	X
	11033	Optometric equipment and supplies . . . . .	11	18 092	1 200	6.6	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	9	9 207	384	4.2	Z	X
	11040	Religious and school supplies . . . . .	453	3 804 948	3 554 901	93.4	23.4	X
	11050	Miscellaneous professional equipment and supplies . . . . .	2 224	11 627 125	10 762 936	92.6	70.8	64.9
	11051	Architects' equipment and supplies . . . . .	270	563 825	174 663	31.0	1.2	X
	11052	Drafting instruments and supplies . . . . .	250	524 581	82 177	15.7	.5	X
	11053	Engineers' equipment and supplies . . . . .	389	813 817	339 821	41.8	2.2	X
	11054	Laboratory equipment and supplies . . . . .	903	6 824 093	5 466 169	80.1	36.0	X
	11055	Scientific instruments . . . . .	502	4 109 252	1 836 902	44.7	12.1	X
	11056	Veterinarians' equipment and supplies . . . . .	227	1 006 546	780 674	77.6	5.1	X
	11057	Other professional equipment and supplies . . . . .	607	3 316 413	2 082 530	62.8	13.7	X
	11400	Electrical apparatus and equipment . . . . .	23	25 050	2 922	11.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment . .	38	46 342	6 576	14.2	Z	X
	11650	Communications equipment and supplies . . . . .	21	53 211	4 394	8.3	Z	X
	11700	Hardware . . . . .	7	35 340	1 585	4.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	6	195 846	636	.3	Z	X
	12800	Toys and hobby goods and supplies . . . . .	7	32 341	2 909	9.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	9	4 152	1 397	33.6	Z	X
13150	Miscellaneous durable goods . . . . .	8	45 934	6 267	13.6	Z	X	
13300	Office paper, office supplies, greeting cards, and labels . . . . .	72	324 005	50 504	15.6	.3	X	
13400	Paper and plastic products . . . . .	9	63 059	4 629	7.3	Z	X	
13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	26	70 780	11 966	16.9	.1	X	
15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	73	1 030 700	109 304	10.6	.7	X	
16100	Books, periodicals, newspapers, and other printed materials . . . . .	18	233 904	13 783	5.9	.1	X	
16120	Art goods, including novelties and souvenirs . . . . .	9	24 793	1 616	6.5	Z	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42349		<b>WHOLESALE TRADE—Con.</b>							
		Other professional equipment and supplies merchant wholesalers—Con.							
	19700	Service receipts and labor charges, including installed parts . . . . .	575	2 412 702	289 459	12.0	1.9	53.2	
	19701	Labor charges for repair work . . . . .	518	2 012 537	137 957	6.9	.9	X	
	19702	Parts installed in repair work . . . . .	379	1 352 088	96 887	7.2	.6	X	
	19703	Other service receipts and labor charges . . . . .	103	564 742	54 615	9.7	.4	X	
	19720	Receipts for service contracts . . . . .	176	733 280	64 448	8.8	.4	X	
	19740	Receipts for installing equipment . . . . .	108	330 203	26 721	8.1	.2	X	
	19810	Miscellaneous commodities . . . . .	89	172 914	22 501	13.0	.1	X	
	19940	Rental and operating lease receipts . . . . .	137	357 149	22 934	6.4	.2	X	
423490		Other professional equipment and supplies merchant wholesalers . . . . .	2 611	X	15 192 168	X	100.0	66.9	
	10420	Office and business furniture . . . . .	77	792 446	25 120	3.2	.2	X	
	10800	Photographic equipment and supplies . . . . .	19	46 039	3 672	8.0	Z	X	
	10900	Office equipment, excluding computers . . . . .	44	66 695	7 097	10.6	Z	X	
	10920	New computer equipment . . . . .	34	159 378	13 436	8.4	.1	X	
	10950	Packaged computer software, including game software and cartridges . .	35	119 010	15 581	13.1	.1	X	
	11000	Medical, hospital, and surgical supplies . . . . .	155	592 748	89 136	15.0	.6	64.8	
	11011	Surgical and medical instruments and equipment . . . . .	109	448 822	46 680	10.4	.3	X	
	11012	Orthopedic and prosthetic appliances and supplies . . . . .	11	6 459	1 098	17.0	Z	X	
	11013	Other surgical, medical, and hospital supplies . . . . .	70	320 668	41 358	12.9	.3	X	
	11020	Dental equipment, instruments, and supplies . . . . .	35	106 782	9 463	8.9	.1	66.9	
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . .	12	31 353	1 677	5.3	Z	X	
	11022	Dental instruments and supplies . . . . .	25	83 108	7 786	9.4	.1	X	
	11030	Optical and ophthalmic goods and supplies . . . . .	26	54 269	6 102	11.2	Z	66.9	
	11031	Ophthalmic goods . . . . .	7	19 903	1 668	8.4	Z	X	
	11033	Optometric equipment and supplies . . . . .	11	18 092	1 200	6.6	Z	X	
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	9	9 207	384	4.2	Z	X	
	11040	Religious and school supplies . . . . .	453	3 804 948	3 554 901	93.4	23.4	X	
	11050	Miscellaneous professional equipment and supplies . . . . .	2 224	11 627 125	10 762 936	92.6	70.8	64.9	
	11051	Architects' equipment and supplies . . . . .	270	563 825	174 663	31.0	1.2	X	
	11052	Drafting instruments and supplies . . . . .	250	524 581	82 177	15.7	.5	X	
	11053	Engineers' equipment and supplies . . . . .	389	813 817	339 821	41.8	2.2	X	
	11054	Laboratory equipment and supplies . . . . .	903	6 824 093	5 466 169	80.1	36.0	X	
	11055	Scientific instruments . . . . .	502	4 109 252	1 836 902	44.7	12.1	X	
	11056	Veterinarians' equipment and supplies . . . . .	227	1 006 546	780 674	77.6	5.1	X	
	11057	Other professional equipment and supplies . . . . .	607	3 316 413	2 082 530	62.8	13.7	X	
	11400	Electrical apparatus and equipment . . . . .	23	25 050	2 922	11.7	Z	X	
	11600	Electronic parts and equipment, excluding communications equipment . .	38	46 342	6 576	14.2	Z	X	
	11650	Communications equipment and supplies . . . . .	21	53 211	4 394	8.3	Z	X	
	11700	Hardware . . . . .	7	35 340	1 585	4.5	Z	X	
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	6	195 846	636	.3	Z	X	
	12800	Toys and hobby goods and supplies . . . . .	7	32 341	2 909	9.0	Z	X	
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	9	4 152	1 397	33.6	Z	X	
	13150	Miscellaneous durable goods . . . . .	8	45 934	6 267	13.6	Z	X	
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	72	324 005	50 504	15.6	.3	X	
	13400	Paper and plastic products . . . . .	9	63 059	4 629	7.3	Z	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	26	70 780	11 966	16.9	.1	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	73	1 030 700	109 304	10.6	.7	X	
	16100	Books, periodicals, newspapers, and other printed materials . . . . .	18	233 904	13 783	5.9	.1	X	
	16120	Art goods, including novelties and souvenirs . . . . .	9	24 793	1 616	6.5	Z	X	
	19700	Service receipts and labor charges, including installed parts . . . . .	575	2 412 702	289 459	12.0	1.9	53.2	
	19701	Labor charges for repair work . . . . .	518	2 012 537	137 957	6.9	.9	X	
	19702	Parts installed in repair work . . . . .	379	1 352 088	96 887	7.2	.6	X	
	19703	Other service receipts and labor charges . . . . .	103	564 742	54 615	9.7	.4	X	
	19720	Receipts for service contracts . . . . .	176	733 280	64 448	8.8	.4	X	
	19740	Receipts for installing equipment . . . . .	108	330 203	26 721	8.1	.2	X	
	19810	Miscellaneous commodities . . . . .	89	172 914	22 501	13.0	.1	X	
	19940	Rental and operating lease receipts . . . . .	137	357 149	22 934	6.4	.2	X	
	42385		Service establishment equipment and supplies merchant wholesalers . . .	5 594	X	15 972 795	X	100.0	65.2
		10420	Office and business furniture . . . . .	7	3 620	278	7.7	Z	X
10530		Flooring and floor coverings . . . . .	51	304 609	33 223	10.9	.2	X	
10900		Office equipment, excluding computers . . . . .	12	23 177	2 391	10.3	Z	X	
10960		Restaurant and hotel equipment and supplies . . . . .	172	742 973	79 389	10.7	.5	X	
11000		Medical, hospital, and surgical supplies . . . . .	16	39 018	6 787	17.4	Z	X	
11050		Miscellaneous professional equipment and supplies . . . . .	6	6 587	2 113	32.1	Z	X	
11140		Iron and steel wire and wire products . . . . .	6	6 130	932	15.2	Z	X	
11150		Iron and steel pipes and tubing . . . . .	11	20 560	3 262	15.9	Z	X	
11200		Copper and brass . . . . .	7	4 860	100	2.1	Z	X	
11400		Electrical apparatus and equipment . . . . .	22	44 632	13 016	29.2	.1	61.6	
11415		Electric light bulbs . . . . .	17	41 203	5 241	12.7	Z	X	
11418		Lighting fixtures . . . . .	12	38 557	1 937	5.0	Z	X	
11421		Other electrical apparatus and equipment, including fuses and lightning rods . . . . .	7	20 070	1 038	5.2	Z	X	
11500		Electric household appliances, including gas clothes dryers . . . . .	9	18 370	1 920	10.5	Z	37.8	
11517		Household vacuum cleaners and sewing machines . . . . .	7	11 195	239	2.1	Z	X	
11600		Electronic parts and equipment, excluding communications equipment . .	17	107 370	10 128	9.4	.1	X	
11650		Communications equipment and supplies . . . . .	18	27 937	3 843	13.8	Z	40.5	
11651		Telephones . . . . .	16	27 464	1 609	5.9	Z	X	
11652		Other communications equipment . . . . .	7	18 547	2 178	11.7	Z	X	
11700		Hardware . . . . .	54	91 525	12 958	14.2	.1	X	
11800		Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters . . . . .	34	50 243	3 375	6.7	Z	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
42385		<b>WHOLESALE TRADE—Con.</b>						
		Service establishment equipment and supplies merchant wholesalers— Con.						
	12100	Construction and mining machinery and equipment, including parts and attachments .....	6	26 595	7 519	28.3	Z	56.1
	12117	Other new construction, mining, logging, and road maintenance machinery, equipment, and parts .....	6	26 595	7 307	27.5	Z	X
	12118	Used construction and mining machinery and equipment .....	6	26 595	212	.8	Z	X
	12200	Farm machinery, equipment, and parts .....	8	10 565	2 628	24.9	Z	65.2
	12215	New irrigation equipment .....	6	9 228	2 517	27.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	101	251 012	15 733	6.3	.1	X
	12330	Metalworking machinery, equipment, and parts .....	10	12 436	1 066	8.6	Z	X
	12340	Materials handling machinery, equipment, and parts .....	7	12 197	390	3.2	Z	X
	12360	Other industrial machinery, equipment, and parts .....	81	321 464	18 835	5.9	.1	X
	12380	Industrial valves and fittings, excluding hydraulic valves and fittings .....	6	27 576	676	2.5	Z	X
	12450	Industrial containers and supplies .....	29	101 423	5 068	5.0	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	93	219 115	20 082	9.2	.1	X
	12500	Beauty and barber equipment and supplies .....	1 354	2 933 116	2 876 830	98.1	18.0	51.3
	12511	Beauty and barber equipment, including furniture and dryers .....	618	1 348 521	246 164	18.3	1.5	X
	12512	Beauty and barber supplies, including combs, curlers, and shampoos ..	1 305	2 847 651	2 630 443	92.4	16.5	X
	12520	Janitorial equipment and supplies .....	1 973	5 771 898	4 424 522	76.7	27.7	34.5
	12521	Power janitorial equipment .....	1 114	3 919 122	552 065	14.1	3.5	X
	12522	Nonpower janitorial equipment .....	861	3 171 782	360 436	11.4	2.3	X
	12523	Janitorial supplies .....	1 881	5 553 235	3 512 021	63.2	22.0	X
	12530	Laundry and dry-cleaning equipment and supplies .....	668	2 045 068	1 537 094	75.2	9.6	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment .....	1 803	4 452 105	4 196 268	94.3	26.3	59.5
	12541	Burial caskets and other funeral equipment and supplies .....	718	1 910 519	1 888 205	98.8	11.8	X
	12542	Other service establishment equipment and supplies, including municipal water treatment equipment .....	1 089	2 543 978	2 308 063	90.7	14.5	X
	13160	Fire extinguishers and fire safety equipment .....	14	22 231	2 471	11.1	Z	X
	13200	Printing and writing paper .....	67	525 702	111 266	21.2	.7	41.4
	13211	Newsprint .....	10	6 345	46	.7	Z	X
	13212	Fine roll paper .....	7	73 522	12 551	17.1	.1	X
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail .....	42	392 548	97 349	24.8	.6	X
	13300	Office paper, office supplies, greeting cards, and labels .....	62	223 342	14 043	6.3	.1	56.7
	13311	Business forms .....	8	8 244	179	2.2	Z	X
	13312	Office and consumer paper, including stationery .....	53	208 389	10 433	5.0	.1	X
	13316	Other office supplies, including envelopes, ruled forms, and labels ....	21	105 924	2 552	2.4	Z	X
	13400	Paper and plastic products .....	699	2 473 639	556 069	22.5	3.5	54.7
	13411	Cardboard boxes .....	89	361 899	19 626	5.4	.1	X
	13412	Paper dishes, cups, and napkins .....	341	835 348	82 777	9.9	.5	X
	13413	Industrial paper and plastic, including wrapping, bags, and cartons ....	347	1 628 390	230 523	14.2	1.4	X
	13414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	208	602 993	45 530	7.6	.3	X
	13415	Other paper and plastic products .....	314	893 908	173 443	19.4	1.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ....	74	524 162	71 551	13.7	.4	X
	13600	Knit and woven piece goods .....	12	11 589	1 398	12.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	2 672	280	10.5	Z	X
	13800	Men's and boys' wear .....	8	18 405	3 551	19.3	Z	60.3
	13814	Men's and boys' work clothing and uniforms .....	6	15 286	2 827	18.5	Z	X
	14000	Footwear .....	15	26 999	4 971	18.4	Z	X
	14860	Grocery specialties .....	17	932 557	180 146	19.3	1.1	62.7
	14865	Pickles, preserves, jellies, jams, and sauces .....	17	932 557	180 146	19.3	1.1	X
	15300	Plastics materials and basic shapes .....	33	85 219	5 700	6.7	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	414	1 003 200	215 350	21.5	1.3	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	6	2 168	232	10.7	Z	X
	15800	Farm supplies .....	10	11 763	2 391	20.3	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	29	15 276	3 676	24.1	Z	X
	16150	Wigs, yarns, and leather products .....	20	21 144	3 335	15.8	Z	X
	19700	Service receipts and labor charges, including installed parts .....	756	1 763 507	175 118	9.9	1.1	59.4
	19701	Labor charges for repair work .....	654	1 541 501	78 170	5.1	.5	X
	19702	Parts installed in repair work .....	499	1 286 326	72 950	5.7	.5	X
	19703	Other service receipts and labor charges .....	141	276 408	23 998	8.7	.2	X
	19720	Receipts for service contracts .....	92	303 482	15 137	5.0	.1	X
	19740	Receipts for installing equipment .....	188	415 507	26 543	6.4	.2	X
	19810	Miscellaneous commodities .....	134	620 189	24 379	3.9	.2	X
	19940	Rental and operating lease receipts .....	24	52 756	1 580	3.0	Z	X
423850		Service establishment equipment and supplies merchant wholesalers ...	5 594	X	15 972 795	X	100.0	65.2
	10420	Office and business furniture .....	7	3 620	278	7.7	Z	X
	10530	Flooring and floor coverings .....	51	304 609	33 223	10.9	.2	X
	10900	Office equipment, excluding computers .....	12	23 177	2 391	10.3	Z	X
	10960	Restaurant and hotel equipment and supplies .....	172	742 973	79 389	10.7	.5	X
	11000	Medical, hospital, and surgical supplies .....	16	39 018	6 787	17.4	Z	X
	11050	Miscellaneous professional equipment and supplies .....	6	6 587	2 113	32.1	Z	X
	11140	Iron and steel wire and wire products .....	6	6 130	932	15.2	Z	X
	11150	Iron and steel pipes and tubing .....	11	20 560	3 262	15.9	Z	X
	11200	Copper and brass .....	7	4 860	100	2.1	Z	X
	11400	Electrical apparatus and equipment .....	22	44 632	13 016	29.2	.1	61.6
	11415	Electric light bulbs .....	17	41 203	5 241	12.7	Z	X
	11418	Lighting fixtures .....	12	38 557	1 937	5.0	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods .....	7	20 070	1 038	5.2	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423850		<b>WHOLESALE TRADE—Con.</b>						
		Service establishment equipment and supplies merchant wholesalers— Con.						
	11500	Electric household appliances, including gas clothes dryers .....	9	18 370	1 920	10.5	Z	37.8
	11517	Household vacuum cleaners and sewing machines .....	7	11 195	239	2.1	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	17	107 370	10 128	9.4	.1	X
	11650	Communications equipment and supplies .....	18	27 937	3 843	13.8	Z	40.5
	11651	Telephones .....	16	27 464	1 609	5.9	Z	X
	11652	Other communications equipment .....	7	18 547	2 178	11.7	Z	X
	11700	Hardware .....	54	91 525	12 958	14.2	.1	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	34	50 243	3 375	6.7	Z	X
	12100	Construction and mining machinery and equipment, including parts and attachments .....	6	26 595	7 519	28.3	Z	56.1
	12117	Other new construction, mining, logging, and road maintenance machinery, equipment, and parts .....	6	26 595	7 307	27.5	Z	X
	12118	Used construction and mining machinery and equipment .....	6	26 595	212	.8	Z	X
	12200	Farm machinery, equipment, and parts .....	8	10 565	2 628	24.9	Z	65.2
	12215	New irrigation equipment .....	6	9 228	2 517	27.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	101	251 012	15 733	6.3	.1	X
	12330	Metalworking machinery, equipment, and parts .....	10	12 436	1 066	8.6	Z	X
	12340	Materials handling machinery, equipment, and parts .....	7	12 197	390	3.2	Z	X
	12360	Other industrial machinery, equipment, and parts .....	81	321 464	18 835	5.9	.1	X
	12380	Industrial valves and fittings, excluding hydraulic valves and fittings .....	6	27 576	676	2.5	Z	X
	12450	Industrial containers and supplies .....	29	101 423	5 068	5.0	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	93	219 115	20 082	9.2	.1	X
	12500	Beauty and barber equipment and supplies .....	1 354	2 933 116	2 876 830	98.1	18.0	51.3
	12511	Beauty and barber equipment, including furniture and dryers .....	618	1 348 521	246 164	18.3	1.5	X
	12512	Beauty and barber supplies, including combs, curlers, and shampoos ..	1 305	2 847 651	2 630 443	92.4	16.5	X
	12520	Janitorial equipment and supplies .....	1 973	5 771 898	4 424 522	76.7	27.7	34.5
	12521	Power janitorial equipment .....	1 114	3 919 122	552 065	14.1	3.5	X
	12522	Nonpower janitorial equipment .....	861	3 171 782	360 436	11.4	2.3	X
	12523	Janitorial supplies .....	1 881	5 553 235	3 512 021	63.2	22.0	X
	12530	Laundry and dry-cleaning equipment and supplies .....	668	2 045 068	1 537 094	75.2	9.6	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment .....	1 803	4 452 105	4 196 268	94.3	26.3	59.5
	12541	Burial caskets and other funeral equipment and supplies .....	718	1 910 519	1 888 205	98.8	11.8	X
	12542	Other service establishment equipment and supplies, including municipal water treatment equipment .....	1 089	2 543 978	2 308 063	90.7	14.5	X
	13160	Fire extinguishers and fire safety equipment .....	14	22 231	2 471	11.1	Z	X
	13200	Printing and writing paper .....	67	525 702	111 266	21.2	.7	41.4
	13211	Newsprint .....	10	6 345	46	.7	Z	X
	13212	Fine roll paper .....	7	73 522	12 551	17.1	.1	X
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail .....	42	392 548	97 349	24.8	.6	X
	13300	Office paper, office supplies, greeting cards, and labels .....	62	223 342	14 043	6.3	.1	56.7
	13311	Business forms .....	8	8 244	179	2.2	Z	X
	13312	Office and consumer paper, including stationery .....	53	208 389	10 433	5.0	.1	X
	13316	Other office supplies, including envelopes, ruled forms, and labels ....	21	105 924	2 552	2.4	Z	X
	13400	Paper and plastic products .....	699	2 473 639	556 069	22.5	3.5	54.7
	13411	Cardboard boxes .....	89	361 899	19 626	5.4	.1	X
	13412	Paper dishes, cups, and napkins .....	341	835 348	82 777	9.9	.5	X
	13413	Industrial paper and plastic, including wrapping, bags, and cartons ....	347	1 628 390	230 523	14.2	1.4	X
	13414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	208	602 993	45 530	7.6	.3	X
	13415	Other paper and plastic products .....	314	893 908	173 443	19.4	1.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ....	74	524 162	71 551	13.7	.4	X
	13600	Knit and woven piece goods .....	12	11 589	1 398	12.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	2 672	280	10.5	Z	X
	13800	Men's and boys' wear .....	8	18 405	3 551	19.3	Z	60.3
	13814	Men's and boys' work clothing and uniforms .....	6	15 286	2 827	18.5	Z	X
	14000	Footwear .....	15	26 999	4 971	18.4	Z	X
	14860	Grocery specialties .....	17	932 557	180 146	19.3	1.1	62.7
	14865	Pickles, preserves, jellies, jams, and sauces .....	17	932 557	180 146	19.3	1.1	X
	15300	Plastics materials and basic shapes .....	33	85 219	5 700	6.7	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	414	1 003 200	215 350	21.5	1.3	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	6	2 168	232	10.7	Z	X
	15800	Farm supplies .....	10	11 763	2 391	20.3	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	29	15 276	3 676	24.1	Z	X
	16150	Wigs, yarns, and leather products .....	20	21 144	3 335	15.8	Z	X
	19700	Service receipts and labor charges, including installed parts .....	756	1 763 507	175 118	9.9	1.1	59.4
	19701	Labor charges for repair work .....	654	1 541 501	78 170	5.1	.5	X
	19702	Parts installed in repair work .....	499	1 286 326	72 950	5.7	.5	X
	19703	Other service receipts and labor charges .....	141	276 408	23 998	8.7	.2	X
	19720	Receipts for service contracts .....	92	303 482	15 137	5.0	.1	X
	19740	Receipts for installing equipment .....	188	415 507	26 543	6.4	.2	X
	19810	Miscellaneous commodities .....	134	620 189	24 379	3.9	.2	X
	19940	Rental and operating lease receipts .....	24	52 756	1 580	3.0	Z	X

See footnotes at end of table.

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42341		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>							
		Photographic equipment and supplies merchant wholesalers . . . . .	1 078	X	10 340 486	X	100.0	65.9	
	10420	Office and business furniture . . . . .	7	23 163	1 965	8.5	Z	X	
	10800	Photographic equipment and supplies . . . . .	1 078	10 340 486	8 601 529	83.2	83.2	45.0	
	10811	Still picture photographic equipment . . . . .	349	5 619 641	2 965 377	52.8	28.7	X	
	10812	Motion picture photographic equipment . . . . .	176	1 744 233	329 525	18.9	3.2	X	
	10813	Photographic film . . . . .	424	3 696 517	1 156 648	31.3	11.2	X	
	10814	Developing supplies . . . . .	279	3 674 905	418 378	11.4	4.0	X	
	10815	Other photographic equipment and supplies . . . . .	786	8 085 743	3 731 601	46.2	36.1	X	
	10900	Office equipment, excluding computers . . . . .	20	1 928 087	307 959	16.0	3.0	60.4	
	10911	Typewriters . . . . .	7	1 911 081	172	Z	Z	X	
	10912	Calculators . . . . .	20	1 928 087	979	.1	Z	X	
	10913	Copiers and copier parts and equipment . . . . .	20	1 928 087	297 073	15.4	2.9	X	
	10914	Dictating, transcribing, and recording machines . . . . .	7	15 328	810	5.3	Z	X	
	10915	Mailing, letter handling, and addressing machines . . . . .	13	1 912 759	8 925	.5	.1	X	
	10920	New computer equipment . . . . .	87	3 172 047	239 603	7.6	2.3	42.3	
	10921	Computers . . . . .	44	15 797	1 576	10.0	Z	X	
	10922	Computer storage devices . . . . .	22	3 680	46	1.3	Z	X	
	10923	Computer printers . . . . .	33	2 730 308	32 859	1.2	.3	X	
	10924	Other computer peripheral equipment . . . . .	54	3 165 639	205 122	6.5	2.0	X	
	10950	Packaged computer software, including game software and cartridges . .	31	1 876 902	180 866	9.6	1.7	X	
	11400	Electrical apparatus and equipment . . . . .	18	132 255	25 129	19.0	.2	52.2	
	11418	Lighting fixtures . . . . .	7	47 251	2 883	6.1	Z	X	
	11419	Industrial controls . . . . .	11	85 004	22 246	26.2	.2	X	
	11500	Electric household appliances, including gas clothes dryers . . . . .	31	1 856 841	392 135	21.1	3.8	63.8	
	11511	Televisions . . . . .	14	8 504	459	5.4	Z	X	
	11512	Radios, stereos, tape players, and CD players . . . . .	14	42 633	2 184	5.1	Z	X	
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles . . . . .	28	1 856 321	389 492	21.0	3.8	X	
	11600	Electronic parts and equipment, excluding communications equipment . .	47	2 655 127	109 926	4.1	1.1	X	
	11650	Communications equipment and supplies . . . . .	13	64 318	7 652	11.9	.1	36.9	
	11651	Telephones . . . . .	13	64 318	7 652	11.9	.1	X	
	12700	Sporting and recreational goods and supplies . . . . .	7	9 513	2 378	25.0	Z	X	
	13200	Printing and writing paper . . . . .	11	29 470	2 999	10.2	Z	39.3	
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail . . . . .	11	29 470	2 999	10.2	Z	X	
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	18	71 763	8 480	11.8	.1	X	
	13400	Paper and plastic products . . . . .	11	42 706	7 755	18.2	.1	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . .	11	60 078	10 962	18.2	.1	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	29	106 610	14 581	13.7	.1	X	
	19700	Service receipts and labor charges, including installed parts . . . . .	238	1 025 466	60 289	5.9	.6	63.9	
	19701	Labor charges for repair work . . . . .	209	876 332	32 054	3.7	.3	X	
	19702	Parts installed in repair work . . . . .	155	716 862	19 589	2.7	.2	X	
	19703	Other service receipts and labor charges . . . . .	37	119 528	8 646	7.2	.1	X	
	19720	Receipts for service contracts . . . . .	16	23 576	2 689	11.4	Z	X	
	19740	Receipts for installing equipment . . . . .	47	212 497	5 377	2.5	.1	X	
	19810	Miscellaneous commodities . . . . .	67	2 122 695	82 936	3.9	.8	X	
	19940	Rental and operating lease receipts . . . . .	45	209 395	16 339	7.8	.2	X	
	423410		Photographic equipment and supplies merchant wholesalers . . . . .	1 078	X	10 340 486	X	100.0	65.9
		10420	Office and business furniture . . . . .	7	23 163	1 965	8.5	Z	X
		10800	Photographic equipment and supplies . . . . .	1 078	10 340 486	8 601 529	83.2	83.2	45.0
		10811	Still picture photographic equipment . . . . .	349	5 619 641	2 965 377	52.8	28.7	X
10812		Motion picture photographic equipment . . . . .	176	1 744 233	329 525	18.9	3.2	X	
10813		Photographic film . . . . .	424	3 696 517	1 156 648	31.3	11.2	X	
10814		Developing supplies . . . . .	279	3 674 905	418 378	11.4	4.0	X	
10815		Other photographic equipment and supplies . . . . .	786	8 085 743	3 731 601	46.2	36.1	X	
10900		Office equipment, excluding computers . . . . .	20	1 928 087	307 959	16.0	3.0	60.4	
10911		Typewriters . . . . .	7	1 911 081	172	Z	Z	X	
10912		Calculators . . . . .	20	1 928 087	979	.1	Z	X	
10913		Copiers and copier parts and equipment . . . . .	20	1 928 087	297 073	15.4	2.9	X	
10914		Dictating, transcribing, and recording machines . . . . .	7	15 328	810	5.3	Z	X	
10915		Mailing, letter handling, and addressing machines . . . . .	13	1 912 759	8 925	.5	.1	X	
10920		New computer equipment . . . . .	87	3 172 047	239 603	7.6	2.3	42.3	
10921		Computers . . . . .	44	15 797	1 576	10.0	Z	X	
10922		Computer storage devices . . . . .	22	3 680	46	1.3	Z	X	
10923		Computer printers . . . . .	33	2 730 308	32 859	1.2	.3	X	
10924		Other computer peripheral equipment . . . . .	54	3 165 639	205 122	6.5	2.0	X	
10950		Packaged computer software, including game software and cartridges . .	31	1 876 902	180 866	9.6	1.7	X	
11400		Electrical apparatus and equipment . . . . .	18	132 255	25 129	19.0	.2	52.2	
11418		Lighting fixtures . . . . .	7	47 251	2 883	6.1	Z	X	
11419		Industrial controls . . . . .	11	85 004	22 246	26.2	.2	X	
11500		Electric household appliances, including gas clothes dryers . . . . .	31	1 856 841	392 135	21.1	3.8	63.8	
11511		Televisions . . . . .	14	8 504	459	5.4	Z	X	
11512		Radios, stereos, tape players, and CD players . . . . .	14	42 633	2 184	5.1	Z	X	
11513		VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles . . . . .	28	1 856 321	389 492	21.0	3.8	X	
11600		Electronic parts and equipment, excluding communications equipment . .	47	2 655 127	109 926	4.1	1.1	X	
11650		Communications equipment and supplies . . . . .	13	64 318	7 652	11.9	.1	36.9	
11651		Telephones . . . . .	13	64 318	7 652	11.9	.1	X	
12700		Sporting and recreational goods and supplies . . . . .	7	9 513	2 378	25.0	Z	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423410		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Photographic equipment and supplies merchant wholesalers—Con.						
	13200	Printing and writing paper.....	11	29 470	2 999	10.2	Z	39.3
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail.....	11	29 470	2 999	10.2	Z	X
	13300	Office paper, office supplies, greeting cards, and labels.....	18	71 763	8 480	11.8	.1	X
	13400	Paper and plastic products.....	11	42 706	7 755	18.2	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries.....	11	60 078	10 962	18.2	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	29	106 610	14 581	13.7	.1	X
	19700	Service receipts and labor charges, including installed parts.....	238	1 025 466	60 289	5.9	.6	63.9
	19701	Labor charges for repair work.....	209	876 332	32 054	3.7	.3	X
	19702	Parts installed in repair work.....	155	716 862	19 589	2.7	.2	X
	19703	Other service receipts and labor charges.....	37	119 528	8 646	7.2	.1	X
	19720	Receipts for service contracts.....	16	23 576	2 689	11.4	Z	X
	19740	Receipts for installing equipment.....	47	212 497	5 377	2.5	.1	X
	19810	Miscellaneous commodities.....	67	2 122 695	82 936	3.9	.8	X
	19940	Rental and operating lease receipts.....	45	209 395	16 339	7.8	.2	X
42342		Office equipment merchant wholesalers.....	5 432	X	25 926 619	X	100.0	65.8
	10420	Office and business furniture.....	164	384 492	56 318	14.6	.2	X
	10800	Photographic equipment and supplies.....	72	4 286 707	473 380	11.0	1.8	X
	10900	Office equipment, excluding computers.....	5 432	25 926 619	17 598 868	67.9	67.9	55.0
	10911	Typewriters.....	370	5 224 222	41 358	.8	.2	X
	10912	Calculators.....	349	5 376 779	206 083	3.8	.8	X
	10913	Copiers and copier parts and equipment.....	4 850	25 195 151	16 631 633	66.0	64.1	X
	10914	Dictating, transcribing, and recording machines.....	246	657 366	117 561	17.9	.5	X
	10915	Mailing, letter handling, and addressing machines.....	504	5 435 833	602 233	11.1	2.3	X
	10920	New computer equipment.....	680	6 584 324	295 603	4.5	1.1	39.9
	10921	Computers.....	336	1 677 554	68 757	4.1	.3	X
	10922	Computer storage devices.....	34	178 303	7 532	4.2	Z	X
	10923	Computer printers.....	463	5 630 124	197 141	3.5	.8	X
	10924	Other computer peripheral equipment.....	144	3 180 821	22 173	.7	.1	X
	10930	Used computer equipment.....	26	50 816	6 748	13.3	Z	X
	10950	Packaged computer software, including game software and cartridges ..	138	4 711 644	925 737	19.6	3.6	X
	10960	Restaurant and hotel equipment and supplies.....	9	12 704	2 335	18.4	Z	X
	10970	Store machines and equipment.....	50	161 004	8 305	5.2	Z	X
	11050	Miscellaneous professional equipment and supplies.....	9	14 519	1 817	12.5	Z	41.6
	11052	Drafting instruments and supplies.....	9	14 519	1 817	12.5	Z	X
	11400	Electrical apparatus and equipment.....	15	23 593	2 855	12.1	Z	54.2
	11419	Industrial controls.....	8	9 291	2 186	23.5	Z	X
	11500	Electric household appliances, including gas clothes dryers.....	31	4 082 924	201 913	4.9	.8	65.5
	11511	Televisions.....	6	41 932	1 090	2.6	Z	X
	11512	Radios, stereos, tape players, and CD players.....	6	11 555	1 221	10.6	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles.....	25	4 046 178	199 602	4.9	.8	X
	11600	Electronic parts and equipment, excluding communications equipment ..	85	4 080 591	186 082	4.6	.7	X
	11650	Communications equipment and supplies.....	168	398 233	39 189	9.8	.2	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters.....	7	50 557	3 114	6.2	Z	57.2
	11813	Plumbing fixtures.....	7	50 557	3 114	6.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts.....	20	15 037	1 558	10.4	Z	X
	12360	Other industrial machinery, equipment, and parts.....	9	14 000	3 373	24.1	Z	35.3
	12363	New printing trades machinery, equipment, and supplies.....	9	14 000	3 373	24.1	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods.....	7	7 000	1 038	14.8	Z	X
	13000	Jewelry, diamonds, gemstones, and watches.....	7	24 112	2 596	10.8	Z	60.1
	13014	Watches, clocks, and watch parts.....	7	24 112	2 596	10.8	Z	X
	13150	Miscellaneous durable goods.....	9	21 001	520	2.5	Z	X
	13200	Printing and writing paper.....	179	726 464	64 622	8.9	.2	X
	13300	Office paper, office supplies, greeting cards, and labels.....	1 548	7 340 085	1 034 739	14.1	4.0	X
	13400	Paper and plastic products.....	9	9 852	1 038	10.5	Z	X
	13800	Men's and boys' wear.....	7	21 778	2 596	11.9	Z	X
	19700	Service receipts and labor charges, including installed parts.....	2 535	10 402 537	845 024	8.1	3.3	64.9
	19701	Labor charges for repair work.....	2 380	9 943 889	604 285	6.1	2.3	X
	19702	Parts installed in repair work.....	1 594	4 317 989	125 900	2.9	.5	X
	19703	Other service receipts and labor charges.....	305	907 621	114 839	12.7	.4	X
	19720	Receipts for service contracts.....	2 585	11 271 338	3 142 368	27.9	12.1	X
	19740	Receipts for installing equipment.....	374	1 845 197	76 301	4.1	.3	X
	19810	Miscellaneous commodities.....	326	4 812 758	145 336	3.0	.6	X
	19930	Sales of integrated systems.....	39	233 340	21 800	9.3	.1	X
	19940	Rental and operating lease receipts.....	1 986	13 180 056	713 183	5.4	2.8	64.9
	19941	Computer rental and leasing receipts.....	249	1 084 587	25 389	2.3	.1	X
	19942	Photocopying machine rental.....	1 495	11 455 709	459 314	4.0	1.8	X
	19943	Other office machine rental receipts.....	285	1 832 950	223 324	12.2	.9	X
	19944	Other rental receipts.....	70	172 263	5 156	3.0	Z	X
	19960	Custom computer software.....	116	180 190	28 289	15.7	.1	X

See footnotes at end of table.

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			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423420		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Office equipment merchant wholesalers . . . . .	5 432	X	25 926 619	X	100.0	65.8
	10420	Office and business furniture . . . . .	164	384 492	56 318	14.6	.2	X
	10800	Photographic equipment and supplies . . . . .	72	4 286 707	473 380	11.0	1.8	X
	10900	Office equipment, excluding computers . . . . .	5 432	25 926 619	17 598 868	67.9	67.9	55.0
	10911	Typewriters . . . . .	370	5 224 222	41 358	.8	.2	X
	10912	Calculators . . . . .	349	5 376 779	206 083	3.8	.8	X
	10913	Copiers and copier parts and equipment . . . . .	4 850	25 195 151	16 631 633	66.0	64.1	X
	10914	Dictating, transcribing, and recording machines . . . . .	246	657 366	117 561	17.9	.5	X
	10915	Mailing, letter handling, and addressing machines . . . . .	504	5 435 833	602 233	11.1	2.3	X
	10920	New computer equipment . . . . .	680	6 584 324	295 603	4.5	1.1	39.9
	10921	Computers . . . . .	336	1 677 554	68 757	4.1	.3	X
	10922	Computer storage devices . . . . .	34	178 303	7 532	4.2	Z	X
	10923	Computer printers . . . . .	463	5 630 124	197 141	3.5	.8	X
	10924	Other computer peripheral equipment . . . . .	144	3 180 821	22 173	.7	.1	X
	10930	Used computer equipment . . . . .	26	50 816	6 748	13.3	Z	X
	10950	Packaged computer software, including game software and cartridges . .	138	4 711 644	925 737	19.6	3.6	X
	10960	Restaurant and hotel equipment and supplies . . . . .	9	12 704	2 335	18.4	Z	X
	10970	Store machines and equipment . . . . .	50	161 004	8 305	5.2	Z	X
	11050	Miscellaneous professional equipment and supplies . . . . .	9	14 519	1 817	12.5	Z	41.6
	11052	Drafting instruments and supplies . . . . .	9	14 519	1 817	12.5	Z	X
	11400	Electrical apparatus and equipment . . . . .	15	23 593	2 855	12.1	Z	54.2
	11419	Industrial controls . . . . .	8	9 291	2 186	23.5	Z	X
	11500	Electric household appliances, including gas clothes dryers . . . . .	31	4 082 924	201 913	4.9	.8	65.5
	11511	Televisions . . . . .	6	41 932	1 090	2.6	Z	X
	11512	Radios, stereos, tape players, and CD players . . . . .	6	11 555	1 221	10.6	Z	X
	11513	VCRs, video cameras, digital video disc (DVD) players, and electronic DVD-based game consoles . . . . .	25	4 046 178	199 602	4.9	.8	X
	11600	Electronic parts and equipment, excluding communications equipment . .	85	4 080 591	186 082	4.6	.7	X
	11650	Communications equipment and supplies . . . . .	168	398 233	39 189	9.8	.2	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters . . . . .	7	50 557	3 114	6.2	Z	57.2
	11813	Plumbing fixtures . . . . .	7	50 557	3 114	6.2	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	20	15 037	1 558	10.4	Z	X
	12360	Other industrial machinery, equipment, and parts . . . . .	9	14 000	3 373	24.1	Z	35.3
	12363	New printing trades machinery, equipment, and supplies . . . . .	9	14 000	3 373	24.1	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods . . . . .	7	7 000	1 038	14.8	Z	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	7	24 112	2 596	10.8	Z	60.1
	13014	Watches, clocks, and watch parts . . . . .	7	24 112	2 596	10.8	Z	X
	13150	Miscellaneous durable goods . . . . .	9	21 001	520	2.5	Z	X
	13200	Printing and writing paper . . . . .	179	726 464	64 622	8.9	.2	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	1 548	7 340 085	1 034 739	14.1	4.0	X
	13400	Paper and plastic products . . . . .	9	9 852	1 038	10.5	Z	X
	13800	Men's and boys' wear . . . . .	7	21 778	2 596	11.9	Z	X
	19700	Service receipts and labor charges, including installed parts . . . . .	2 535	10 402 537	845 024	8.1	3.3	64.9
	19701	Labor charges for repair work . . . . .	2 380	9 943 889	604 285	6.1	2.3	X
	19702	Parts installed in repair work . . . . .	1 594	4 317 989	125 900	2.9	.5	X
	19703	Other service receipts and labor charges . . . . .	305	907 621	114 839	12.7	.4	X
	19720	Receipts for service contracts . . . . .	2 585	11 271 338	3 142 368	27.9	12.1	X
	19740	Receipts for installing equipment . . . . .	374	1 845 197	76 301	4.1	.3	X
	19810	Miscellaneous commodities . . . . .	326	4 812 758	145 336	3.0	.6	X
	19930	Sales of integrated systems . . . . .	39	233 340	21 800	9.3	.1	X
	19940	Rental and operating lease receipts . . . . .	1 986	13 180 056	713 183	5.4	2.8	64.9
	19941	Computer rental and leasing receipts . . . . .	249	1 084 587	25 389	2.3	.1	X
	19942	Photocopying machine rental . . . . .	1 495	11 455 709	459 314	4.0	1.8	X
	19943	Other office machine rental receipts . . . . .	285	1 832 950	223 324	12.2	.9	X
	19944	Other rental receipts . . . . .	70	172 263	5 156	3.0	Z	X
	19960	Custom computer software . . . . .	116	180 190	28 289	15.7	.1	X
42344		<b>Other commercial equipment merchant wholesalers . . . . .</b>	<b>4 689</b>	<b>X</b>	<b>13 897 578</b>	<b>X</b>	<b>100.0</b>	<b>72.8</b>
	10400	Household and lawn furniture . . . . .	15	281 659	18 081	6.4	.1	X
	10420	Office and business furniture . . . . .	64	143 404	15 698	10.9	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils . . . . .	15	35 259	1 722	4.9	Z	X
	10520	Linens, domestics, curtains, and draperies . . . . .	15	76 698	12 462	16.2	.1	71.0
	10524	Towels and washcloths . . . . .	15	76 698	7 492	9.8	.1	X
	10525	Other linens and domestics . . . . .	6	49 506	2 703	5.5	Z	X
	10530	Flooring and floor coverings . . . . .	13	306 386	4 661	1.5	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils . . . . .	116	476 140	41 824	8.8	.3	X
	10620	Plywood and millwork . . . . .	16	42 216	7 003	16.6	.1	39.5
	10622	Other panels products, including hardwood plywood, hardwood veneer, and particleboard . . . . .	12	27 829	5 686	20.4	Z	X
	10900	Office equipment, excluding computers . . . . .	63	178 496	9 779	5.5	.1	X
	10920	New computer equipment . . . . .	108	277 242	15 321	5.5	.1	57.4
	10921	Computers . . . . .	98	276 493	10 802	3.9	.1	X
	10922	Computer storage devices . . . . .	7	1 882	94	5.0	Z	X
	10923	Computer printers . . . . .	69	254 615	2 652	1.0	Z	X
	10924	Other computer peripheral equipment . . . . .	69	80 343	1 773	2.2	Z	X
	10930	Used computer equipment . . . . .	12	12 210	530	4.3	Z	X
	10950	Packaged computer software, including game software and cartridges . .	74	196 765	9 245	4.7	.1	X
	10960	Restaurant and hotel equipment and supplies . . . . .	2 868	10 532 227	9 292 170	88.2	66.9	X

See footnotes at end of table.



**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line¹	Establishments with the product line		Product line sales			Response coverage³ (percent)
			Number	Total sales (\$1,000)	Amount² (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments²	
42344		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Other commercial equipment merchant wholesalers—Con.						
	10970	Store machines and equipment .....	2 031	3 958 675	3 318 173	83.8	23.9	46.9
	10971	Vending machines .....	448	987 195	657 422	66.6	4.7	X
	10972	Other store machines and equipment .....	1 654	3 319 361	2 660 751	80.2	19.1	X
	11050	Miscellaneous professional equipment and supplies .....	7	10 538	2 339	22.2	Z	72.8
	11054	Laboratory equipment and supplies .....	7	10 538	2 339	22.2	Z	X
	11400	Electrical apparatus and equipment .....	16	24 438	1 349	5.5	Z	26.0
	11418	Lighting fixtures .....	11	20 973	709	3.4	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	45	400 965	10 262	2.6	.1	X
	11600	Electronic parts and equipment, excluding communications equipment ..	60	382 889	12 045	3.1	.1	X
	11650	Communications equipment and supplies .....	7	79 739	22 180	27.8	.2	X
	11700	Hardware .....	29	309 050	5 156	1.7	Z	60.1
	11711	Hand tools, including power driven tools .....	6	267 921	425	.2	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails .....	15	29 587	1 216	4.1	Z	X
	11713	Cutlery .....	11	277 212	3 515	1.3	Z	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	53	371 585	21 514	5.8	.2	46.9
	11811	Plastic pipe fittings and valves, excluding pipes and tubing .....	16	359 777	558	.2	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing .....	16	359 777	219	.1	Z	X
	11813	Plumbing fixtures .....	40	368 532	2 778	.8	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric ..	16	359 777	3 476	1.0	Z	X
	11815	Boilers, radiators, and convectors .....	8	356 753	6 843	1.9	Z	X
	11818	Other plumbing and heating equipment and supplies .....	24	360 212	7 301	2.0	.1	X
	11900	Forced air heating and air-conditioning equipment and supplies .....	13	260 489	5 370	2.1	Z	72.8
	11911	Forced air furnaces .....	6	13 970	587	4.2	Z	X
	11917	Compressors for air-conditioners .....	6	10 446	485	4.6	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators .....	564	1 720 139	236 129	13.7	1.7	X
	12230	Food-processing machinery, equipment, and parts .....	11	21 236	4 927	23.2	Z	72.8
	12231	New commercial food-processing machinery, including baking machinery, slicers, and choppers .....	11	21 236	4 487	21.1	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	18	46 296	3 075	6.6	Z	X
	12340	Materials handling machinery, equipment, and parts .....	23	282 936	15 268	5.4	.1	X
	12450	Industrial containers and supplies .....	16	410 941	33 437	8.1	.2	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	7	235 790	1 587	.7	Z	X
	12520	Janitorial equipment and supplies .....	245	1 109 947	65 751	5.9	.5	X
	12530	Laundry and dry-cleaning equipment and supplies .....	23	64 197	3 500	5.5	Z	X
	12700	Sporting and recreational goods and supplies .....	14	273 311	6 510	2.4	Z	X
	13150	Miscellaneous durable goods .....	10	20 185	3 879	19.2	Z	X
	13200	Printing and writing paper .....	23	87 773	4 501	5.1	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	117	215 203	7 863	3.7	.1	X
	13400	Paper and plastic products .....	239	778 093	125 761	16.2	.9	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ....	9	26 174	5 449	20.8	Z	X
	14100	Packaged frozen food .....	9	11 449	3 040	26.6	Z	61.0
	14115	Frozen meat products .....	7	11 171	837	7.5	Z	X
	14400	Confectioneries .....	13	12 257	1 189	9.7	Z	X
	14800	Coffee, tea, and spices .....	8	10 502	2 752	26.2	Z	70.7
	14811	Coffee .....	6	2 330	290	12.4	Z	X
	14830	Canned food .....	6	7 295	507	7.0	Z	63.1
	14831	Canned and bottled fruits, vegetables, and juices .....	6	7 295	443	6.1	Z	X
	14850	Soft drinks and bottled water .....	15	25 633	2 432	9.5	Z	62.8
	14851	Packaged soft drinks .....	8	15 029	1 217	8.1	Z	X
	14852	Pre-mix and post-mix bulk soft drinks .....	8	10 604	1 181	11.1	Z	X
	14860	Grocery specialties .....	15	33 840	11 246	33.2	.1	X
	15300	Plastics materials and basic shapes .....	18	46 627	5 825	12.5	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	91	508 516	16 110	3.2	.1	X
	19700	Service receipts and labor charges, including installed parts .....	1 060	2 421 608	256 570	10.6	1.8	67.2
	19701	Labor charges for repair work .....	905	1 530 997	127 883	8.4	.9	X
	19702	Parts installed in repair work .....	710	1 272 667	67 344	5.3	.5	X
	19703	Other service receipts and labor charges .....	247	908 835	61 343	6.8	.4	X
	19720	Receipts for service contracts .....	148	356 808	44 091	12.4	.3	X
	19740	Receipts for installing equipment .....	373	906 191	69 353	7.7	.5	X
	19810	Miscellaneous commodities .....	212	355 627	42 138	11.8	.3	X
	19930	Sales of integrated systems .....	12	44 888	1 506	3.4	Z	X
	19940	Rental and operating lease receipts .....	236	361 315	26 454	7.3	.2	X
	19960	Custom computer software .....	24	48 051	2 674	5.6	Z	X
423440		Other commercial equipment merchant wholesalers .....	4 689	X	13 897 578	X	100.0	72.8
	10400	Household and lawn furniture .....	15	281 659	18 081	6.4	.1	X
	10420	Office and business furniture .....	64	143 404	15 698	10.9	.1	X
	10500	Household china, glassware, crockery, and plastic housewares, excluding paper dishes, cups, napkins, and plastic utensils .....	15	35 259	1 722	4.9	Z	X
	10520	Linens, domestics, curtains, and draperies .....	15	76 698	12 462	16.2	.1	71.0
	10524	Towels and washcloths .....	15	76 698	7 492	9.8	.1	X
	10525	Other linens and domestics .....	6	49 506	2 703	5.5	Z	X
	10530	Flooring and floor coverings .....	13	306 386	4 661	1.5	Z	X
	10540	Miscellaneous home furnishings, including household containers, flatware, pans, baskets, and kitchen utensils .....	116	476 140	41 824	8.8	.3	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423440		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Other commercial equipment merchant wholesalers—Con.						
	10620	Plywood and millwork .....	16	42 216	7 003	16.6	.1	39.5
	10622	Other panels products, including hardwood plywood, hardwood veneer, and particleboard .....	12	27 829	5 686	20.4	Z	X
	10900	Office equipment, excluding computers .....	63	178 496	9 779	5.5	.1	X
	10920	New computer equipment .....	108	277 242	15 321	5.5	.1	57.4
	10921	Computers .....	98	276 493	10 802	3.9	.1	X
	10922	Computer storage devices .....	7	1 882	94	5.0	Z	X
	10923	Computer printers .....	69	254 615	2 652	1.0	Z	X
	10924	Other computer peripheral equipment .....	69	80 343	1 773	2.2	Z	X
	10930	Used computer equipment .....	12	12 210	530	4.3	Z	X
	10950	Packaged computer software, including game software and cartridges ..	74	196 765	9 245	4.7	.1	X
	10960	Restaurant and hotel equipment and supplies .....	2 868	10 532 227	9 292 170	88.2	66.9	X
	10970	Store machines and equipment .....	2 031	3 958 675	3 318 173	83.8	23.9	46.9
	10971	Vending machines .....	448	987 195	657 422	66.6	4.7	X
	10972	Other store machines and equipment .....	1 654	3 319 361	2 660 751	80.2	19.1	X
	11050	Miscellaneous professional equipment and supplies .....	7	10 538	2 339	22.2	Z	72.8
	11054	Laboratory equipment and supplies .....	7	10 538	2 339	22.2	Z	X
	11400	Electrical apparatus and equipment .....	16	24 438	1 349	5.5	Z	26.0
	11418	Lighting fixtures .....	11	20 973	709	3.4	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	45	400 965	10 262	2.6	.1	X
	11600	Electronic parts and equipment, excluding communications equipment ..	60	382 889	12 045	3.1	.1	X
	11650	Communications equipment and supplies .....	7	79 739	22 180	27.8	.2	X
	11700	Hardware .....	29	309 050	5 156	1.7	Z	60.1
	11711	Hand tools, including power driven tools .....	6	267 921	425	.2	Z	X
	11712	Bolts, nuts, rivets, and other fasteners, excluding nails .....	15	29 587	1 216	4.1	Z	X
	11713	Cutlery .....	11	277 212	3 515	1.3	Z	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	53	371 585	21 514	5.8	.2	46.9
	11811	Plastic pipe fittings and valves, excluding pipes and tubing .....	16	359 777	558	.2	Z	X
	11812	Metal pipe fittings and valves, excluding pipes and tubing .....	16	359 777	219	.1	Z	X
	11813	Plumbing fixtures .....	40	368 532	2 778	.8	Z	X
	11814	Hydronic and gas furnaces, stoves, water heaters, excluding electric ..	16	359 777	3 476	1.0	Z	X
	11815	Boilers, radiators, and convectors .....	8	356 753	6 843	1.9	Z	X
	11818	Other plumbing and heating equipment and supplies .....	24	360 212	7 301	2.0	.1	X
	11900	Forced air heating and air-conditioning equipment and supplies .....	13	260 489	5 370	2.1	Z	72.8
	11911	Forced air furnaces .....	6	13 970	587	4.2	Z	X
	11917	Compressors for air-conditioners .....	6	10 446	485	4.6	Z	X
	12000	Refrigeration equipment and supplies, including commercial refrigerators .....	564	1 720 139	236 129	13.7	1.7	X
	12230	Food-processing machinery, equipment, and parts .....	11	21 236	4 927	23.2	Z	72.8
	12231	New commercial food-processing machinery, including baking machinery, slicers, and choppers .....	11	21 236	4 487	21.1	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	18	46 296	3 075	6.6	Z	X
	12340	Materials handling machinery, equipment, and parts .....	23	282 936	15 268	5.4	.1	X
	12450	Industrial containers and supplies .....	16	410 941	33 437	8.1	.2	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	7	235 790	1 587	.7	Z	X
	12520	Janitorial equipment and supplies .....	245	1 109 947	65 751	5.9	.5	X
	12530	Laundry and dry-cleaning equipment and supplies .....	23	64 197	3 500	5.5	Z	X
	12700	Sporting and recreational goods and supplies .....	14	273 311	6 510	2.4	Z	X
	13150	Miscellaneous durable goods .....	10	20 185	3 879	19.2	Z	X
	13200	Printing and writing paper .....	23	87 773	4 501	5.1	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	117	215 203	7 863	3.7	.1	X
	13400	Paper and plastic products .....	239	778 093	125 761	16.2	.9	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ...	9	26 174	5 449	20.8	Z	X
	14100	Packaged frozen food .....	9	11 449	3 040	26.6	Z	61.0
	14115	Frozen meat products .....	7	11 171	837	7.5	Z	X
	14400	Confectioneries .....	13	12 257	1 189	9.7	Z	X
14800	Coffee, tea, and spices .....	8	10 502	2 752	26.2	Z	70.7	
14811	Coffee .....	6	2 330	290	12.4	Z	X	
14830	Canned food .....	6	7 295	507	7.0	Z	63.1	
14831	Canned and bottled fruits, vegetables, and juices .....	6	7 295	443	6.1	Z	X	
14850	Soft drinks and bottled water .....	15	25 633	2 432	9.5	Z	62.8	
14851	Packaged soft drinks .....	8	15 029	1 217	8.1	Z	X	
14852	Pre-mix and post-mix bulk soft drinks .....	8	10 604	1 181	11.1	Z	X	
14860	Grocery specialties .....	15	33 840	11 246	33.2	.1	X	
15300	Plastics materials and basic shapes .....	18	46 627	5 825	12.5	Z	X	
15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	91	508 516	16 110	3.2	.1	X	
19700	Service receipts and labor charges, including installed parts .....	1 060	2 421 608	256 570	10.6	1.8	67.2	
19701	Labor charges for repair work .....	905	1 530 997	127 883	8.4	.9	X	
19702	Parts installed in repair work .....	710	1 272 667	67 344	5.3	.5	X	
19703	Other service receipts and labor charges .....	247	908 835	61 343	6.8	.4	X	
19720	Receipts for service contracts .....	148	356 808	44 091	12.4	.3	X	
19740	Receipts for installing equipment .....	373	906 191	69 353	7.7	.5	X	
19810	Miscellaneous commodities .....	212	355 627	42 138	11.8	.3	X	
19930	Sales of integrated systems .....	12	44 888	1 506	3.4	Z	X	
19940	Rental and operating lease receipts .....	236	361 315	26 454	7.3	.2	X	
19960	Custom computer software .....	24	48 051	2 674	5.6	Z	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line¹	Establishments with the product line		Product line sales			Response coverage³ (percent)
			Number	Total sales (\$1,000)	Amount² (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments²	
42345		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 561	X	52 985 096	X	100.0	64.6
	10420	Office and business furniture .....	43	191 381	16 074	8.4	Z	X
	10800	Photographic equipment and supplies .....	12	58 596	2 364	4.0	Z	X
	10900	Office equipment, excluding computers .....	19	30 286	473	1.6	Z	X
	10920	New computer equipment .....	40	121 960	21 747	17.8	Z	X
	10950	Packaged computer software, including game software and cartridges ..	29	80 406	7 091	8.8	Z	X
	11000	Medical, hospital, and surgical supplies .....	6 641	48 826 291	45 244 244	92.7	85.4	51.2
	11011	Surgical and medical instruments and equipment .....	4 384	39 472 685	19 458 916	49.3	36.7	X
	11012	Orthopedic and prosthetic appliances and supplies .....	1 207	15 130 079	1 553 439	10.3	2.9	X
	11013	Other surgical, medical, and hospital supplies .....	3 546	35 228 935	24 231 889	68.8	45.7	X
	11020	Dental equipment, instruments, and supplies .....	1 263	7 636 366	4 733 959	62.0	8.9	62.2
	11021	Dental equipment, including chairs, x-ray machines, and cabinets .....	685	4 802 172	1 253 419	26.1	2.4	X
	11022	Dental instruments and supplies .....	933	6 785 113	3 480 540	51.3	6.6	X
	11030	Optical and ophthalmic goods and supplies .....	114	226 144	27 133	12.0	.1	46.5
	11031	Ophthalmic goods .....	50	88 677	10 595	11.9	Z	X
	11033	Optometric equipment and supplies .....	45	71 202	1 919	2.7	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods .....	14	16 641	1 668	10.0	Z	X
	11040	Religious and school supplies .....	41	48 632	3 123	6.4	Z	64.6
	11041	Religious supplies .....	10	7 990	348	4.4	Z	X
	11042	School supplies .....	34	42 591	2 775	6.5	Z	X
	11050	Miscellaneous professional equipment and supplies .....	606	6 617 431	614 835	9.3	1.2	64.5
	11053	Engineers' equipment and supplies .....	10	26 396	9 324	35.3	Z	X
	11054	Laboratory equipment and supplies .....	330	4 828 545	351 001	7.3	.7	X
	11055	Scientific instruments .....	48	97 893	11 128	11.4	Z	X
	11056	Veterinarians' equipment and supplies .....	266	3 085 194	115 868	3.8	.2	X
	11057	Other professional equipment and supplies .....	121	1 288 564	127 514	9.9	.2	X
	11400	Electrical apparatus and equipment .....	14	20 792	2 364	11.4	Z	30.0
	11413	Motors and generators, including motor-generator sets .....	9	11 203	81	.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	45	159 720	10 401	6.5	Z	X
	11650	Communications equipment and supplies .....	17	53 398	8 982	16.8	Z	X
	11700	Hardware .....	7	7 476	1 089	14.6	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	11	12 202	588	4.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels .....	153	1 676 108	42 263	2.5	.1	X
	13400	Paper and plastic products .....	24	106 795	14 182	13.3	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ....	517	8 313 683	1 060 958	12.8	2.0	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	7	52 925	473	.9	Z	X
	14860	Grocery specialties .....	9	66 156	6 146	9.3	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	163	1 276 373	57 203	4.5	.1	X
	19700	Service receipts and labor charges, including installed parts .....	1 316	9 289 842	712 062	7.7	1.3	63.2
	19701	Labor charges for repair work .....	1 150	8 576 414	402 476	4.7	.8	X
	19702	Parts installed in repair work .....	948	7 376 902	175 835	2.4	.3	X
	19703	Other service receipts and labor charges .....	229	1 203 225	133 751	11.1	.3	X
	19720	Receipts for service contracts .....	236	1 587 876	163 860	10.3	.3	X
	19740	Receipts for installing equipment .....	138	538 121	20 185	3.8	Z	X
	19810	Miscellaneous commodities .....	194	1 583 508	134 543	8.5	.3	X
	19940	Rental and operating lease receipts .....	181	838 753	47 863	5.7	.1	X
423450		Medical, dental, and hospital equipment and supplies merchant wholesalers .....	7 561	X	52 985 096	X	100.0	64.6
	10420	Office and business furniture .....	43	191 381	16 074	8.4	Z	X
	10800	Photographic equipment and supplies .....	12	58 596	2 364	4.0	Z	X
	10900	Office equipment, excluding computers .....	19	30 286	473	1.6	Z	X
	10920	New computer equipment .....	40	121 960	21 747	17.8	Z	X
	10950	Packaged computer software, including game software and cartridges ..	29	80 406	7 091	8.8	Z	X
	11000	Medical, hospital, and surgical supplies .....	6 641	48 826 291	45 244 244	92.7	85.4	51.2
	11011	Surgical and medical instruments and equipment .....	4 384	39 472 685	19 458 916	49.3	36.7	X
	11012	Orthopedic and prosthetic appliances and supplies .....	1 207	15 130 079	1 553 439	10.3	2.9	X
	11013	Other surgical, medical, and hospital supplies .....	3 546	35 228 935	24 231 889	68.8	45.7	X
	11020	Dental equipment, instruments, and supplies .....	1 263	7 636 366	4 733 959	62.0	8.9	62.2
	11021	Dental equipment, including chairs, x-ray machines, and cabinets .....	685	4 802 172	1 253 419	26.1	2.4	X
	11022	Dental instruments and supplies .....	933	6 785 113	3 480 540	51.3	6.6	X
	11030	Optical and ophthalmic goods and supplies .....	114	226 144	27 133	12.0	.1	46.5
	11031	Ophthalmic goods .....	50	88 677	10 595	11.9	Z	X
	11033	Optometric equipment and supplies .....	45	71 202	1 919	2.7	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods .....	14	16 641	1 668	10.0	Z	X
	11040	Religious and school supplies .....	41	48 632	3 123	6.4	Z	64.6
	11041	Religious supplies .....	10	7 990	348	4.4	Z	X
	11042	School supplies .....	34	42 591	2 775	6.5	Z	X
	11050	Miscellaneous professional equipment and supplies .....	606	6 617 431	614 835	9.3	1.2	64.5
	11053	Engineers' equipment and supplies .....	10	26 396	9 324	35.3	Z	X
	11054	Laboratory equipment and supplies .....	330	4 828 545	351 001	7.3	.7	X
	11055	Scientific instruments .....	48	97 893	11 128	11.4	Z	X
	11056	Veterinarians' equipment and supplies .....	266	3 085 194	115 868	3.8	.2	X
	11057	Other professional equipment and supplies .....	121	1 288 564	127 514	9.9	.2	X
	11400	Electrical apparatus and equipment .....	14	20 792	2 364	11.4	Z	30.0
	11413	Motors and generators, including motor-generator sets .....	9	11 203	81	.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	45	159 720	10 401	6.5	Z	X
	11650	Communications equipment and supplies .....	17	53 398	8 982	16.8	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423450		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Medical, dental, and hospital equipment and supplies merchant wholesalers—Con.						
	11700	Hardware . . . . .	7	7 476	1 089	14.6	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	11	12 202	588	4.8	Z	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	153	1 676 108	42 263	2.5	.1	X
	13400	Paper and plastic products . . . . .	24	106 795	14 182	13.3	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	517	8 313 683	1 060 958	12.8	2.0	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	52 925	473	.9	Z	X
	14860	Grocery specialties . . . . .	9	66 156	6 146	9.3	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	163	1 276 373	57 203	4.5	.1	X
	19700	Service receipts and labor charges, including installed parts . . . . .	1 316	9 289 842	712 062	7.7	1.3	63.2
	19701	Labor charges for repair work . . . . .	1 150	8 576 414	402 476	4.7	.8	X
	19702	Parts installed in repair work . . . . .	948	7 376 902	175 835	2.4	.3	X
	19703	Other service receipts and labor charges . . . . .	229	1 203 225	133 751	11.1	.3	X
	19720	Receipts for service contracts . . . . .	236	1 587 876	163 860	10.3	.3	X
	19740	Receipts for installing equipment . . . . .	138	538 121	20 185	3.8	Z	X
	19810	Miscellaneous commodities . . . . .	194	1 583 508	134 543	8.5	.3	X
	19940	Rental and operating lease receipts . . . . .	181	838 753	47 863	5.7	.1	X
42346		Ophthalmic goods merchant wholesalers . . . . .	1 346	X	5 364 213	X	100.0	72.9
	11000	Medical, hospital, and surgical supplies . . . . .	24	121 499	22 315	18.4	.4	72.9
	11011	Surgical and medical instruments and equipment . . . . .	15	60 651	18 594	30.7	.3	X
	11013	Other surgical, medical, and hospital supplies . . . . .	9	60 562	3 625	6.0	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	1 346	5 364 213	5 065 536	94.4	94.4	62.6
	11031	Ophthalmic goods . . . . .	370	1 844 431	1 619 351	87.8	30.2	X
	11032	Prescription grinding . . . . .	117	255 122	39 410	15.4	.7	X
	11033	Optometric equipment and supplies . . . . .	228	720 736	271 614	37.7	5.1	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	937	3 577 286	3 135 161	87.6	58.4	X
	11050	Miscellaneous professional equipment and supplies . . . . .	23	296 909	58 683	19.8	1.1	71.4
	11054	Laboratory equipment and supplies . . . . .	10	39 124	9 921	25.4	.2	X
	11057	Other professional equipment and supplies . . . . .	6	241 334	47 034	19.5	.9	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	14	214 998	59 166	27.5	1.1	59.5
	13016	Other jewelry, silverware, and plated ware, including costume jewelry .	14	214 998	59 166	27.5	1.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	12	77 191	20 545	26.6	.4	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	86 096	13 732	16.0	.3	X
	13900	Women's, misses', and girls' wear . . . . .	7	179 647	2 897	1.6	.1	X
	19700	Service receipts and labor charges, including installed parts . . . . .	127	381 342	39 642	10.4	.7	72.2
	19701	Labor charges for repair work . . . . .	74	295 952	16 582	5.6	.3	X
	19702	Parts installed in repair work . . . . .	39	235 033	8 959	3.8	.2	X
	19703	Other service receipts and labor charges . . . . .	55	88 914	14 101	15.9	.3	X
423460		Receipts for service contracts . . . . .	14	71 666	2 843	4.0	.1	X
	19740	Receipts for installing equipment . . . . .	29	105 675	1 663	1.6	Z	X
	19810	Miscellaneous commodities . . . . .	26	357 149	26 231	7.3	.5	X
	19940	Rental and operating lease receipts . . . . .	7	37 710	590	1.6	Z	X
		Ophthalmic goods merchant wholesalers . . . . .	1 346	X	5 364 213	X	100.0	72.9
	11000	Medical, hospital, and surgical supplies . . . . .	24	121 499	22 315	18.4	.4	72.9
	11011	Surgical and medical instruments and equipment . . . . .	15	60 651	18 594	30.7	.3	X
	11013	Other surgical, medical, and hospital supplies . . . . .	9	60 562	3 625	6.0	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	1 346	5 364 213	5 065 536	94.4	94.4	62.6
	11031	Ophthalmic goods . . . . .	370	1 844 431	1 619 351	87.8	30.2	X
	11032	Prescription grinding . . . . .	117	255 122	39 410	15.4	.7	X
	11033	Optometric equipment and supplies . . . . .	228	720 736	271 614	37.7	5.1	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	937	3 577 286	3 135 161	87.6	58.4	X
	11050	Miscellaneous professional equipment and supplies . . . . .	23	296 909	58 683	19.8	1.1	71.4
	11054	Laboratory equipment and supplies . . . . .	10	39 124	9 921	25.4	.2	X
	11057	Other professional equipment and supplies . . . . .	6	241 334	47 034	19.5	.9	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	14	214 998	59 166	27.5	1.1	59.5
	13016	Other jewelry, silverware, and plated ware, including costume jewelry .	14	214 998	59 166	27.5	1.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	12	77 191	20 545	26.6	.4	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	7	86 096	13 732	16.0	.3	X
42349		Women's, misses', and girls' wear . . . . .	7	179 647	2 897	1.6	.1	X
	19700	Service receipts and labor charges, including installed parts . . . . .	127	381 342	39 642	10.4	.7	72.2
	19701	Labor charges for repair work . . . . .	74	295 952	16 582	5.6	.3	X
	19702	Parts installed in repair work . . . . .	39	235 033	8 959	3.8	.2	X
	19703	Other service receipts and labor charges . . . . .	55	88 914	14 101	15.9	.3	X
	19720	Receipts for service contracts . . . . .	14	71 666	2 843	4.0	.1	X
	19740	Receipts for installing equipment . . . . .	29	105 675	1 663	1.6	Z	X
	19810	Miscellaneous commodities . . . . .	26	357 149	26 231	7.3	.5	X
	19940	Rental and operating lease receipts . . . . .	7	37 710	590	1.6	Z	X
		Other professional equipment and supplies merchant wholesalers . . . . .	2 543	X	12 338 629	X	100.0	61.1
	10420	Office and business furniture . . . . .	77	792 446	25 120	3.2	.2	X
	10800	Photographic equipment and supplies . . . . .	19	46 039	3 672	8.0	Z	X
	10900	Office equipment, excluding computers . . . . .	44	66 695	7 097	10.6	.1	X
	10920	New computer equipment . . . . .	34	159 378	13 436	8.4	.1	X
	10950	Packaged computer software, including game software and cartridges . .	35	119 010	15 581	13.1	.1	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
42349		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Other professional equipment and supplies merchant wholesalers—Con.						
	11000	Medical, hospital, and surgical supplies . . . . .	155	592 748	89 136	15.0	.7	59.1
	11011	Surgical and medical instruments and equipment . . . . .	109	448 822	46 680	10.4	.4	X
	11012	Orthopedic and prosthetic appliances and supplies . . . . .	11	6 459	1 098	17.0	Z	X
	11013	Other surgical, medical, and hospital supplies . . . . .	70	320 668	41 358	12.9	.3	X
	11020	Dental equipment, instruments, and supplies . . . . .	35	106 782	9 463	8.9	.1	61.1
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . . .	12	31 353	1 677	5.3	Z	X
	11022	Dental instruments and supplies . . . . .	25	83 108	7 786	9.4	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	26	54 269	6 102	11.2	Z	61.1
	11031	Ophthalmic goods . . . . .	7	19 903	1 668	8.4	Z	X
	11033	Optometric equipment and supplies . . . . .	11	18 092	1 200	6.6	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	9	9 207	384	4.2	Z	X
	11040	Religious and school supplies . . . . .	440	2 046 465	1 799 618	87.9	14.6	46.2
	11041	Religious supplies . . . . .	121	260 723	196 494	75.4	1.6	X
	11042	School supplies . . . . .	337	1 847 154	1 603 124	86.8	13.0	X
	11050	Miscellaneous professional equipment and supplies . . . . .	2 169	10 532 069	9 733 135	92.4	78.9	59.0
	11051	Architects' equipment and supplies . . . . .	270	563 825	174 663	31.0	1.4	X
	11052	Drafting instruments and supplies . . . . .	250	524 581	82 177	15.7	.7	X
	11053	Engineers' equipment and supplies . . . . .	389	813 817	339 821	41.8	2.8	X
	11054	Laboratory equipment and supplies . . . . .	877	6 302 934	4 953 437	78.6	40.1	X
	11055	Scientific instruments . . . . .	489	3 595 014	1 470 492	40.9	11.9	X
	11056	Veterinarians' equipment and supplies . . . . .	221	983 013	757 143	77.0	6.1	X
	11057	Other professional equipment and supplies . . . . .	591	3 033 144	1 955 402	64.5	15.8	X
	11400	Electrical apparatus and equipment . . . . .	23	25 050	2 922	11.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment . . . . .	38	46 342	6 576	14.2	.1	X
	11650	Communications equipment and supplies . . . . .	21	53 211	4 394	8.3	Z	X
	11700	Hardware . . . . .	7	35 340	1 585	4.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	6	195 846	636	.3	Z	X
	12800	Toys and hobby goods and supplies . . . . .	7	32 341	2 909	9.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	9	4 152	1 397	33.6	Z	X
	13150	Miscellaneous durable goods . . . . .	8	45 934	6 267	13.6	.1	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	72	324 005	50 504	15.6	.4	X
	13400	Paper and plastic products . . . . .	9	63 059	4 629	7.3	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . . .	26	70 780	11 966	16.9	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . . . . .	70	769 650	46 655	6.1	.4	X
	16100	Books, periodicals, newspapers, and other printed materials . . . . .	18	233 904	13 783	5.9	.1	X
	16120	Art goods, including novelties and souvenirs . . . . .	9	24 793	1 616	6.5	Z	X
	19700	Service receipts and labor charges, including installed parts . . . . .	570	2 145 234	283 653	13.2	2.3	46.6
	19701	Labor charges for repair work . . . . .	515	1 751 487	135 351	7.7	1.1	X
	19702	Parts installed in repair work . . . . .	379	1 352 088	96 887	7.2	.8	X
	19703	Other service receipts and labor charges . . . . .	101	558 324	51 415	9.2	.4	X
	19720	Receipts for service contracts . . . . .	176	733 280	64 448	8.8	.5	X
	19740	Receipts for installing equipment . . . . .	108	330 203	26 721	8.1	.2	X
	19810	Miscellaneous commodities . . . . .	89	172 914	22 501	13.0	.2	X
	19940	Rental and operating lease receipts . . . . .	137	357 149	22 934	6.4	.2	X
423490		Other professional equipment and supplies merchant wholesalers . . . . .	2 543	X	12 338 629	X	100.0	61.1
	10420	Office and business furniture . . . . .	77	792 446	25 120	3.2	.2	X
	10800	Photographic equipment and supplies . . . . .	19	46 039	3 672	8.0	Z	X
	10900	Office equipment, excluding computers . . . . .	44	66 695	7 097	10.6	.1	X
	10920	New computer equipment . . . . .	34	159 378	13 436	8.4	.1	X
	10950	Packaged computer software, including game software and cartridges . . . . .	35	119 010	15 581	13.1	.1	X
	11000	Medical, hospital, and surgical supplies . . . . .	155	592 748	89 136	15.0	.7	59.1
	11011	Surgical and medical instruments and equipment . . . . .	109	448 822	46 680	10.4	.4	X
	11012	Orthopedic and prosthetic appliances and supplies . . . . .	11	6 459	1 098	17.0	Z	X
	11013	Other surgical, medical, and hospital supplies . . . . .	70	320 668	41 358	12.9	.3	X
	11020	Dental equipment, instruments, and supplies . . . . .	35	106 782	9 463	8.9	.1	61.1
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . . .	12	31 353	1 677	5.3	Z	X
	11022	Dental instruments and supplies . . . . .	25	83 108	7 786	9.4	.1	X
	11030	Optical and ophthalmic goods and supplies . . . . .	26	54 269	6 102	11.2	Z	61.1
	11031	Ophthalmic goods . . . . .	7	19 903	1 668	8.4	Z	X
	11033	Optometric equipment and supplies . . . . .	11	18 092	1 200	6.6	Z	X
	11034	Eyeglasses, contact lenses, and other optical goods . . . . .	9	9 207	384	4.2	Z	X
	11040	Religious and school supplies . . . . .	440	2 046 465	1 799 618	87.9	14.6	46.2
	11041	Religious supplies . . . . .	121	260 723	196 494	75.4	1.6	X
	11042	School supplies . . . . .	337	1 847 154	1 603 124	86.8	13.0	X
	11050	Miscellaneous professional equipment and supplies . . . . .	2 169	10 532 069	9 733 135	92.4	78.9	59.0
	11051	Architects' equipment and supplies . . . . .	270	563 825	174 663	31.0	1.4	X
	11052	Drafting instruments and supplies . . . . .	250	524 581	82 177	15.7	.7	X
	11053	Engineers' equipment and supplies . . . . .	389	813 817	339 821	41.8	2.8	X
	11054	Laboratory equipment and supplies . . . . .	877	6 302 934	4 953 437	78.6	40.1	X
	11055	Scientific instruments . . . . .	489	3 595 014	1 470 492	40.9	11.9	X
	11056	Veterinarians' equipment and supplies . . . . .	221	983 013	757 143	77.0	6.1	X
	11057	Other professional equipment and supplies . . . . .	591	3 033 144	1 955 402	64.5	15.8	X
	11400	Electrical apparatus and equipment . . . . .	23	25 050	2 922	11.7	Z	X
	11600	Electronic parts and equipment, excluding communications equipment . . . . .	38	46 342	6 576	14.2	.1	X
	11650	Communications equipment and supplies . . . . .	21	53 211	4 394	8.3	Z	X
	11700	Hardware . . . . .	7	35 340	1 585	4.5	Z	X
	12320	General-purpose industrial machinery, equipment, and parts . . . . .	6	195 846	636	.3	Z	X
	12800	Toys and hobby goods and supplies . . . . .	7	32 341	2 909	9.0	Z	X
	13000	Jewelry, diamonds, gemstones, and watches . . . . .	9	4 152	1 397	33.6	Z	X
	13150	Miscellaneous durable goods . . . . .	8	45 934	6 267	13.6	.1	X

See footnotes at end of table.

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423490		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Other professional equipment and supplies merchant wholesalers—Con.						
	13300	Office paper, office supplies, greeting cards, and labels .....	72	324 005	50 504	15.6	.4	X
	13400	Paper and plastic products .....	9	63 059	4 629	7.3	Z	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	26	70 780	11 966	16.9	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	70	769 650	46 655	6.1	.4	X
	16100	Books, periodicals, newspapers, and other printed materials .....	18	233 904	13 783	5.9	.1	X
	16120	Art goods, including novelties and souvenirs .....	9	24 793	1 616	6.5	Z	X
	19700	Service receipts and labor charges, including installed parts .....	570	2 145 234	283 653	13.2	2.3	46.6
	19701	Labor charges for repair work .....	515	1 751 487	135 351	7.7	1.1	X
	19702	Parts installed in repair work .....	379	1 352 088	96 887	7.2	.8	X
	19703	Other service receipts and labor charges .....	101	558 324	51 415	9.2	.4	X
	19720	Receipts for service contracts .....	176	733 280	64 448	8.8	.5	X
	19740	Receipts for installing equipment .....	108	330 203	26 721	8.1	.2	X
	19810	Miscellaneous commodities .....	89	172 914	22 501	13.0	.2	X
	19940	Rental and operating lease receipts .....	137	357 149	22 934	6.4	.2	X
42385		Service establishment equipment and supplies merchant wholesalers ...	5 480	X	13 179 945	X	100.0	70.7
	10420	Office and business furniture .....	7	3 620	278	7.7	Z	X
	10530	Flooring and floor coverings .....	51	304 609	33 223	10.9	.3	X
	10900	Office equipment, excluding computers .....	12	23 177	2 391	10.3	Z	X
	10960	Restaurant and hotel equipment and supplies .....	172	742 973	79 389	10.7	.6	X
	11000	Medical, hospital, and surgical supplies .....	16	39 018	6 787	17.4	.1	X
	11050	Miscellaneous professional equipment and supplies .....	6	6 587	2 113	32.1	Z	X
	11140	Iron and steel wire and wire products .....	6	6 130	932	15.2	Z	X
	11150	Iron and steel pipes and tubing .....	11	20 560	3 262	15.9	Z	X
	11200	Copper and brass .....	7	4 860	100	2.1	Z	X
	11400	Electrical apparatus and equipment .....	22	44 632	13 016	29.2	.1	66.8
	11415	Electric light bulbs .....	17	41 203	5 241	12.7	Z	X
	11418	Lighting fixtures .....	12	38 557	1 937	5.0	Z	X
	11421	Other electrical apparatus and equipment, including fuses and lightning rods .....	7	20 070	1 038	5.2	Z	X
	11500	Electric household appliances, including gas clothes dryers .....	9	18 370	1 920	10.5	Z	41.1
	11517	Household vacuum cleaners and sewing machines .....	7	11 195	239	2.1	Z	X
	11600	Electronic parts and equipment, excluding communications equipment ..	17	107 370	10 128	9.4	.1	X
	11650	Communications equipment and supplies .....	18	27 937	3 843	13.8	Z	44.0
	11651	Telephones .....	16	27 464	1 609	5.9	Z	X
	11652	Other communications equipment .....	7	18 547	2 178	11.7	Z	X
	11700	Hardware .....	54	91 525	12 958	14.2	.1	X
	11800	Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	34	50 243	3 375	6.7	Z	X
	12100	Construction and mining machinery and equipment, including parts and attachments .....	6	26 595	7 519	28.3	.1	60.9
	12117	Other new construction, mining, logging, and road maintenance machinery, equipment, and parts .....	6	26 595	7 307	27.5	.1	X
	12118	Used construction and mining machinery and equipment .....	6	26 595	212	.8	Z	X
	12200	Farm machinery, equipment, and parts .....	8	10 565	2 628	24.9	Z	70.7
	12215	New irrigation equipment .....	6	9 228	2 517	27.3	Z	X
	12320	General-purpose industrial machinery, equipment, and parts .....	101	251 012	15 733	6.3	.1	X
	12330	Metalworking machinery, equipment, and parts .....	10	12 436	1 066	8.6	Z	X
	12340	Materials handling machinery, equipment, and parts .....	7	12 197	390	3.2	Z	X
	12360	Other industrial machinery, equipment, and parts .....	80	317 282	18 248	5.8	.1	X
	12380	Industrial valves and fittings, excluding hydraulic valves and fittings .....	6	27 576	676	2.5	Z	X
	12450	Industrial containers and supplies .....	29	101 423	5 068	5.0	Z	X
	12460	Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	93	219 115	20 082	9.2	.2	X
	12500	Beauty and barber equipment and supplies .....	1 351	2 782 618	2 726 332	98.0	20.7	54.6
	12511	Beauty and barber equipment, including furniture and dryers .....	618	1 348 521	246 164	18.3	1.9	X
	12512	Beauty and barber supplies, including combs, curlers, and shampoos ..	1 302	2 697 153	2 479 945	91.9	18.8	X
	12520	Janitorial equipment and supplies .....	1 959	5 624 562	4 335 318	77.1	32.9	36.7
	12521	Power janitorial equipment .....	1 101	3 774 023	526 464	14.0	4.0	X
	12522	Nonpower janitorial equipment .....	850	3 044 912	353 052	11.6	2.7	X
	12523	Janitorial supplies .....	1 868	5 423 945	3 455 802	63.7	26.2	X
	12530	Laundry and dry-cleaning equipment and supplies .....	668	2 045 068	1 537 094	75.2	11.7	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment .....	1 714	3 203 815	2 948 864	92.0	22.4	61.9
	12541	Burial caskets and other funeral equipment and supplies .....	631	681 128	658 814	96.7	5.0	X
	12542	Other service establishment equipment and supplies, including municipal water treatment equipment .....	1 087	2 525 079	2 290 050	90.7	17.4	X
	13160	Fire extinguishers and fire safety equipment .....	14	22 231	2 471	11.1	Z	X
	13200	Printing and writing paper .....	67	525 702	111 266	21.2	.8	45.0
	13211	Newsprint .....	10	6 345	46	.7	Z	X
	13212	Fine roll paper .....	7	73 522	12 551	17.1	.1	X
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail .....	42	392 548	97 349	24.8	.7	X
	13300	Office paper, office supplies, greeting cards, and labels .....	62	223 342	14 043	6.3	.1	61.6
	13311	Business forms .....	8	8 244	179	2.2	Z	X
	13312	Office and consumer paper, including stationery .....	53	208 389	10 433	5.0	.1	X
	13316	Other office supplies, including envelopes, ruled forms, and labels ....	21	105 924	2 552	2.4	Z	X

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)	
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42385		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>							
		Service establishment equipment and supplies merchant wholesalers— Con.							
	13400	Paper and plastic products .....	691	2 385 755	551 899	23.1	4.2	61.8	
	13411	Cardboard boxes .....	89	361 899	19 626	5.4	.1	X	
	13412	Paper dishes, cups, and napkins .....	341	835 348	82 777	9.9	.6	X	
	13413	Industrial paper and plastic, including wrapping, bags, and cartons .....	347	1 628 390	230 523	14.2	1.7	X	
	13414	Disposable plastic boxes, containers, cups, dishes, and supplies .....	208	602 993	45 530	7.6	.3	X	
	13415	Other paper and plastic products .....	314	893 908	173 443	19.4	1.3	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries ....	74	524 162	71 551	13.7	.5	X	
	13600	Knit and woven piece goods .....	12	11 589	1 398	12.1	Z	X	
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings .....	6	2 672	280	10.5	Z	X	
	13800	Men's and boys' wear .....	8	18 405	3 551	19.3	Z	65.4	
	13814	Men's and boys' work clothing and uniforms .....	6	15 286	2 827	18.5	Z	X	
	14000	Footwear .....	15	26 999	4 971	18.4	Z	X	
	14860	Grocery specialties .....	17	932 557	180 146	19.3	1.4	68.1	
	14865	Pickles, preserves, jellies, jams, and sauces .....	17	932 557	180 146	19.3	1.4	X	
	15300	Plastics materials and basic shapes .....	32	59 861	5 444	9.1	Z	X	
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	405	889 958	162 338	18.2	1.2	X	
	15400	Refined petroleum products, excluding liquefied petroleum (LP) .....	6	2 168	232	10.7	Z	X	
	15800	Farm supplies .....	9	9 767	1 731	17.7	Z	X	
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies .....	29	15 276	3 676	24.1	Z	X	
	16150	Wigs, yarns, and leather products .....	20	21 144	3 335	15.8	Z	X	
	19700	Service receipts and labor charges, including installed parts .....	754	1 757 164	174 872	10.0	1.3	64.4	
	19701	Labor charges for repair work .....	652	1 535 158	77 972	5.1	.6	X	
	19702	Parts installed in repair work .....	497	1 279 983	72 902	5.7	.6	X	
	19703	Other service receipts and labor charges .....	141	276 408	23 998	8.7	.2	X	
	19720	Receipts for service contracts .....	91	299 300	15 050	5.0	.1	X	
	19740	Receipts for installing equipment .....	188	415 507	26 543	6.4	.2	X	
	19810	Miscellaneous commodities .....	134	620 189	24 379	3.9	.2	X	
	19940	Rental and operating lease receipts .....	24	52 756	1 580	3.0	Z	X	
	423850		Service establishment equipment and supplies merchant wholesalers ...	5 480	X	13 179 945	X	100.0	70.7
		10420	Office and business furniture .....	7	3 620	278	7.7	Z	X
		10530	Flooring and floor coverings .....	51	304 609	33 223	10.9	.3	X
		10900	Office equipment, excluding computers .....	12	23 177	2 391	10.3	Z	X
		10960	Restaurant and hotel equipment and supplies .....	172	742 973	79 389	10.7	.6	X
		11000	Medical, hospital, and surgical supplies .....	16	39 018	6 787	17.4	.1	X
		11050	Miscellaneous professional equipment and supplies .....	6	6 587	2 113	32.1	Z	X
		11140	Iron and steel wire and wire products .....	6	6 130	932	15.2	Z	X
		11150	Iron and steel pipes and tubing .....	11	20 560	3 262	15.9	Z	X
		11200	Copper and brass .....	7	4 860	100	2.1	Z	X
		11400	Electrical apparatus and equipment .....	22	44 632	13 016	29.2	.1	66.8
		11415	Electric light bulbs .....	17	41 203	5 241	12.7	Z	X
11418		Lighting fixtures .....	12	38 557	1 937	5.0	Z	X	
11421		Other electrical apparatus and equipment, including fuses and lightning rods .....	7	20 070	1 038	5.2	Z	X	
11500		Electric household appliances, including gas clothes dryers .....	9	18 370	1 920	10.5	Z	41.1	
11517		Household vacuum cleaners and sewing machines .....	7	11 195	239	2.1	Z	X	
11600		Electronic parts and equipment, excluding communications equipment ..	17	107 370	10 128	9.4	.1	X	
11650		Communications equipment and supplies .....	18	27 937	3 843	13.8	Z	44.0	
11651		Telephones .....	16	27 464	1 609	5.9	Z	X	
11652		Other communications equipment .....	7	18 547	2 178	11.7	Z	X	
11700		Hardware .....	54	91 525	12 958	14.2	.1	X	
11800		Plumbing and hydronic heating equipment and supplies, including gas appliances and water heaters .....	34	50 243	3 375	6.7	Z	X	
12100		Construction and mining machinery and equipment, including parts and attachments .....	6	26 595	7 519	28.3	.1	60.9	
12117		Other new construction, mining, logging, and road maintenance machinery, equipment, and parts .....	6	26 595	7 307	27.5	.1	X	
12118		Used construction and mining machinery and equipment .....	6	26 595	212	.8	Z	X	
12200		Farm machinery, equipment, and parts .....	8	10 565	2 628	24.9	Z	70.7	
12215		New irrigation equipment .....	6	9 228	2 517	27.3	Z	X	
12320		General-purpose industrial machinery, equipment, and parts .....	101	251 012	15 733	6.3	.1	X	
12330		Metalworking machinery, equipment, and parts .....	10	12 436	1 066	8.6	Z	X	
12340		Materials handling machinery, equipment, and parts .....	7	12 197	390	3.2	Z	X	
12360		Other industrial machinery, equipment, and parts .....	80	317 282	18 248	5.8	.1	X	
12380		Industrial valves and fittings, excluding hydraulic valves and fittings .....	6	27 576	676	2.5	Z	X	
12450		Industrial containers and supplies .....	29	101 423	5 068	5.0	Z	X	
12460		Abrasives, strapping, tapes, inks, and mechanical rubber goods .....	93	219 115	20 082	9.2	.2	X	
12500		Beauty and barber equipment and supplies .....	1 351	2 782 618	2 726 332	98.0	20.7	54.6	
12511		Beauty and barber equipment, including furniture and dryers .....	618	1 348 521	246 164	18.3	1.9	X	
12512		Beauty and barber supplies, including combs, curlers, and shampoos .	1 302	2 697 153	2 479 945	91.9	18.8	X	
12520		Janitorial equipment and supplies .....	1 959	5 624 562	4 335 318	77.1	32.9	36.7	
12521		Power janitorial equipment .....	1 101	3 774 023	526 464	14.0	4.0	X	
12522		Nonpower janitorial equipment .....	850	3 044 912	353 052	11.6	2.7	X	
12523		Janitorial supplies .....	1 868	5 423 945	3 455 802	63.7	26.2	X	
12530		Laundry and dry-cleaning equipment and supplies .....	668	2 045 068	1 537 094	75.2	11.7	X	

See footnotes at end of table.



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2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
423850		<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
		Service establishment equipment and supplies merchant wholesalers— Con.						
	12540	Service establishment equipment and supplies, including municipal water treatment equipment . . . . .	1 714	3 203 815	2 948 864	92.0	22.4	61.9
	12541	Burial caskets and other funeral equipment and supplies . . . . .	631	681 128	658 814	96.7	5.0	X
	12542	Other service establishment equipment and supplies, including municipal water treatment equipment . . . . .	1 087	2 525 079	2 290 050	90.7	17.4	X
	13160	Fire extinguishers and fire safety equipment . . . . .	14	22 231	2 471	11.1	Z	X
	13200	Printing and writing paper . . . . .	67	525 702	111 266	21.2	.8	45.0
	13211	Newsprint . . . . .	10	6 345	46	.7	Z	X
	13212	Fine roll paper . . . . .	7	73 522	12 551	17.1	.1	X
	13213	Other printing and writing paper, including paper used in brochures, catalogs, and direct mail . . . . .	42	392 548	97 349	24.8	.7	X
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	62	223 342	14 043	6.3	.1	61.6
	13311	Business forms . . . . .	8	8 244	179	2.2	Z	X
	13312	Office and consumer paper, including stationery . . . . .	53	208 389	10 433	5.0	.1	X
	13316	Other office supplies, including envelopes, ruled forms, and labels . . . .	21	105 924	2 552	2.4	Z	X
	13400	Paper and plastic products . . . . .	691	2 385 755	551 899	23.1	4.2	61.8
	13411	Cardboard boxes . . . . .	89	361 899	19 626	5.4	.1	X
	13412	Paper dishes, cups, and napkins . . . . .	341	835 348	82 777	9.9	.6	X
	13413	Industrial paper and plastic, including wrapping, bags, and cartons . . . .	347	1 628 390	230 523	14.2	1.7	X
	13414	Disposable plastic boxes, containers, cups, dishes, and supplies . . . . .	208	602 993	45 530	7.6	.3	X
	13415	Other paper and plastic products . . . . .	314	893 908	173 443	19.4	1.3	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . .	74	524 162	71 551	13.7	.5	X
	13600	Knit and woven piece goods . . . . .	12	11 589	1 398	12.1	Z	X
	13700	Notions, including buttons, ribbons, lace, sewing accessories, zippers, and bindings . . . . .	6	2 672	280	10.5	Z	X
	13800	Men's and boys' wear . . . . .	8	18 405	3 551	19.3	Z	65.4
	13814	Men's and boys' work clothing and uniforms . . . . .	6	15 286	2 827	18.5	Z	X
	14000	Footwear . . . . .	15	26 999	4 971	18.4	Z	X
	14860	Grocery specialties . . . . .	17	932 557	180 146	19.3	1.4	68.1
	14865	Pickles, preserves, jellies, jams, and sauces . . . . .	17	932 557	180 146	19.3	1.4	X
	15300	Plastics materials and basic shapes . . . . .	32	59 861	5 444	9.1	Z	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum . .	405	889 958	162 338	18.2	1.2	X
	15400	Refined petroleum products, excluding liquefied petroleum (LP) . . . . .	6	2 168	232	10.7	Z	X
	15800	Farm supplies . . . . .	9	9 767	1 731	17.7	Z	X
	16000	Paint, paint supplies, wallpaper, and wallpaper supplies . . . . .	29	15 276	3 676	24.1	Z	X
	16150	Wigs, yarns, and leather products . . . . .	20	21 144	3 335	15.8	Z	X
	17000	Service receipts and labor charges, including installed parts . . . . .	754	1 757 164	174 872	10.0	1.3	64.4
	17010	Labor charges for repair work . . . . .	652	1 535 158	77 972	5.1	.6	X
	17020	Parts installed in repair work . . . . .	497	1 279 983	72 902	5.7	.6	X
	17030	Other service receipts and labor charges . . . . .	141	276 408	23 998	8.7	.2	X
	19720	Receipts for service contracts . . . . .	91	299 300	15 050	5.0	.1	X
	19740	Receipts for installing equipment . . . . .	188	415 507	26 543	6.4	.2	X
	19810	Miscellaneous commodities . . . . .	134	620 189	24 379	3.9	.2	X
	19940	Rental and operating lease receipts . . . . .	24	52 756	1 580	3.0	Z	X
			<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>					
42341		Photographic equipment and supplies merchant wholesalers . . . . .	65	X	10 687 906	X	100.0	54.5
	10800	Photographic equipment and supplies . . . . .	65	10 687 906	8 924 830	83.5	83.5	52.4
	10811	Still picture photographic equipment . . . . .	27	8 707 544	732 989	8.4	6.9	X
	10813	Photographic film . . . . .	43	9 347 856	4 400 968	47.1	41.2	X
	10814	Developing supplies . . . . .	27	8 707 544	1 326 663	15.2	12.4	X
	10815	Other photographic equipment and supplies . . . . .	54	10 241 579	2 464 210	24.1	23.1	X
	10900	Office equipment, excluding computers . . . . .	8	6 449 403	165 556	2.6	1.5	X
	10920	New computer equipment . . . . .	16	7 566 396	75 670	1.0	.7	X
	17000	Service receipts and labor charges, including installed parts . . . . .	20	8 362 538	781 713	9.3	7.3	54.5
	17010	Labor charges for repair work . . . . .	16	7 566 424	558 417	7.4	5.2	X
	17020	Parts installed in repair work . . . . .	8	2 488 273	24 882	1.0	.2	X
	17030	Other service receipts and labor charges . . . . .	16	8 337 952	198 414	2.4	1.9	X
	19810	Miscellaneous commodities . . . . .	20	8 362 538	740 137	8.9	6.9	X
423410		Photographic equipment and supplies merchant wholesalers . . . . .	65	X	10 687 906	X	100.0	54.5
	10800	Photographic equipment and supplies . . . . .	65	10 687 906	8 924 830	83.5	83.5	52.4
	10811	Still picture photographic equipment . . . . .	27	8 707 544	732 989	8.4	6.9	X
	10813	Photographic film . . . . .	43	9 347 856	4 400 968	47.1	41.2	X
	10814	Developing supplies . . . . .	27	8 707 544	1 326 663	15.2	12.4	X
	10815	Other photographic equipment and supplies . . . . .	54	10 241 579	2 464 210	24.1	23.1	X
	10900	Office equipment, excluding computers . . . . .	8	6 449 403	165 556	2.6	1.5	X
	10920	New computer equipment . . . . .	16	7 566 396	75 670	1.0	.7	X
	17000	Service receipts and labor charges, including installed parts . . . . .	20	8 362 538	781 713	9.3	7.3	54.5
	17010	Labor charges for repair work . . . . .	16	7 566 424	558 417	7.4	5.2	X
	17020	Parts installed in repair work . . . . .	8	2 488 273	24 882	1.0	.2	X
	17030	Other service receipts and labor charges . . . . .	16	8 337 952	198 414	2.4	1.9	X
	19810	Miscellaneous commodities . . . . .	20	8 362 538	740 137	8.9	6.9	X

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			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—			
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>		
42342		<b>MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>							
		Office equipment merchant wholesalers . . . . .	345	X	8 797 391	X	100.0	28.1	
	10900	Office equipment, excluding computers . . . . .	345	8 797 391	4 674 757	53.1	53.1	27.4	
	10912	Calculators . . . . .	20	162 752	56 097	34.5	.6	X	
	10913	Copiers and copier parts and equipment . . . . .	41	2 753 759	2 535 494	92.1	28.8	X	
	10915	Mailing, letter handling, and addressing machines . . . . .	287	5 882 288	2 083 166	35.4	23.7	X	
	10920	New computer equipment . . . . .	239	5 830 823	176 564	3.0	2.0	28.1	
	10921	Computers . . . . .	239	5 830 823	61 163	1.0	.7	X	
	10923	Computer printers . . . . .	237	5 754 731	57 698	1.0	.7	X	
	10924	Other computer peripheral equipment . . . . .	237	5 754 731	57 703	1.0	.7	X	
	13300	Office paper, office supplies, greeting cards, and labels . . . . .	17	666 314	54 808	8.2	.6	X	
	19700	Service receipts and labor charges, including installed parts . . . . .	311	6 144 186	172 781	2.8	2.0	28.0	
	19701	Labor charges for repair work . . . . .	311	6 144 186	74 712	1.2	.8	X	
	19702	Parts installed in repair work . . . . .	238	5 811 970	60 059	1.0	.7	X	
	19703	Other service receipts and labor charges . . . . .	12	142 545	38 010	26.7	.4	X	
	19720	Receipts for service contracts . . . . .	314	6 685 225	1 151 139	17.2	13.1	X	
	19940	Rental and operating lease receipts . . . . .	256	5 975 628	2 257 585	37.8	25.7	28.1	
	19942	Photocopying machine rental . . . . .	15	218 588	11 785	5.4	.1	X	
	19943	Other office machine rental receipts . . . . .	236	5 622 767	2 193 447	39.0	24.9	X	
	19960	Custom computer software . . . . .	229	5 462 212	273 071	5.0	3.1	X	
	423420		Office equipment merchant wholesalers . . . . .	345	X	8 797 391	X	100.0	28.1
		10900	Office equipment, excluding computers . . . . .	345	8 797 391	4 674 757	53.1	53.1	27.4
		10912	Calculators . . . . .	20	162 752	56 097	34.5	.6	X
		10913	Copiers and copier parts and equipment . . . . .	41	2 753 759	2 535 494	92.1	28.8	X
		10915	Mailing, letter handling, and addressing machines . . . . .	287	5 882 288	2 083 166	35.4	23.7	X
		10920	New computer equipment . . . . .	239	5 830 823	176 564	3.0	2.0	28.1
		10921	Computers . . . . .	239	5 830 823	61 163	1.0	.7	X
		10923	Computer printers . . . . .	237	5 754 731	57 698	1.0	.7	X
		10924	Other computer peripheral equipment . . . . .	237	5 754 731	57 703	1.0	.7	X
		13300	Office paper, office supplies, greeting cards, and labels . . . . .	17	666 314	54 808	8.2	.6	X
19700		Service receipts and labor charges, including installed parts . . . . .	311	6 144 186	172 781	2.8	2.0	28.0	
19701		Labor charges for repair work . . . . .	311	6 144 186	74 712	1.2	.8	X	
19702		Parts installed in repair work . . . . .	238	5 811 970	60 059	1.0	.7	X	
19703		Other service receipts and labor charges . . . . .	12	142 545	38 010	26.7	.4	X	
19720		Receipts for service contracts . . . . .	314	6 685 225	1 151 139	17.2	13.1	X	
19940		Rental and operating lease receipts . . . . .	256	5 975 628	2 257 585	37.8	25.7	28.1	
19942		Photocopying machine rental . . . . .	15	218 588	11 785	5.4	.1	X	
19943		Other office machine rental receipts . . . . .	236	5 622 767	2 193 447	39.0	24.9	X	
19960		Custom computer software . . . . .	229	5 462 212	273 071	5.0	3.1	X	
42344			Other commercial equipment merchant wholesalers . . . . .	90	X	489 646	X	100.0	75.0
		10960	Restaurant and hotel equipment and supplies . . . . .	23	322 041	286 534	89.0	58.5	X
		10970	Store machines and equipment . . . . .	67	167 605	137 260	81.9	28.0	69.9
		10971	Vending machines . . . . .	7	S	28 299	S	5.8	X
		10972	Other store machines and equipment . . . . .	60	139 330	108 961	78.2	22.3	X
		19700	Service receipts and labor charges, including installed parts . . . . .	29	80 525	26 315	32.7	5.4	75.0
		19701	Labor charges for repair work . . . . .	29	80 525	14 392	17.9	2.9	X
		19702	Parts installed in repair work . . . . .	24	78 242	11 724	15.0	2.4	X
		19703	Other service receipts and labor charges . . . . .	6	6 268	199	3.2	Z	X
		19720	Receipts for service contracts . . . . .	6	4 748	634	13.4	.1	X
		19940	Rental and operating lease receipts . . . . .	27	31 885	2 844	8.9	.6	X
	423440		Other commercial equipment merchant wholesalers . . . . .	90	X	489 646	X	100.0	75.0
		10960	Restaurant and hotel equipment and supplies . . . . .	23	322 041	286 534	89.0	58.5	X
		10970	Store machines and equipment . . . . .	67	167 605	137 260	81.9	28.0	69.9
		10971	Vending machines . . . . .	7	S	28 299	S	5.8	X
10972		Other store machines and equipment . . . . .	60	139 330	108 961	78.2	22.3	X	
19700		Service receipts and labor charges, including installed parts . . . . .	29	80 525	26 315	32.7	5.4	75.0	
19701		Labor charges for repair work . . . . .	29	80 525	14 392	17.9	2.9	X	
19702		Parts installed in repair work . . . . .	24	78 242	11 724	15.0	2.4	X	
19703		Other service receipts and labor charges . . . . .	6	6 268	199	3.2	Z	X	
19720		Receipts for service contracts . . . . .	6	4 748	634	13.4	.1	X	
19940		Rental and operating lease receipts . . . . .	27	31 885	2 844	8.9	.6	X	
42345			Medical, dental, and hospital equipment and supplies merchant wholesalers . . . . .	239	X	26 769 084	X	100.0	59.5
		11000	Medical, hospital, and surgical supplies . . . . .	232	26 439 141	25 324 239	95.8	94.6	56.2
		11011	Surgical and medical instruments and equipment . . . . .	173	23 187 645	21 474 376	92.6	80.2	X
		11012	Orthopedic and prosthetic appliances and supplies . . . . .	27	1 145 165	416 030	36.3	1.6	X
	11013	Other surgical, medical, and hospital supplies . . . . .	77	5 850 687	3 433 833	58.7	12.8	X	
	11020	Dental equipment, instruments, and supplies . . . . .	15	1 682 114	395 407	23.5	1.5	59.5	
	11021	Dental equipment, including chairs, x-ray machines, and cabinets . . . . .	6	224 177	46 108	20.6	.2	X	
	11022	Dental instruments and supplies . . . . .	12	1 629 865	349 299	21.4	1.3	X	
	11050	Miscellaneous professional equipment and supplies . . . . .	6	1 274 517	29 038	2.3	.1	X	
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries . . . . .	6	2 042 184	825 743	40.4	3.1	X	
	19700	Service receipts and labor charges, including installed parts . . . . .	27	1 406 016	135 709	9.7	.5	54.8	
	19701	Labor charges for repair work . . . . .	21	955 811	61 544	6.4	.2	X	
	19702	Parts installed in repair work . . . . .	18	974 560	41 750	4.3	.2	X	
	19703	Other service receipts and labor charges . . . . .	9	485 787	32 415	6.7	.1	X	
	19720	Receipts for service contracts . . . . .	14	1 152 820	22 439	1.9	.1	X	

See footnotes at end of table.

**Table 3. Product Lines by Kind of Business for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only establishments of firms with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	2002 Product line code	Kind of business and product line <sup>1</sup>	Establishments with the product line		Product line sales			Response coverage <sup>3</sup> (percent)
			Number	Total sales (\$1,000)	Amount <sup>2</sup> (\$1,000)	As percent of total sales of—		
						Estab- lishments with the product line	All estab- lishments <sup>2</sup>	
		<b>MANUFACTURERS' SALES BRANCHES AND OFFICES— Con.</b>						
42345		Medical, dental, and hospital equipment and supplies merchant wholesalers—Con.						
	19810	Miscellaneous commodities .....	13	190 632	9 562	5.0	Z	X
	19940	Rental and operating lease receipts .....	6	108 762	16 895	15.5	.1	X
423450		Medical, dental, and hospital equipment and supplies merchant wholesalers .....	239	X	26 769 084	X	100.0	59.5
	11000	Medical, hospital, and surgical supplies .....	232	26 439 141	25 324 239	95.8	94.6	56.2
	11011	Surgical and medical instruments and equipment .....	173	23 187 645	21 474 376	92.6	80.2	X
	11012	Orthopedic and prosthetic appliances and supplies .....	27	1 145 165	416 030	36.3	1.6	X
	11013	Other surgical, medical, and hospital supplies .....	77	5 850 687	3 433 833	58.7	12.8	X
	11020	Dental equipment, instruments, and supplies .....	15	1 682 114	395 407	23.5	1.5	59.5
	11021	Dental equipment, including chairs, x-ray machines, and cabinets .....	6	224 177	46 108	20.6	.2	X
	11022	Dental instruments and supplies .....	12	1 629 865	349 299	21.4	1.3	X
	11050	Miscellaneous professional equipment and supplies .....	6	1 274 517	29 038	2.3	.1	X
	13500	Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries .....	6	2 042 184	825 743	40.4	3.1	X
	19700	Service receipts and labor charges, including installed parts .....	27	1 406 016	135 709	9.7	.5	54.8
	19701	Labor charges for repair work .....	21	955 811	61 544	6.4	.2	X
	19702	Parts installed in repair work .....	18	974 560	41 750	4.3	.2	X
	19703	Other service receipts and labor charges .....	9	485 787	32 415	6.7	.1	X
	19720	Receipts for service contracts .....	14	1 152 820	22 439	1.9	.1	X
	19810	Miscellaneous commodities .....	13	190 632	9 562	5.0	Z	X
	19940	Rental and operating lease receipts .....	6	108 762	16 895	15.5	.1	X
42346		Ophthalmic goods merchant wholesalers .....	50	X	1 585 826	X	100.0	55.1
	11030	Optical and ophthalmic goods and supplies .....	50	1 585 826	1 567 129	98.8	98.8	54.4
	11031	Ophthalmic goods .....	40	268 242	266 365	99.3	16.8	X
	11034	Eyeglasses, contact lenses, and other optical goods .....	9	1 298 791	1 278 009	98.4	80.6	X
423460		Ophthalmic goods merchant wholesalers .....	50	X	1 585 826	X	100.0	55.1
	11030	Optical and ophthalmic goods and supplies .....	50	1 585 826	1 567 129	98.8	98.8	54.4
	11031	Ophthalmic goods .....	40	268 242	266 365	99.3	16.8	X
	11034	Eyeglasses, contact lenses, and other optical goods .....	9	1 298 791	1 278 009	98.4	80.6	X
42349		Other professional equipment and supplies merchant wholesalers .....	68	X	2 853 539	X	100.0	92.1
	11040	Religious and school supplies .....	13	1 758 483	1 755 283	99.8	61.5	X
	11050	Miscellaneous professional equipment and supplies .....	55	1 095 056	1 029 801	94.0	36.1	92.1
	11054	Laboratory equipment and supplies .....	26	521 159	512 732	98.4	18.0	X
	11055	Scientific instruments .....	13	514 238	366 410	71.3	12.8	X
	11056	Veterinarians' equipment and supplies .....	6	23 533	23 531	100.0	.8	X
	11057	Other professional equipment and supplies .....	16	283 269	127 128	44.9	4.5	X
423490		Other professional equipment and supplies merchant wholesalers .....	68	X	2 853 539	X	100.0	92.1
	11040	Religious and school supplies .....	13	1 758 483	1 755 283	99.8	61.5	X
	11050	Miscellaneous professional equipment and supplies .....	55	1 095 056	1 029 801	94.0	36.1	92.1
	11054	Laboratory equipment and supplies .....	26	521 159	512 732	98.4	18.0	X
	11055	Scientific instruments .....	13	514 238	366 410	71.3	12.8	X
	11056	Veterinarians' equipment and supplies .....	6	23 533	23 531	100.0	.8	X
	11057	Other professional equipment and supplies .....	16	283 269	127 128	44.9	4.5	X
42385		Service establishment equipment and supplies merchant wholesalers .....	114	X	2 792 850	X	100.0	38.9
	12520	Janitorial equipment and supplies .....	14	147 336	89 204	60.5	3.2	34.7
	12521	Power janitorial equipment .....	13	145 099	25 601	17.6	.9	X
	12522	Nonpower janitorial equipment .....	11	126 870	7 384	5.8	.3	X
	12523	Janitorial supplies .....	13	129 290	56 219	43.5	2.0	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment .....	89	1 248 290	1 247 404	99.9	44.7	38.5
	12541	Burial caskets and other funeral equipment and supplies .....	87	1 229 391	1 229 391	100.0	44.0	X
	13400	Paper and plastic products .....	8	87 884	4 170	4.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	9	113 242	53 012	46.8	1.9	38.9
	15335	Detergents and soaps .....	9	113 242	49 924	44.1	1.8	X
	15336	Sanitation chemicals, polishes, and waxes .....	8	104 000	3 088	3.0	.1	X
423850		Service establishment equipment and supplies merchant wholesalers .....	114	X	2 792 850	X	100.0	38.9
	12520	Janitorial equipment and supplies .....	14	147 336	89 204	60.5	3.2	34.7
	12521	Power janitorial equipment .....	13	145 099	25 601	17.6	.9	X
	12522	Nonpower janitorial equipment .....	11	126 870	7 384	5.8	.3	X
	12523	Janitorial supplies .....	13	129 290	56 219	43.5	2.0	X
	12540	Service establishment equipment and supplies, including municipal water treatment equipment .....	89	1 248 290	1 247 404	99.9	44.7	38.5
	12541	Burial caskets and other funeral equipment and supplies .....	87	1 229 391	1 229 391	100.0	44.0	X
	13400	Paper and plastic products .....	8	87 884	4 170	4.7	.1	X
	15330	Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum ..	9	113 242	53 012	46.8	1.9	38.9
	15335	Detergents and soaps .....	9	113 242	49 924	44.1	1.8	X
	15336	Sanitation chemicals, polishes, and waxes .....	8	104 000	3 088	3.0	.1	X

See footnotes at end of table.

Table 3. **Product Lines by Kind of Business for the United States: 2002—Con.**

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.  
<sup>2</sup>Product line sales and/or product line percents may not sum to totals due to exclusion of selected lines to avoid disclosing data for individual companies, due to rounding, and/or due to exclusion of lines that did not meet publication criteria.  
<sup>3</sup>Sales of establishments reporting product line sales as percent of total sales.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.

**Table 4. Concentration by Largest Firms for the United States: 2002**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>WHOLESALE TRADE</b>						
42341	Photographic equipment and supplies merchant wholesalers						
	All firms .....	1 143	21 028 392	100.0	1 259 148	320 926	22 693
	4 largest firms .....	85	13 611 892	64.7	469 498	120 365	7 027
	8 largest firms .....	131	15 963 866	75.9	698 489	182 002	10 150
	20 largest firms .....	153	17 535 735	83.4	829 671	216 775	12 358
	50 largest firms .....	198	18 653 960	88.7	936 941	243 744	14 438
423410	Photographic equipment and supplies merchant wholesalers						
	All firms .....	1 143	21 028 392	100.0	1 259 148	320 926	22 693
	4 largest firms .....	85	13 611 892	64.7	469 498	120 365	7 027
	8 largest firms .....	131	15 963 866	75.9	698 489	182 002	10 150
	20 largest firms .....	153	17 535 735	83.4	829 671	216 775	12 358
	50 largest firms .....	198	18 653 960	88.7	936 941	243 744	14 438
42342	Office equipment merchant wholesalers						
	All firms .....	5 777	34 724 010	100.0	5 501 070	1 350 945	130 144
	4 largest firms .....	886	17 795 421	51.2	2 251 156	560 751	52 416
	8 largest firms .....	1 261	22 540 075	64.9	2 949 275	733 039	68 090
	20 largest firms .....	1 419	25 830 024	74.4	3 507 387	865 640	79 192
	50 largest firms .....	1 576	27 424 343	79.0	3 782 379	932 428	85 050
423420	Office equipment merchant wholesalers						
	All firms .....	5 777	34 724 010	100.0	5 501 070	1 350 945	130 144
	4 largest firms .....	886	17 795 421	51.2	2 251 156	560 751	52 416
	8 largest firms .....	1 261	22 540 075	64.9	2 949 275	733 039	68 090
	20 largest firms .....	1 419	25 830 024	74.4	3 507 387	865 640	79 192
	50 largest firms .....	1 576	27 424 343	79.0	3 782 379	932 428	85 050
42344	Other commercial equipment merchant wholesalers						
	All firms .....	4 779	14 387 224	100.0	1 833 831	440 803	47 547
	4 largest firms .....	20	1 423 573	9.9	118 402	31 562	2 596
	8 largest firms .....	62	2 433 395	16.9	158 718	41 811	3 690
	20 largest firms .....	97	3 664 524	25.5	285 367	72 241	6 611
	50 largest firms .....	181	5 190 745	36.1	452 923	112 058	10 243
423440	Other commercial equipment merchant wholesalers						
	All firms .....	4 779	14 387 224	100.0	1 833 831	440 803	47 547
	4 largest firms .....	20	1 423 573	9.9	118 402	31 562	2 596
	8 largest firms .....	62	2 433 395	16.9	158 718	41 811	3 690
	20 largest firms .....	97	3 664 524	25.5	285 367	72 241	6 611
	50 largest firms .....	181	5 190 745	36.1	452 923	112 058	10 243
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	7 800	79 754 180	100.0	7 560 852	1 847 029	126 288
	4 largest firms .....	194	19 570 518	24.5	1 352 831	339 218	17 936
	8 largest firms .....	284	30 985 223	38.9	1 955 079	484 849	22 652
	20 largest firms .....	678	48 252 575	60.5	3 399 828	856 783	45 387
	50 largest firms .....	915	58 007 461	72.7	4 358 452	1 092 087	60 971
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	7 800	79 754 180	100.0	7 560 852	1 847 029	126 288
	4 largest firms .....	194	19 570 518	24.5	1 352 831	339 218	17 936
	8 largest firms .....	284	30 985 223	38.9	1 955 079	484 849	22 652
	20 largest firms .....	678	48 252 575	60.5	3 399 828	856 783	45 387
	50 largest firms .....	915	58 007 461	72.7	4 358 452	1 092 087	60 971
42346	Ophthalmic goods merchant wholesalers						
	All firms .....	1 396	6 950 039	100.0	868 764	210 433	25 059
	4 largest firms .....	68	1 727 844	24.9	137 620	34 118	4 746
	8 largest firms .....	73	2 417 396	34.8	174 882	44 109	5 649
	20 largest firms .....	125	3 376 523	48.6	304 644	77 008	9 017
	50 largest firms .....	166	4 470 681	64.3	444 330	110 803	12 808
423460	Ophthalmic goods merchant wholesalers						
	All firms .....	1 396	6 950 039	100.0	868 764	210 433	25 059
	4 largest firms .....	68	1 727 844	24.9	137 620	34 118	4 746
	8 largest firms .....	73	2 417 396	34.8	174 882	44 109	5 649
	20 largest firms .....	125	3 376 523	48.6	304 644	77 008	9 017
	50 largest firms .....	166	4 470 681	64.3	444 330	110 803	12 808
42349	Other professional equipment and supplies merchant wholesalers						
	All firms .....	2 611	15 192 168	100.0	1 559 897	371 089	34 655
	4 largest firms .....	75	5 990 853	39.4	282 569	67 204	8 011
	8 largest firms .....	101	7 433 713	48.9	357 003	84 336	8 790
	20 largest firms .....	153	8 892 319	58.5	568 630	135 568	12 644
	50 largest firms .....	245	10 290 314	67.7	759 795	180 810	15 972
423490	Other professional equipment and supplies merchant wholesalers						
	All firms .....	2 611	15 192 168	100.0	1 559 897	371 089	34 655
	4 largest firms .....	75	5 990 853	39.4	282 569	67 204	8 011
	8 largest firms .....	101	7 433 713	48.9	357 003	84 336	8 790
	20 largest firms .....	153	8 892 319	58.5	568 630	135 568	12 644
	50 largest firms .....	245	10 290 314	67.7	759 795	180 810	15 972

See footnotes at end of table.

**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>WHOLESALE TRADE—Con.</b>						
42385	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	5 594	15 972 795	100.0	1 902 007	466 364	52 804
	4 largest firms .....	85	3 157 494	19.8	102 457	25 681	1 761
	8 largest firms .....	220	4 518 384	28.3	215 207	58 650	3 896
	20 largest firms .....	669	6 399 537	40.1	425 206	114 497	9 662
	50 largest firms .....	853	7 872 924	49.3	605 914	158 089	14 461
423850	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	5 594	15 972 795	100.0	1 902 007	466 364	52 804
	4 largest firms .....	85	3 157 494	19.8	102 457	25 681	1 761
	8 largest firms .....	220	4 518 384	28.3	215 207	58 650	3 896
	20 largest firms .....	669	6 399 537	40.1	425 206	114 497	9 662
	50 largest firms .....	853	7 872 924	49.3	605 914	158 089	14 461
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES</b>						
42341	Photographic equipment and supplies merchant wholesalers						
	All firms .....	1 078	10 340 486	100.0	862 925	213 335	17 170
	4 largest firms .....	68	5 215 008	50.4	236 453	55 447	3 863
	8 largest firms .....	76	6 150 720	59.5	336 089	85 743	5 421
	20 largest firms .....	106	7 201 916	69.6	467 626	117 940	7 410
	50 largest firms .....	146	8 123 268	78.6	556 118	139 729	9 167
423410	Photographic equipment and supplies merchant wholesalers						
	All firms .....	1 078	10 340 486	100.0	862 925	213 335	17 170
	4 largest firms .....	68	5 215 008	50.4	236 453	55 447	3 863
	8 largest firms .....	76	6 150 720	59.5	336 089	85 743	5 421
	20 largest firms .....	106	7 201 916	69.6	467 626	117 940	7 410
	50 largest firms .....	146	8 123 268	78.6	556 118	139 729	9 167
42342	Office equipment merchant wholesalers						
	All firms .....	5 432	25 926 619	100.0	4 227 695	1 034 291	103 870
	4 largest firms .....	721	11 344 694	43.8	1 318 380	325 703	33 279
	8 largest firms .....	974	14 634 590	56.4	1 844 332	457 491	45 372
	20 largest firms .....	1 127	17 367 256	67.0	2 290 364	562 548	54 034
	50 largest firms .....	1 246	18 735 243	72.3	2 529 658	620 291	59 139
423420	Office equipment merchant wholesalers						
	All firms .....	5 432	25 926 619	100.0	4 227 695	1 034 291	103 870
	4 largest firms .....	721	11 344 694	43.8	1 318 380	325 703	33 279
	8 largest firms .....	974	14 634 590	56.4	1 844 332	457 491	45 372
	20 largest firms .....	1 127	17 367 256	67.0	2 290 364	562 548	54 034
	50 largest firms .....	1 246	18 735 243	72.3	2 529 658	620 291	59 139
42344	Other commercial equipment merchant wholesalers						
	All firms .....	4 689	13 897 578	100.0	1 784 781	428 558	46 311
	4 largest firms .....	19	1 338 956	9.6	110 600	29 867	2 387
	8 largest firms .....	61	2 348 778	16.9	150 916	40 116	3 481
	20 largest firms .....	95	3 579 797	25.8	277 510	70 535	6 400
	50 largest firms .....	186	5 051 798	36.4	455 408	112 656	10 165
423440	Other commercial equipment merchant wholesalers						
	All firms .....	4 689	13 897 578	100.0	1 784 781	428 558	46 311
	4 largest firms .....	19	1 338 956	9.6	110 600	29 867	2 387
	8 largest firms .....	61	2 348 778	16.9	150 916	40 116	3 481
	20 largest firms .....	95	3 579 797	25.8	277 510	70 535	6 400
	50 largest firms .....	186	5 051 798	36.4	455 408	112 656	10 165
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	7 561	52 985 096	100.0	5 561 928	1 341 622	102 777
	4 largest firms .....	139	16 395 359	30.9	978 690	239 161	13 171
	8 largest firms .....	363	23 408 149	44.2	1 579 886	393 575	23 624
	20 largest firms .....	625	30 688 646	57.9	2 326 062	578 820	37 198
	50 largest firms .....	794	34 768 318	65.6	2 753 602	678 501	45 076
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	7 561	52 985 096	100.0	5 561 928	1 341 622	102 777
	4 largest firms .....	139	16 395 359	30.9	978 690	239 161	13 171
	8 largest firms .....	363	23 408 149	44.2	1 579 886	393 575	23 624
	20 largest firms .....	625	30 688 646	57.9	2 326 062	578 820	37 198
	50 largest firms .....	794	34 768 318	65.6	2 753 602	678 501	45 076
42346	Ophthalmic goods merchant wholesalers						
	All firms .....	1 346	5 364 213	100.0	774 715	186 818	22 048
	4 largest firms .....	38	1 001 912	18.7	97 907	24 122	3 214
	8 largest firms .....	42	1 464 373	27.3	168 906	43 877	5 173
	20 largest firms .....	93	2 164 319	40.3	259 603	65 219	7 335
	50 largest firms .....	135	3 095 676	57.7	387 476	95 916	10 897

See footnotes at end of table.

**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>MERCHANT WHOLESALERS, EXCEPT MANUFACTURERS' SALES BRANCHES AND OFFICES —Con.</b>						
423460	Ophthalmic goods merchant wholesalers						
	All firms .....	1 346	5 364 213	100.0	774 715	186 818	22 048
	4 largest firms .....	38	1 001 912	18.7	97 907	24 122	3 214
	8 largest firms .....	42	1 464 373	27.3	168 906	43 877	5 173
	20 largest firms .....	93	2 164 319	40.3	259 603	65 219	7 335
	50 largest firms .....	135	3 095 676	57.7	387 476	95 916	10 897
42349	Other professional equipment and supplies merchant wholesalers						
	All firms .....	2 543	12 338 629	100.0	1 411 247	334 246	32 335
	4 largest firms .....	71	4 824 651	39.1	293 594	66 479	7 902
	8 largest firms .....	86	5 542 723	44.9	342 297	78 851	9 228
	20 largest firms .....	132	6 532 135	52.9	487 691	115 056	11 644
	50 largest firms .....	210	7 727 021	62.6	648 606	153 347	14 421
423490	Other professional equipment and supplies merchant wholesalers						
	All firms .....	2 543	12 338 629	100.0	1 411 247	334 246	32 335
	4 largest firms .....	71	4 824 651	39.1	293 594	66 479	7 902
	8 largest firms .....	86	5 542 723	44.9	342 297	78 851	9 228
	20 largest firms .....	132	6 532 135	52.9	487 691	115 056	11 644
	50 largest firms .....	210	7 727 021	62.6	648 606	153 347	14 421
42385	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	5 480	13 179 945	100.0	1 760 747	429 845	50 222
	4 largest firms .....	27	1 809 061	13.7	68 999	19 019	1 184
	8 largest firms .....	355	2 752 096	20.9	176 824	48 732	4 479
	20 largest firms .....	604	4 081 598	31.0	334 173	90 652	8 490
	50 largest firms .....	816	5 350 745	40.6	497 200	129 204	12 705
423850	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	5 480	13 179 945	100.0	1 760 747	429 845	50 222
	4 largest firms .....	27	1 809 061	13.7	68 999	19 019	1 184
	8 largest firms .....	355	2 752 096	20.9	176 824	48 732	4 479
	20 largest firms .....	604	4 081 598	31.0	334 173	90 652	8 490
	50 largest firms .....	816	5 350 745	40.6	497 200	129 204	12 705
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES</b>						
42341	Photographic equipment and supplies merchant wholesalers						
	All firms .....	65	10 687 906	100.0	396 223	107 591	5 523
	4 largest firms .....	48	D	D	D	D	h
	8 largest firms .....	53	10 598 758	99.2	383 966	104 435	5 320
	20 largest firms .....	65	10 687 906	100.0	396 223	107 591	5 523
	50 largest firms .....	65	10 687 906	100.0	396 223	107 591	5 523
423410	Photographic equipment and supplies merchant wholesalers						
	All firms .....	65	10 687 906	100.0	396 223	107 591	5 523
	4 largest firms .....	48	D	D	D	D	h
	8 largest firms .....	53	10 598 758	99.2	383 966	104 435	5 320
	20 largest firms .....	65	10 687 906	100.0	396 223	107 591	5 523
	50 largest firms .....	65	10 687 906	100.0	396 223	107 591	5 523
42342	Office equipment merchant wholesalers						
	All firms .....	345	8 797 391	100.0	1 273 375	316 654	26 274
	4 largest firms .....	290	8 360 400	95.0	1 209 962	300 994	25 119
	8 largest firms .....	319	8 744 574	99.4	1 264 323	314 043	26 085
	20 largest firms .....	343	D	D	D	D	k
	50 largest firms .....	345	8 797 391	100.0	1 273 375	316 654	26 274
423420	Office equipment merchant wholesalers						
	All firms .....	345	8 797 391	100.0	1 273 375	316 654	26 274
	4 largest firms .....	290	8 360 400	95.0	1 209 962	300 994	25 119
	8 largest firms .....	319	8 744 574	99.4	1 264 323	314 043	26 085
	20 largest firms .....	343	D	D	D	D	k
	50 largest firms .....	345	8 797 391	100.0	1 273 375	316 654	26 274
42344	Other commercial equipment merchant wholesalers						
	All firms .....	90	489 646	100.0	49 050	12 245	1 236
	4 largest firms .....	5	243 196	49.7	15 458	3 619	403
	8 largest firms .....	11	326 874	66.8	22 913	5 461	588
	20 largest firms .....	65	448 834	91.7	42 707	10 572	1 089
	50 largest firms .....	90	489 646	100.0	49 050	12 245	1 236
423440	Other commercial equipment merchant wholesalers						
	All firms .....	90	489 646	100.0	49 050	12 245	1 236
	4 largest firms .....	5	243 196	49.7	15 458	3 619	403
	8 largest firms .....	11	326 874	66.8	22 913	5 461	588
	20 largest firms .....	65	448 834	91.7	42 707	10 572	1 089
	50 largest firms .....	90	489 646	100.0	49 050	12 245	1 236

See footnotes at end of table.

**Table 4. Concentration by Largest Firms for the United States: 2002—Con.**

[These data are preliminary and are subject to change; they will be superseded by data released in later reports. Includes only firms and establishments of firms with payroll. Excludes data for corporate, subsidiary, and regional managing offices and establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C. Data based on the 2002 Economic Census. For information on confidentiality protection, sampling error, nonsampling error, and definitions, see note at end of table]

2002 NAICS code	Largest firms based on sales by type of operation and kind of business <sup>1</sup>	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (\$1,000)	As percent of total			
	<b>MANUFACTURERS' SALES BRANCHES AND OFFICES —Con.</b>						
42345	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	239	26 769 084	100.0	1 998 924	505 407	23 511
	4 largest firms .....	66	12 394 847	46.3	809 237	215 743	8 305
	8 largest firms .....	123	17 870 327	66.8	1 080 951	279 541	11 135
	20 largest firms .....	162	24 332 194	90.9	1 725 615	438 942	18 988
	50 largest firms .....	198	26 512 579	99.0	1 955 682	494 239	22 669
423450	Medical, dental, and hospital equipment and supplies merchant wholesalers						
	All firms .....	239	26 769 084	100.0	1 998 924	505 407	23 511
	4 largest firms .....	66	12 394 847	46.3	809 237	215 743	8 305
	8 largest firms .....	123	17 870 327	66.8	1 080 951	279 541	11 135
	20 largest firms .....	162	24 332 194	90.9	1 725 615	438 942	18 988
	50 largest firms .....	198	26 512 579	99.0	1 955 682	494 239	22 669
42346	Ophthalmic goods merchant wholesalers						
	All firms .....	50	1 585 826	100.0	94 049	23 615	3 011
	4 largest firms .....	34	1 289 631	81.3	65 681	16 574	2 180
	8 largest firms .....	40	1 529 413	96.4	83 332	20 870	2 627
	20 largest firms .....	50	1 585 826	100.0	94 049	23 615	3 011
	50 largest firms .....	50	1 585 826	100.0	94 049	23 615	3 011
423460	Ophthalmic goods merchant wholesalers						
	All firms .....	50	1 585 826	100.0	94 049	23 615	3 011
	4 largest firms .....	34	1 289 631	81.3	65 681	16 574	2 180
	8 largest firms .....	40	1 529 413	96.4	83 332	20 870	2 627
	20 largest firms .....	50	1 585 826	100.0	94 049	23 615	3 011
	50 largest firms .....	50	1 585 826	100.0	94 049	23 615	3 011
42349	Other professional equipment and supplies merchant wholesalers						
	All firms .....	68	2 853 539	100.0	148 650	36 843	2 320
	4 largest firms .....	23	2 447 432	85.8	101 185	25 362	1 429
	8 largest firms .....	33	2 701 803	94.7	130 946	32 375	1 996
	20 largest firms .....	55	2 827 700	99.1	144 351	35 782	2 244
	50 largest firms .....	68	2 853 539	100.0	148 650	36 843	2 320
423490	Other professional equipment and supplies merchant wholesalers						
	All firms .....	68	2 853 539	100.0	148 650	36 843	2 320
	4 largest firms .....	23	2 447 432	85.8	101 185	25 362	1 429
	8 largest firms .....	33	2 701 803	94.7	130 946	32 375	1 996
	20 largest firms .....	55	2 827 700	99.1	144 351	35 782	2 244
	50 largest firms .....	68	2 853 539	100.0	148 650	36 843	2 320
42385	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	114	2 792 850	100.0	141 260	36 519	2 582
	4 largest firms .....	83	2 590 195	92.7	112 773	28 615	1 884
	8 largest firms .....	95	2 731 348	97.8	134 685	34 751	2 393
	20 largest firms .....	108	2 786 250	99.8	140 500	36 335	2 548
	50 largest firms .....	114	2 792 850	100.0	141 260	36 519	2 582
423850	Service establishment equipment and supplies merchant wholesalers						
	All firms .....	114	2 792 850	100.0	141 260	36 519	2 582
	4 largest firms .....	83	2 590 195	92.7	112 773	28 615	1 884
	8 largest firms .....	95	2 731 348	97.8	134 685	34 751	2 393
	20 largest firms .....	108	2 786 250	99.8	140 500	36 335	2 548
	50 largest firms .....	114	2 792 850	100.0	141 260	36 519	2 582

<sup>1</sup>For the 2002 Economic Census, the definition of Merchant Wholesalers and the kind-of-business and type-of-operation structures for the Wholesale Trade sector changed to reflect revisions to the 1997 North American Industry Classification System (NAICS). For more details, see Comparability of the 1997 and 2002 Economic Censuses.

Note: The data in this table are based on the 2002 Economic Census. To maintain confidentiality, the Census Bureau suppresses data to protect the identity of any business or individual. The census results in this table contain nonsampling error. Data users who create their own estimates using data from this table should cite the Census Bureau as the source of the original data only. See also explanation of terms and geographic definitions. For the full technical documentation, see Appendix C.



# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees and reported on Internal Revenue Service (IRS) Form 941 as taxable Medicare Wages and tips (even if not subject to income or FICA tax). Includes tips and gratuities received by employees from patrons and reported to employers. Excludes payrolls of departments or concessions operated by other companies at the establishment. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on Form 941.

### **ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other federal agencies were used instead of a census report, no information was available on the number of locations operated. Each wholesale trade establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 2002.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **FIRMS**

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

### **FIRST-QUARTER PAYROLL**

Represents payroll paid to persons employed at any time during the quarter January to March 2002.

### **PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12**

Paid employees consist of full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses; full- and part-time leased employees whose payroll was

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filed under an employee leasing company's Employer Identification Number (EIN); and temporary staffing obtained from a staffing service. The definition of paid employees is the same as that used by the Internal Revenue Service (IRS) on Form 941.

## SALES

Includes merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; gasoline, liquor, tobacco, and other excise taxes that are paid by the manufacturer and passed on to the wholesaler; and shipping and handling receipts.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from sales. Sales do not include carrying or other credit charges; sales and other taxes (including Hawaii's General Excise Tax) collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sales of real estate, and interest.

Sales do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

## TYPES OF OPERATION

In addition to being classified by kind of business, merchant wholesale establishments are also classified by type of operation according to the ownership of the business and character of the transactions. Merchant wholesale establishments are grouped into the following two major types of operation and related subgroups:

**Merchant wholesalers, except manufacturers' sales branches and offices.** Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale distributors and jobbers, importers, exporters, own-brand importers/marketers, terminal and country grain elevators, and farm products assemblers.

*Wholesale distributors and jobbers.* Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

*Importers.* Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

*Exporters.* Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

*Own-brand importers/marketers.* Companies or establishments that deal primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

*Terminal grain elevators.* Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

*Country grain elevators.* Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

*Assemblers of farm products, except country grain elevators.* Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

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**Manufacturers' sales branches and offices.** Establishments primarily maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Sales branches and offices located at plants or administrative offices are classified as manufacturers' sales branches or offices, if separate records are available.

*Manufacturers' sales branches.* Branches with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

*Manufacturers' sales offices.* Offices without a stock of merchandise for sale.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### **PART 1. 2002 NAICS**

#### **42341 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

#### **423410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of photographic equipment and supplies (except office equipment).

#### **42342 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **423420 OFFICE EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of office machines and related equipment (except computers and computer peripheral equipment).

#### **42344 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **423440 OTHER COMMERCIAL EQUIPMENT MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **42345 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **423450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional medical equipment, instruments, and supplies (except ophthalmic equipment and instruments and goods used by ophthalmologists, optometrists, and opticians).

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#### **42346 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **423460 OPHTHALMIC GOODS MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **42349 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **423490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **42385 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

#### **423850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS**

This industry comprises establishments primarily engaged in the merchant wholesale distribution of specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, and specialized equipment used in transportation and construction activities).

## **PART 2. 1997 NAICS**

#### **42141 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

#### **421410 PHOTOGRAPHIC EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

#### **42142 OFFICE EQUIPMENT WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

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#### **421420 OFFICE EQUIPMENT WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

#### **42144 OTHER COMMERCIAL EQUIPMENT WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 OTHER COMMERCIAL EQUIPMENT WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **42145 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 MEDICAL, DENTAL, AND HOSPITAL EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **42146 OPHTHALMIC GOODS WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **421460 OPHTHALMIC GOODS WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

#### **42149 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **42185 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

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**421850 SERVICE ESTABLISHMENT EQUIPMENT AND SUPPLIES WHOLESALERS**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

# Appendix C.

## Methodology

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### SOURCES OF THE DATA

For this sector, essentially all firms were sent report forms to be completed for each of their establishments and returned to the Census Bureau. For some very small firms, data from existing administrative records of other federal agencies were used instead. These records provide basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization.

Firms in the 2002 Economic Census are divided into those sent report forms and those not sent report forms. The coverage of and the method of obtaining census information from each are described below:

1. Establishments sent a report form:
  - a. Large employers, i.e., all multiestablishment firms, and all employer firms with payroll above a specified cutoff. (The term "employers" refers to firms with one or more paid employees at any time during 2002 as shown in the active administrative records of other federal agencies.)
  - b. A sample of small employers, i.e., single-establishment firms with payroll below a specified cutoff in classifications for which specialized data precludes reliance solely on administrative records sources. The sample was stratified by industry and geography.
2. Establishments not sent a report form:
  - a. Small employers, i.e., single-establishment firms with payroll below a specified cutoff, not selected into the small employer sample. Although the payroll cutoff varies by kind of business, small employers not sent a report form generally include firms with less than 10 employees and represent about 10 percent of total sales of establishments covered in the census. Data on sales, payroll, and employment for these small employers were derived or estimated from administrative records of other federal agencies.
  - b. All nonemployers, i.e., all firms subject to federal income tax with no paid employees during 2002. Sales or receipts information for these firms was obtained from administrative records of other federal agencies. Although consisting of many firms, nonemployers account for less than 10 percent of total sales or receipts of all establishments covered in the census. Data for nonemployers are not included in this report, but are released in the annual *Nonemployer Statistics* series.

The report forms used to collect information for establishments in this sector are available at [help.econ.census.gov/econhelp/resources/](http://help.econ.census.gov/econhelp/resources/).

A more detailed examination of census methodology is presented in the *History of the Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

### INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments are based on the *North American Industry Classification System, United States, 2002* manual. Changes between 1997 and 2002 affecting this sector are discussed in the text at the beginning of this report. Tables at [www.census.gov/epcd/naics02/](http://www.census.gov/epcd/naics02/) identify those industries that changed between the 1997 North American Industry Classification System (NAICS) and 2002 NAICS.



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The method of assigning classifications and the level of detail at which establishments were classified depends on whether a report form was obtained for the establishment.

1. Establishments that returned a report form were classified on the basis of their self-designation, sales of product lines, and responses to other industry-specific inquiries.
2. Establishments without a report form:
  - a. Small employers not sent a form were, where possible, classified on the basis of the most current kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1997 Economic Census. Otherwise, the classification was obtained from administrative records of other federal agencies. If the census or administrative record classifications proved inadequate (none corresponded to a 2002 Economic Census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a kind-of-business code.
  - b. Nonemployers were classified on the basis of information obtained from administrative records of other federal agencies.

### **RELIABILITY OF DATA**

All data compiled in the economic census are subject to nonsampling errors. Nonsampling errors can be attributed to many sources during the development or execution of the census:

- inability to identify all cases in the actual universe;
- definition and classification difficulties;
- differences in the interpretation of questions;
- errors in recording or coding the data obtained; and
- other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

Data presented in the Miscellaneous Subjects and the Product Lines reports for this sector are subject to sampling errors, as well as nonsampling errors. Specifically, these data are estimated based on information obtained from census report forms mailed to all large employers and to a sample of small employers in the universe. Sampling errors affect these estimates, insofar, as they may differ from results that would be obtained from a complete enumeration.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains limited information extracted from administrative records of other federal agencies, such as gross receipts from federal income tax records and employment and payroll from payroll tax records. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

Key tables in this report include a column for "Percent of sales from administrative records." This includes sales information obtained from administrative records of other federal agencies. The "Percent of sales estimated" includes sales information that was imputed based on historic company ratios or administrative records, or on industry averages.

The Census Bureau recommends that data users incorporate this information into their analyses, as nonsampling error and sampling error could impact the conclusions drawn from economic census data.

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## **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which include location, kind of business or operation, sales, payroll, and number of employees, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or operation covered by the report, were available only from those establishments sent a report form that completed the appropriate inquiries.

Data for industry-specific inquiries in this sector were expanded in most cases to account for establishments that did not respond to the particular inquiry for which data are presented. Unless otherwise noted in specific reports, data for industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of the sales item was not appropriate, and another basic data item was used as the basis for expansion of reported data to account for nonrespondents.

All reports in which industry-specific data were expanded include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

## **CONCENTRATION CATEGORIES**

Concentration categories are based on aggregate sales of all establishments operated by the same firm in a given kind-of-business classification or group for which data are presented. For example, a firm operating three wholesale establishments – a hardware merchant wholesaler (NAICS 42371), a plumbing equipment merchant wholesaler (NAICS 42372), and an electrical appliance merchant wholesaler (NAICS 42362) – would be treated as three one-establishment firms at the most detailed NAICS level, as a two-establishment firm in NAICS 4237 and a one-establishment firm in NAICS 4236, and as a single three-establishment firm in wholesale trade totals.

## **DISCLOSURE**

In accordance with federal law governing census reports (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld. Techniques employed to limit disclosure are discussed at [www.census.gov/epcd/ec02/disclosure.htm](http://www.census.gov/epcd/ec02/disclosure.htm).

## Appendix D. Geographic Notes

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Not applicable for this report.

## Appendix E. Metropolitan and Micropolitan Statistical Areas

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Not applicable for this report.

